

Resolution Worksheet

Date: May 20, 2026

Suggested Motion:

“I move to approve the proposal from _____ for the Ward 3 Painting Contract at a cost of _____.”

2nd:

Vote:

	In Favor	Opposed	Abstained	Absent
Caitlin Counihan				
Robin Davis				
Dan Ebeling				
Lucille Eddy				
Elaine Lawler				
Paula Martori				
Scott Mulrooney				
Jillian Sharples				
Jim Wicker				



Office: (301) 587-0100
Fax: (301) 589-7455
Site: www.palmerbros.com

Address
8121-A Piney Branch Rd
Silver Spring, MD 20910

General Contractor License
Maryland #15154698 | Virginia #2705020752 | DC #410514000071
MHIC #6132949

Proposal

48799

Page 1 of 1

Date: April 7, 2026

Customer:

Park Fairfax Condominium
Contact (c/o): Alonzo Alexander
3360 Gunston Road,
Alexandria, VA, 22302
Phone

Job location:

Park Fairfax Condominium
3360 Gunston Road,
Alexandria, VA, 22302

Management Company:

Park Fairfax Condominium
3360 Gunston Road,
Alexandria, VA, 22302

Project Manager:

Timoteo Rivas
timoteo@palmerbros.com

Scope of work:

Price

This proposal is to address the exterior painting of ward 3 as per the scope issued by management.

- 2026 Paint Cycle Ward 3 as per scope and specifications in the RFP:

- * There are 57 buildings in total
- * 5 painted brick buildings
- * 3 laundry rooms
- * 6 storage rooms

Surfaces to be painted include all previously painted surfaces including painted brick surfaces, breezeways, wooden trim, wooden door frames, wooden doors, electrical boxes, all porch/paticos, columns, black casement windows and exterior side of unit doors with two coats of customers desired colors.

All PVC replacement material is excluded.

Carpentry repairs will be done at a labor rate of \$65.00 per hour plus the cost of incidentals (saw blades, nails etc..).

We will perform a pre survey of the buildings and mark all rotten trim to be replaced prior to start of the work. No additional work is to be performed without prior approval.

\$ 229,840.00

We Propose hereby to furnish material and labor--complete in accordance with the above specification, for the sum of:
Two Hundred Twenty-Nine Thousand Eight Hundred Forty

\$ 229,840.00

Payment Terms:

Timely progress payments based on the number of buildings completed.

If payments are not made in a full and timely manner according to the terms of this agreement, **all guarantees and warranties, express and implied, shall be null and void.**

This proposal may be withdrawn by us if not accepted within 90 day(s). **Credit card processing fees apply.**

All material is guaranteed to be as specified. All work to be completed in a professional manner according to standard practices. Any alteration or deviation from above specifications involving extra costs will be executed only upon written orders, and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents or delays beyond our control. Owner to carry fire, tornado and other necessary insurance. Our workers are fully covered by worker's Compensation Insurance.

Palmer Brothers authorized representative: _____

Acceptance of proposal

The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

Date: _____

Name: _____

Signature: _____



Painting Proposal

Customer(s) Name	Date Submitted
Park Fairfax Condominium	April 20, 2026
Customer(s) Job Location Street Address	Customer(s) Billing Street Address
57 Buildings	C/o Park Fairfax - 3360 Gunston Road
Customer(s) Job Location City, State, and Zip Code	Customer(s) Billing City, State, and Zip Code
Alexandria, VA 22320	Alexandria, VA 22302
Contact Number	E-mail address
Alonzo Alexander (703) 578-3427	AAlexander@parkfairfax.org

7540 Accotink Park Road, Springfield, VA 22150

VA Class A (CIC/HIC) License # 2705 121264 DC License #41052000007 MHIC License #127518

