

DISCUSSION ITEM

Composting & Glass Recycling Proposal – Monster Organics



COMMERCIAL COMPOSTING PROPOSAL FOR: PARKFAIRFAX BUC COMMITTEE



eliminate the “ick” factor.

ABOUT MONSTER ORGANICS

Founded & still owned today by Garrett Jones & Jay Walton, Monster Organics is a purpose built composting and recycling company serving commercial, industrial, and special event clients throughout DC, Maryland, and Virginia.

Since inception, our mission has been to simplify sustainability for our clients by eliminating the “ick” factor of composting, without extra fees for things like liners, bin rinsing, or impact reporting.

Our growing fleet of custom designed collection vehicles, we are proud to offer our clients service up to seven days a week with container sizes ranging from 2-, 7-, or 13-gallon interior bins, to our 35-, 65-, and 95-gallon exterior carts as well as our roll off dumpster & compactor division.



WHY WORK WITH US?



Purpose Built: We collect food scraps & glass from commercial, industrial, and special event clients throughout the Mid-Atlantic region.

Strategic Partners: We work with a network of organics processing sites to ensure collected material doesn't travel unnecessary distances.

Transparent Pricing: No hidden fees or upcharges for things like liners or reporting.

Clean Bins: Custom designed fleet of vehicles with built in wash systems, we rinse your bins at every service & install a new compostable liner.

Robust Reporting: Emailed weight reports monthly and 24/7 access to your impact dashboard included standard.

COMMON COMPOSTING MISCONCEPTIONS

MYTH

Composting is messy, smelly, and attracts rodents.

Composting is a lot of extra work.

It costs more than traditional trash services.

We don't generate a lot of food scraps that could be composted.

FACT

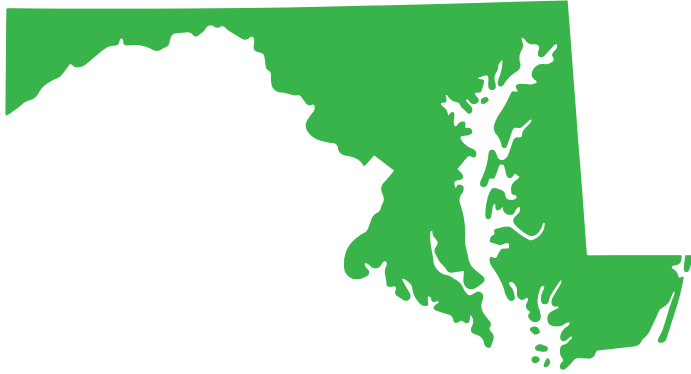
We rinse the bins every service, reducing smells and vectors to attract unwanted pests.

If you separate your trash and recycling, you can compost! It's as easy as adding a third bin.

You can often save money by composting which can reduce the need for frequent garbage collection.

On average, 30% of trash be diverted through a composting program – compost more than you think!

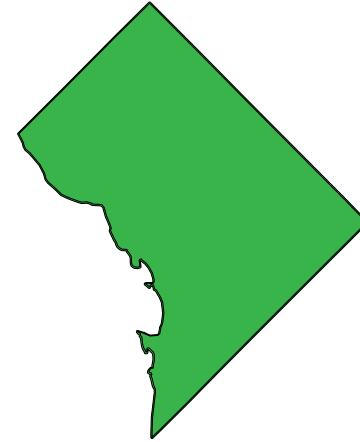
REGULATIONS ARE EVOLVING



MARYLAND

HB 264/SB 483

Effective January 2023, businesses generating at least one ton of food residuals weekly within 30 miles of an organics recycling facility are required to separate and divert food waste from landfills via composting, anaerobic digestion, or animal feed with reporting



WASHINGTON, DC

D.C. Code 8-1031.03a

Large food waste generators including colleges with 500+ residential students, 10,000+ sqft retail stores, arenas with 15,000+ seats, and hospitals with 300+ beds are required to divert back of house food scraps in alignment with DC's Zero Waste Initiative.