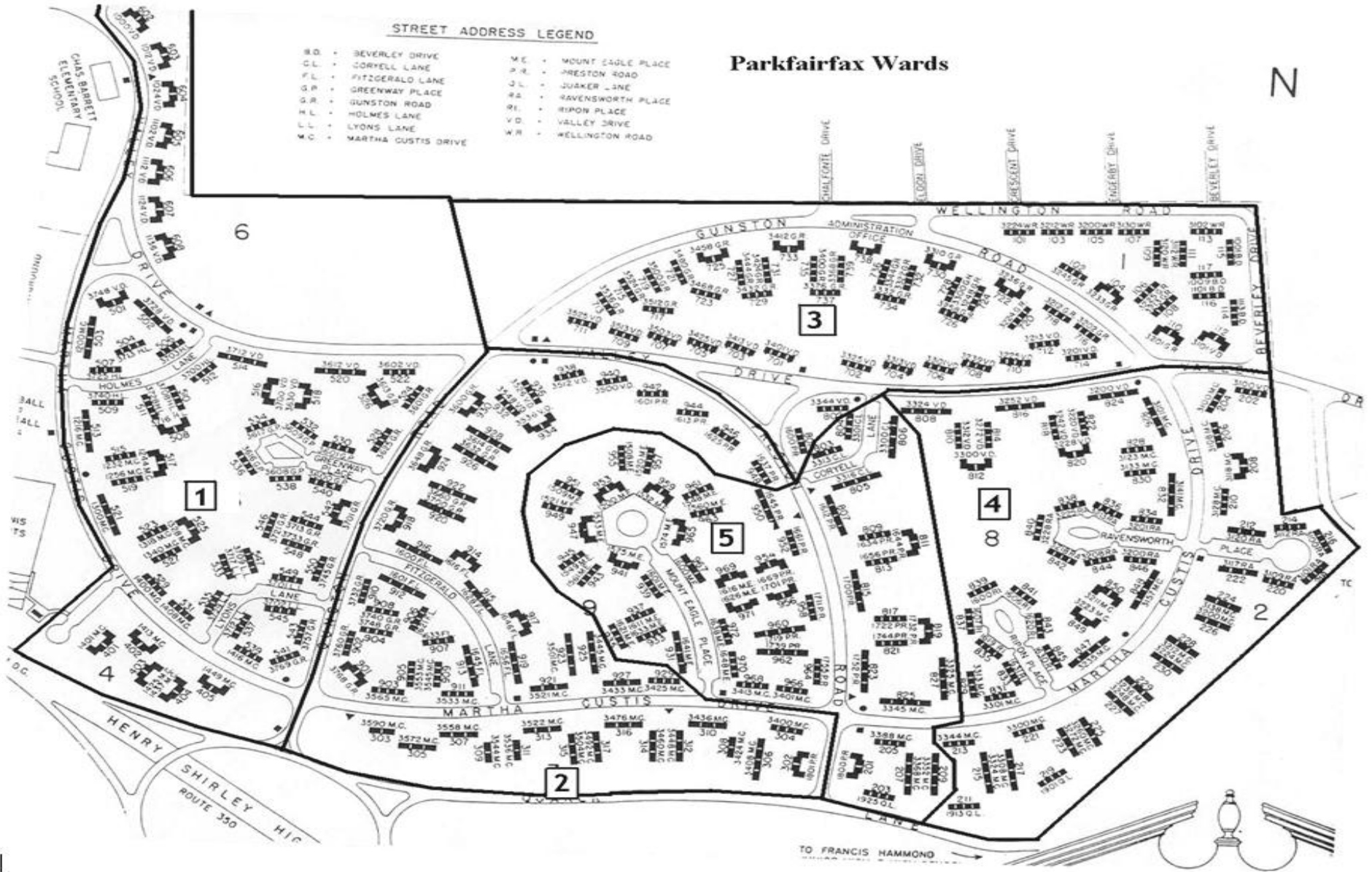
Tel: (703) 942-6553

Fax: (703) 942-6554

Contact: EMsupport@exteriormedics.com

www.exteriormedics.com

Community Overview



Painting Specifications

All work will be performed in accordance with State and Local Building Codes, abiding by the specifications and guidelines of the manufacturer.

Pre-Construction Walk-Thru & Job Site Preparation:

- ✦ Complete overview of the project with foreman assigned to the job.
- ✦ Job foreman will oversee crew throughout the completion.
- ✦ Job foreman will direct homeowners as needed, establish, and monitor safety measures during the job.
- ✦ Evaluate premises for optimal landscaping protection.
- ✦ Outline perimeter for safety reasons with yellow caution tape and bright orange cones.
- ✦ Secure all ladders to the roof with rubber bungee cords.
- ✦ Designate debris removal location and ensure all crew members are aware of this location.

Project Location Details:

- ✦ 57 Buildings **(5 Fully Painted White, Laundry Rooms & Storage Spaces)**

Fully Painted Brick Details:

- ✦ Clean, prepare and paint 5 buildings in their entirety to include all painted brick, breezeways, wooden trim, wooden door frames, wooden doors, electrical boxes, porches/porticos, columns, black casement windows, and exterior sides of unit doors to best match existing color.

Laundry Room Details:

- ✦ Clean, prep, and paint 5 laundry rooms in their entirety to best match existing.

Storage Room Details:

- ✦ Clean, prep, and paint 6 storage rooms to include all previously painted walls, ceiling, doors and windows. *(Floors are excluded)*

Specifications Continued ↗

Clean-up & Debris Control & Finishing

- ✦ Clean premises; haul away all job-related debris.
- ✦ Seal all trim locations and transitions using OSI Quad MAX sealant.

Final Inspection

- ✦ Exterior Medics' inspector will inspect the entire job after completion to ensure all work is performed according to contract.

IMPORTANT NOTES:

- ✦ If upon removal of exterior components, we identify that further repairs are needed, additional costs will apply and the Property Manager will be notified immediately.
- ✦ **Park Fairfax will supply all materials needed, unless directed otherwise by Director of Operations.**



Areas of Concern (Example)



Before & After Exterior Medics Saves The Day!



Communication is Key!

Communication & Project Updates

Clear, consistent communication is a key part of every project we manage. Our team prioritizes transparency and proactive coordination to ensure residents, property managers, and board members are informed every step of the way.

Pre-Construction Notifications

Prior to the start of any project, we provide written notice to the community outlining:

- The scope of work
- Anticipated start and completion dates
- Areas that may be impacted during construction
- Safety reminders and access considerations

These notices are posted on-site in visible locations and can also be distributed electronically to residents upon request.

Ongoing Communication During Construction

Throughout the duration of the project, our team maintains open lines of communication by providing:

- Weekly project updates outlining progress, upcoming work, and any schedule changes
- Advance notice of any work that may impact access, parking, or daily routines
- Prompt responses to questions or concerns from management or residents

Proactive Coordination

If unexpected conditions arise, we communicate them immediately and work closely with management to determine next steps. Our goal is to minimize disruption while keeping all parties informed and confident in the process.

Clear communication is a cornerstone of our approach, and we take pride in keeping projects organized, transparent, and well-coordinated from start to finish.



Project Summary

Building Type	Quantity	Cost Per Building	Total
Buildings	57	N/A	\$311,043
Fully Painted White Brick	5	\$19,308	\$96,540
Laundry Rooms	3	\$2,462	\$7,386
Storage Rooms	6	\$2,535	\$15,210
			PROJECT TOTAL: \$430,179

The Buyer(s) has reviewed and understands the specifications and pricing as listed above. The Buyer(s) hereby acknowledges receipt of Detailed Specifications for each Trade, Notice of Cancelation, BUYERS RIGHT TO CANCEL, and a copy of the pamphlet, "Protect Your Family from Lead in Your Home," informing Buyer(s) of the potential risk of lead hazard exposure from renovation. Buyer(s) received all information on the date of this proposal before the commencement of any work.

Please initial each page to ACCEPT this proposal as a contract to perform THE WORK AS SPECIFIED. If unserviceable deck material is found, the following charges apply: 1/2" CDX replacement \$110.00 per sheet, 3/4" CDX replacement \$122.00 per sheet, 1/2" FRT replacement \$152.00 per sheet, 1x6 & 1x8 Plank Decking replacement per linear foot \$13.50, 1x10 & 1x12 Plank Decking replacement per linear foot \$15.50, 1x6 & 1x8 Fascia Board replacement \$15.50 per linear foot, 1x10 & 1x12 Fascia Board replacement \$16.50 per linear foot, carpentry and structural work uncovered during the repair and not listed above will be priced and agreed upon prior to moving forward with the project. Hourly carpentry is priced at \$85.00 per man, per hour, not including the price for materials. Unless noted otherwise, one layer of roofing/siding removal is included in base price. If additional layers of material are found, each layer will be removed at a per S.F. rate of \$0.30. If hazardous materials are discovered (asbestos, lead), the client will be notified of necessary additional costs and appropriate protocol will be followed.