COMPOST MORE THAN YOU THINK

IF IT GROWS, IT GOES:



**BPI, CMA, or TUV certified compostable items
(cups, plates, utensils, etc)**

FROM THE KITCHEN:

- Fruit and vegetable scraps
- Coffee grounds and paper filters
- Paper tea bags (no staples)
- Meat, fish, and bones
- Cheese and dairy products
- Sauces and dips
- Cookies, chocolate, and sweets
- Snack/granola bars
- Wooden toothpicks, skewers and popsicle sticks
- Paper towels
(Not used with cleaning chemicals)

- Tissues
- Greasy pizza boxes
- Paper egg cartons and fast food drink carriers
- Cotton string
- Paper grocery bags
- Byproducts of fermentation, such as sourdough discard or hops.
- Wine corks (only those made from real cork, sometimes there are plastic corks)
- Breads products, croutons, and tortillas
- Pastries/muffins/donuts

- Crackers and chips
- Cooked or uncooked oats
- Cooked or uncooked grains
- Popcorn and unpopped kernels

FROM THE REST OF THE HOUSE:

- Hair (pet & human)
- Finger and toenail clippings
- 100% Cotton swabs (sometimes the handles are made with plastic)
- 100% Cotton balls
- House plants
- Green waste that fits in the bin

THROW IT OUT:

- Feces (even if it's in a compostable bag)
- Metal, glass and petroleum based plastics
- Lotion, shampoo, conditioner and body wash
- Grease
- Gasoline or petrol, oil, and lubricants

- Hygiene products
- Glue and tape
- Charcoal ashes
- Produce stickers
- Plastic lined packaging

- Chewing gum
(commonly made with plastic, but plastic-free compostable gum is fine to add)

**CHECK CERTIFIED COMPOSTABILITY AT
[PRODUCTS.BPIWORLD.ORG](https://products.bpiworld.org)**

IF YOU'RE NOT SURE, PLEASE CONTACT US:

Call 703-574-3414 or service@monster-organics.com

HOW IT WORKS



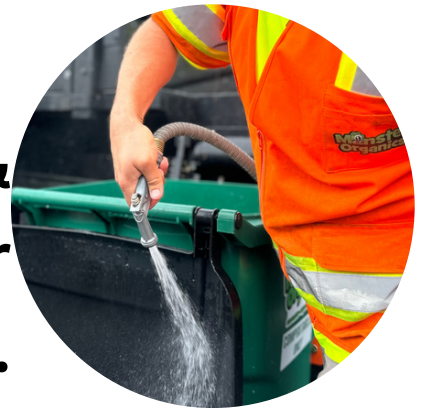
1) We work together to choose the collection frequency & bin size to suit your needs.

2) Fill your lined bins with food scraps & compostables.



3) We empty your bins at the agreed frequency every week.

4) We rinse your bins, install new liners & provide detailed weight reporting via our online portal at no extra cost.



PRICING - PARKFAIRFAX

The following pricing includes the requested quantity of 4x 65g bins with our full service of liner installation & bin rinsing. Bin quantity and service frequency can be adjusted to ensure the program is right sized based on participation.

ADDRESS	BIN SIZE	QUANTITY	PICKUP FREQUENCY	PRICE PER MONTH
3360 GUNSTON ROAD, ALEXANDRIA, VA 22302	65G	4	1X WEEK	\$368.33

What's Included Besides Emptying Your Bins:

- Rinsing your bins at every service to help mitigate smells.
- Installing new compostable liners in each bin serviced.
- Optional emailed service reports & 24/7 access to your impact dashboard.

What's Not Included:

- Extra fees for liners, extra fees for weight reports, or bin delivery fees.

GLASS RECYCLING

In addition to our composting services, Monster Organics is also a fully permitted recycling company specializing in glass collection & recycling.

We are the only company in the region who offers our clients a comprehensive solution for your sustainability needs – allowing us to incorporate glass collection & recycling alongside your composting program.



On behalf of the entire Monster Organics team, thank you for considering us as your partner in simplified sustainability! I hope you'll find that our standard service of included liners, rinsing, and reporting provides an all-in-one solution that exceeds your expectations.

Should you need any additional information, please don't hesitate to call, text, or email anytime. We are here as a resource and want to ensure all your questions are addressed.

*Thank you again,
Jay Walton
Co-Founder & Managing Partner*

THANK YOU!



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