Warranty does not cover damage relating to, or resulting from, personal repairs or alterations, misuse, abuse, vandalism, settlement or structure movement, damage or faulty design of structure, damage to interior walls and personal property, acts of God including, but not limited to hurricanes, tornadoes, floods, earthquakes, fires, snow or ice damming, or other natural phenomena, growth of mold or mildew, fungi, bacteria, or any organism on any surface of the exterior of the home or lack of proper maintenance of the home or products installed. This Warranty applies only to work performed by Exterior Medics, Inc.

Buyer(s) hereby acknowledge that they have read this proposal and have received a completed, signed and dated copy of the proposal.

Buyer Signature: _____ **Date:** _____

Approved by Exterior Medics, Inc. _____ **Date:** _____



+ Message

Dashboard	Documents	Files	Messages
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ADDRESS

110 S. FLOYD STREET
ALEXANDRIA, VIRGINIA 22304

PHONE

(703) 768-8143 / VA
(202) 751-2026 / DC

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PROPOSAL 175054-1

Issue Date January 26, 2026

Expires February 25, 2026

PREPARED BY

Yanize Justiniano

Williams Professional Painting

Yanize@WilliamsProfessionalPainting.com

110 S Floyd St, Alexandria, VA 22304, USA

PREPARED FOR

Alonzo Alexander

ParkFairfax Condominium

(703) 498-0267

alonza757@outlook.com

3360 Gunston Rd, Alexandria, VA 22302, USA

PROPOSAL DETAILS

3360 Gunston Rd, Alexandria, VA 22302, USA

Initial price is valid for 30 days, after 30 days the price may need to be revised.

ARTICLE 1. SCOPE OF WORK

We will furnish all the required materials, which we guarantee will be as specified, and we will perform all of the labor required for the completion of the painting listed below. This includes all basic necessary preparation such as scraping, spot priming, and caulking as needed for the completion of a quality paint job.

As we work through supply chain issues, we will use Sherwin Williams, Benjamin Moore, McCormick, Or Behr paints as availability allows, unless otherwise specified by the customer. Unless otherwise stated in the scope of work below.

****INVENTORY MANAGEMENT FEE - Due to current supply chain and material inventory issues WPP must charge a 4.9% IMF. This fee is to cover transportation fees and /or shipping and handling fees since many of our materials must come from out of market or multiple locations.****

DESCRIPTION

TOTAL

2026 Paint Cycle WARD 3

\$253,002.23

Scope of work:

57 - Buildings

5 – Fully Painted White Brick Buildings

3 - Laundry Rooms

6 - Storage Spaces

57 Buildings (Exclude roofline and above- currently PVC)

\$218,842.72

- Clean, Prepare and Paint 57 buildings to include the previously painted brick, breezeways, wooden trim, wooden door frames, wooden doors, electrical boxes, all porches/porticos, columns, black casement windows and exterior sides of unit doors with two coats of customer's desired colors. (Exclude all vinyl)

5 Fully Painted Brick (White Buildings)

\$28,528.47

- 5 Fully Painted Brick (White Buildings)

Clean, Prepare and Paint 5 Buildings complete to include all the previously painted brick, breezeways, wooden trim, wooden door frames, wooden doors, electrical boxes, all porches/porticos, columns, black casement windows and exterior sides of unit doors with two coats of customer's desired colors. (All trim goes beige to match existing color) (Exclude all vinyl)

3 Laundry Rooms

\$1,791.69

- Clean prepare and paint 3 laundry rooms to include all previously painted



Search Williams Professional Painting



\$3,839.35

- Clean prepare and paint 6 Storage rooms to include all previously painted walls and ceiling, doors/windows (Exclude the floors)

Carpentry Time and Material

\$0.00

- Carpentry work to be added to estimate. Carpentry work to be done on an actual time (\$95.00 Per Man Hour) + cost of materials basis.

All carpentry will be marked to be approved by management.

-Cost of Paint is included in Proposal price

Paint Specifications:

-Brick Primer: McCormick Paints- Permalok Masonry & Concrete Primer

-Brick Paint: McCormick Paints- State House Exterior Flat

-Trim Paint- McCormick Paints Interlock DTM Super White & Beige

-Door Paint- Benjamin Moore Command Gloss

-Laundry & Storage Paint- Zinsser Perma-White Mold & Mildew-Proof Interior Paint Semigloss

NOTES

- WPP will protect storm doors, concrete stoops, railings and brick prior to painting doors

-WPP will clean up areas after painting is done

- Fans will be used while painting in the laundry rooms and storage rooms to prevent drippings from humidity
- Additional work to be done on a time and material basis at the rate of \$95.00 per man hour for the following:
- Brick touch-up using brick color provided
- Painting of railings as directed by management
- Powerwashing of sidewalks/steps/stoops as directed by management
- Initial door painting and door painting rescheduling is included. If a third attempt is needed, work is considered additional and will be done on a time

and material basis.

Deposit Addendum

- The customer will pay a 30% Deposit to start project
- Customer agrees to pay Progress Payments on a rolling net 30 terms
- EIF Inventory Management Fee is Waived

TOTAL

\$253,002.23

50% Deposit of Contract Amount Due on Acceptance

ARTICLE 2. CONTRACT PRICE AND PROGRESS PAYMENTS

1. The owner shall pay the contractor for the labor performed and materials purchased under this contract according to the terms referenced above.

2. With progress payments to be made as outlined below:
Projects over \$5,000.00 will require progress payments (Draws) as stipulated in terms on reverse of proposal or in attachment if proposal was electronically received.

ARTICLE 3. GENERAL

1. Changes in the above specifications may be made only by mutual agreement and extra charges will be made. All agreements are contingent upon strikes, accidents or delays beyond our control. Williams Professional Painting & Contracting Inc. is fully licensed and insured. All employees of Williams Professional Painting & Contracting Inc. are covered by workers compensation insurance.

Due to possible labor or material increases, this proposal is valid for 30 days.

2. Color Changes by customer after materials are purchased will result in extra charges.
3. Up to 3 colors per room, 6 per interior project and 3 per exterior project are allowed unless discussed and agreed upon in advance and made part of this proposal.
4. Estimates based on regular time rates. There will be an additional fee for overtime required by customer.
5. Drywall-Plaster- EIFS All cracks in drywall and plaster will be repaired in a professional manner according to nationally accepted standards. WPP will not be responsible for cracks caused by ground settlement or building movement. WPP does

not make any guarantees related to mold and mildew behind EIFS.

6. Failure to adhere to payment terms as stated in proposal may result in work stoppage or discontinuation of service.
7. No warranties apply on projects not paid in full.
8. All project start and completion dates are approximate
9. Insect (bee's nests, Hornet nests (Etc.) / animal removal (Bats, Reptiles, etc.) That need to be removed for the safety of our workers and / or to complete the job will be paid by the client. WPP will always try to obtain the clients permission prior to contacting a pest removal service. When a service is required, any expense incurred will be billed to the client with no markup and receipts will be provided.

Dog or animal bites will be the responsibility of the homeowner under any circumstances on your property. It is mandatory that you make arrangements for your pets- for their safety and the safety of our workers. Injuries to our workers will be covered by the Homeowners insurance and not workers compensation. Please secure your pets.

10. WPP is careful when working around your home and belongings- as careful as we are, sometimes things could be accidentally broken or damaged – WPP and each employee are fully insured should anything happen and we ALWAYS take care of these things if they should happen- that being said PLEASE move your precious family heirlooms-art or things of that nature- because we know these types of things cannot be replaced simply with money- so again - if you have anything in the area we will be working in that is irreplaceable, please move it to a safe place. WPP can move furniture and belongings in order to access areas we are painting if requested and will be as careful as possible. however we can't be responsible for damages.

11. WPP does not accept third party checks or checks from escrow or insurance companies that are not made payable ONLY to Williams Professional Painting & Contracting

12. WPP does not provide itemized insurance company breakdowns after the estimate has been submitted. When a specific cost breakdown is required due to an insurance company claim, the client must notify WPP prior to submission of the estimate. It is not possible to provide this information after the estimate is submitted or after completion of the project due to different record keeping and job sequencing requirements.

13. Wage restrictions, such as prevailing wage, etc. must be disclosed at time of estimate request- Estimates are not valid without these restrictions being included in original request and noted in our contract.

14. Williams Professional Painting & Contracting may capture photographs and/or video recordings of the project site for marketing, advertising, and promotional purposes. All recordings will be conducted by a designated Williams Professional Painting & Contracting employee, who will carry proper identification and, if feasible, introduce themselves to the client or an on-site representative prior to recording. No personal or identifying information of the client, occupants, or property will be used in any marketing materials.

If you do not wish to have photos or videos of your project used for marketing purposes, please let either your estimator or the main office know by calling 703-768-8143.

If our team does not hear from you, it will be assumed that the client consents to the use of media as described above. If the client wishes to change their mind, written notice must be provided to Williams Professional Painting & Contracting before the start of work.

ARTICLE 4. PAYMENT FOR SERVICES

1. Any outstanding balance is due the day of completion unless other arrangements have been agreed upon in advance. In the event of any needed touchup, or incomplete work due to no fault of WPP such as waiting on other trades etc., a reasonable amount agreeable to both parties that is commiserate with the value of work remaining may be withheld pending final completion. In the event the customer desires a walk thru upon completion and is not available to do a walk thru on the final day of the project no more than 5 percent of any outstanding balance may be withheld.
2. For your convenience we would be happy to accept your credit card but please note that a 3 % processing fee will be added to all amount(s) the client authorized WPP to charge. WPP accepts all major credit cards. When you elect to use a credit card for your deposit you are authorizing WPP to use the same card for the balance (plus the processing fee) when the job is completed unless other arrangements are made in advance.
3. Please note that if you use a credit card processing software (such as [bill.com](#), [avid pay](#), etc.), a 3% charge will be applied to the final invoice.

Terms - Conditions

*Coatings Application Warranty:

Upon completion of project, maintenance plan options can be discussed to extend these warranties.*

Coatings Application Warranty

Williams Professional Painting & Contracting, (hereafter referred to as "WPP"), of 110 S. Floyd Street, Alexandria, Virginia 22304, 703-768-8143 warrants to the current owners of the property listed in this proposal that all coating application work performed by WPP will be completed according to professional industry standards and will be under warranty to remain failure free under the following terms and conditions: All interior coatings applied to plaster, drywall and wood surfaces shall be warranted for a period of 5 years from completion of the work. Exterior Wood, stucco and masonry substrate coating application shall be warranted for a period of 3 years from completion of the work. Metal and iron substrate (as it relates to this document, substrate is the underlying structural material upon which the coating is applied) coating application shall be warranted for a period of 1 year from completion of the work. Exterior Clear finish coatings shall be warranted for a period of 2 years from completion of the work. Previously unpainted aluminum and vinyl surfaces shall be warranted for a period of 10 years from completion of the work. In order to submit a claim for a breach of this warranty, the owner shall deliver to WPP not more than 10 days after the discovery of the defect, written notice of the defect, and the date on which the defect was discovered. WPP will inspect the areas within 7 days of notification of potential defects. If inspection determines that the defect falls within the scope of this warranty, WPP shall provide replacement service and product to correct the defect. WPP agrees to correct the defective portions of the work caused by improper or inadequate preparation and/or painting, which owner agrees will be the owner's sole and exclusive remedy. This warranty constitutes the sole and exclusive warranty made by WPP and there are no other warranties, including, but not limited to the implied warranty of the merchantability and warranty of fitness for a particular purpose and all such warranties are expressly disclaimed and excluded by the parties. This warranty also constitutes owner's exclusive remedy against WPP including for alleged negligence of WPP and otherwise, and WPP shall not be liable for any incidental or consequential damage including liquidated, delay damages or other damages. This warranty shall not be extended by any corrective service or additional material, but the remaining warranty period from the date of completion of the original work shall continue in effect and be

applicable under the original terms and conditions. This warranty is not applicable under the following conditions: A) Any damage to stucco or masonry that may occur due to ongoing concealed deterioration. This may manifest itself as efflorescence, a white, chalky, leaching of salts to the surface, accompanied by a crumbling of the stucco or masonry surface. B) Coating failure due to structural damage caused by standing water, inadequate drainage, improperly installed guttering or guttering in need of repair/replacement, water sprinklers or window unit air conditioners causing continuous water saturation, leaking and/or pooling in/on or around the affected area (s). C) Coating failure due to wood rot, or damage caused by termites, carpenter bees, carpenter ants or any other insects. D) Coating failure due to structural alterations, additions, repairs or normal shifting and settling of building and substrate. E) Coating failure caused by unchecked mold or mildew growth. F) Coating failure caused by roof and/or plumbing leaks. G) Coating failure resulting from: caustic chemicals, fire, acts of God, natural disasters such as windstorms, floods, earthquakes, lightning, mud slides, tornadoes, or hurricanes.

TYPES OF FINISHES APPLIED

If a finish (Flat, Eggshell, Semi-Gloss, etc.) is applied other than that specified at the time the estimate was given, an additional charge will be added to cover additional labor and materials cost.

BRAND OF PAINT

All estimates are currently priced using paints and supplies of reputable manufactures. In the event of a customer's preference for a different brand of paint other than specified, a per gallon cost adjustment may be added.

NUMBER OF COLORS

INTERIOR: Up to a total of 3 colors per room with a maximum of 6 colors per job (Including all wall, ceiling and trim colors), are included in the estimate.

EXTERIOR JOBS: Include up to 3 total colors. Additional colors will require an additional charge unless discussed at time of estimate and included therein, to cover additional labor and materials cost.

COLOR CHANGES

The owner must choose all colors before any work is done. If a color change is required by the owner or someone other than WPP after the job begins, we may charge an additional fee for time and material expenses arising from the changes.

HIDDEN CONDITIONS

If after beginning the work, defects or unforeseen conditions arise which could not reasonably have been recognized by the estimator upon first inspection (i.e. invisible defects), the owner agrees to pay an additional charge if the owner desires the necessary extra work to be done.

CONCEALED CONDITIONS AND WALL COVERING REMOVAL

Due to concealed conditions that may be under existing wall coverings, it is sometimes difficult to estimate the amount of labor required for the removal of wallpaper and the wall preparation that

may be needed. If concealed conditions are encountered, additional labor may be charged. All estimates for wallpaper removal and subsequent preparation are based on what is encountered "under normal conditions." If abnormal conditions are found, the owner will be notified prior to the commencement of any work that may involve any additional charges. Normal conditions would be defined as "minor patching of the wall after removal of paper that was properly installed on an adequately primed and sealed surface".

HAZARDS

The owner agrees to indemnify, defend, hold harmless and release WPP from and against any and all liability, damages, losses, claims, demands, or lawsuits arising out of or relating to the presence or removal of asbestos, mold and or any other lead contamination found at or in the proximity of the work site.

PREVIOUS COAT BREAKDOWN

In view of the fact that an additional coat of paint when applied over a previous coat, can cause peeling or loss of adhesion from the substrate, WPP is not responsible for the failure of a paint film which was not applied by WPP and which may have been previously applied to the same surface. This often occurs in the case of galvanized metal flashing and multiple coat build up. Breakdown of a previous coat due to mildew is not guaranteed under this warranty, as this is a moisture problem not a paint failure.

CHARGES, PAYMENTS

Any alteration or deviation from the specifications involving extra costs will be made only upon written agreement, and will create an extra charge over and above the estimate. Overdue accounts will be charged interest at the rate of 1.5% per month. In the event it becomes necessary to enforce this agreement by litigation, the prevailing party shall be entitled to court costs, attorney and collection fees. No contractual rights arise until this proposal is accepted in writing. WPP may withdraw this proposal at any time before acceptance. WPP may submit statements (Invoices) to owner during job progression for partial payment(s) ("Draws"), however at no time shall the customer be responsible to issue payment on any portion of work not substantially completed. WPP will determine the percentage of completion with the owner. However WPP will make the final determination as to percent complete. Owner agrees to pay WPP the full amount of each statement, within one (1) day, of the date specified. WPP may treat such failure to pay as a material breach of the contract and terminate work. Any statement balance will accrue interest at the maximum legal rate. Upon completion of the work and on the day of completion, any outstanding balance is immediately due. If payment is not made when work is completed the customer may be responsible for interest at 21% and any legal fees and other cost that may be incurred by WPP.

SCHEDULE RESERVATION DEPOSIT

A schedule reservation and good faith deposit equal to 50% of the agreed upon price is due upon signing of agreement. This amount will be credited to the total price and subtracted from any balance due upon completion of the work. In the event the agreed upon work is cancelled within 30 days prior to scheduled commencement of the work, a full refund will be made by WPP. Cancellations made within 15 – 30 days prior to the scheduled commencement of the work will be entitled to a 50% refund. Cancellations within 1-14 days prior to the scheduled commencement of the work may forfeit the entire amount of the schedule reservation fee. Refunds will be issued within 90 days of the date the customer notifies WPP of the cancellation. If a contract states- week of date- the last day of that week (Friday) will be used for determining the date of any refund.

ADDITIONAL COATS APPLIED

If additional coats of paint are applied other than that specified in the contract, an additional charge will apply.

SEQUENCING AND ORDER OF WORK

WPP reserves the right to determine the sequence and order of work to be performed. Any interference or prohibiting of such sequencing and order may incur an additional charge. WPP reserves the right to discontinue work and cancel contract if prohibited from performing work according to preferred sequencing of WPP.

UNINTENDED DAMAGES

Because the proper prior installation of appliances and electronics cannot be guaranteed. WPP will not be responsible nor be held responsible for any damage arising as a result of the moving of refrigerators, washers, dryers or any other appliances or electronic equipment.

QUALITY OF WORK

PCA STANDARD 4.8

QUALITY OF WORK PCA STANDARD 4.8. All preparation and painting will be done at or above nationally recognized industry standards as developed and adopted by the "Painting Contractors Of America" as described in PCA Standard 4.8 "The painting contractor will produce a "Properly painted surface". A "Properly painted surface" is one that is uniform in appearance, color and sheen. It is one that is free of foreign material, lumps, skins, runs, sags, holidays, misses, strike-through, or insufficient coverage. It is a surface, which is free of drips, spatters, spills, or overspray, which were caused by the contractor's workforce. Compliance to meeting the criteria of a "Properly painted surface" shall be determined when viewed without magnification at a distance of five feet or more under normal lighting conditions and from a normal viewing position.

RIGHT OF TERMINATION

The owner and WPP each have the right to terminate the agreement which would arise out of this proposal if this proposal is accepted. Subject to the provisions above, including the paragraph entitled SCHEDULE RESERVATION DEPOSIT, the Owner may terminate the agreement in writing delivered to the on-site WPP supervisor and

WPP offices of such termination, which shall take effect immediately upon delivery of the written notice. WPP may terminate the agreement which would arise out of this proposal if this proposal is accepted, upon written notice delivered to the Owner, which shall take effect immediately upon delivery of the written notice. WPP shall be entitled to payment for such material and services as provided on the work through the time of termination. The minimum payment entitlement shall be equal to the good faith deposit on the job.

OTHER FEES

Listed price does not include any permits, aerial lifts, swing stages, parking fees, bonds, or other specialty or jurisdictional requirements that incur expenses in order to complete the project unless specified within the proposal. WPP can obtain permits by utilizing an authorized permit company; all such related charges will be the responsibility of the client.

FORCE MAJEURE

To the extent that WPP's performance is prevented or delayed, either totally or in part, for reasons beyond their control, then WPP will not be liable, and will have no obligation to return the deposit (in whole or in part) so long as it resumes performance as soon as practicable after the reason preventing or delaying performance no longer exists.

CHOICE OF LAW

Any litigation concerning the agreement which would arise out of this proposal if this proposal is accepted will proceed in the courts of the Commonwealth of Virginia in the City of Alexandria. This agreement shall be interpreted and construed pursuant to the laws of the Commonwealth of Virginia, except as respects choice of law or venue, which are as specified herein.

In the event that one or more of the provisions or portions of this agreement is determined to be illegal or unenforceable, the remainder of this agreement shall not be affected thereby, and each remaining provision or portion therefore shall remain and continue to be valid and shall be enforceable to the fullest extent permitted by the law.

The above specifications, costs, and terms are hereby accepted.

ALONZO ALEXANDER

DATE

YOUR SIGNATURE

YOUR NAME

Katie Kight

✓ Save

⊘ Decline

Approve

OUR COMPLETE LIST OF SERVICES

EXTERIOR

- Painting
- Carpentry
- Roof Coatings
- Coatings for Metal Railings
- Balcony Floor Repair & Coatings
- Staining
- Aluminum & Vinyl Siding Cleaning
- Power Washing
- Caulking & Joint Replacement
- Decorative Striping
- Parking Lot Striping
- Curb Painting
- Lead-Paint Certified by the EPA
- High-Reach Work (including lifts and swing stages)
- Color Consulting

INTERIOR PAINTING & FINISHES

- Interior Painting
- Cabinet Finishing
- Carpentry
- Trim & Moulding Installation
- Maintenance & Touch-Ups
- Wallpaper Removal/Installation
- Faux Finishing
- Color Consulting

TURNKEY IMPROVEMENT SERVICES

- Painting
- Carpeting
- Flooring
- Wallpaper
- Signage
- Electrical



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