# **Pest Control Service Proposals Resolution Worksheet**

Date: October 15, 2025

Suggested Motion:	,
"I move to approve a Pest Control contract with \$ from GL 53-5519000".	at an annual cost of
2 <sup>nd</sup> :	

# **Summary:**

Matar Termite & Pest Control's contract with Parkfairfax is currently on a month-to-month basis. We have received additional proposals from N&N Consulting & Pest Control, Connor's Pest Pros, and Ehrlich.

**<u>Budget Considerations:</u>** The Pest Control budget is \$56,364.00 for FY26.

# **Vote:**

	In Favor	Opposed	Abstained	Absent
Scott Buchanan				
Dave Bush				
Caitlin Counihan				
Lucille Eddy				
Elaine Lawler				
Jeff Lisanick				
Scott Mulrooney				
Mike Rothenberg				
Jim Wicker				



# MATAR TERMITE & PEST CONTROL INDUSTRIALISTS-HEALTH-PROPERTY PROTECTORS & PEST CONTROLERS CONSULTANTS-FORMULATORS-CHEMICAL APPLICATORS

#### **Rodent and Pest Control Services**

January 14<sup>th</sup>, 2024 "Company":

"Purchaser":

Matar Group, LLC 6300 Stevenson Ave. Suite #F. Alexandria, VA 22304 (703) 370-4948

Parkfairfax Condomium 3360 Gunston Rd., Alexandria, VA 22302

The company's purpose is to perform the following described treatment.

#### Preventive weekly treatments

Placement of mouse traps and bait stations within building

- Residual and preventive treatment of all common areas. Monthly
- Inspect and treat up to 20 units per week., as preventive treatment.
- Termite Inspection per request.
- Rodent Treatment and control per request.
- Attend to any urgent and/or special service request.
- The entire property should have about 2000 Rodent Stations.
- Clean and reset stations 30 stations per visit.

#### **PRICES SHALL BE:**

Weekly services

\$975.00/week

Additional Charges.

New rodent stations

\$47.75/Station, and \$12.50/resetting

Initial treatment, if required

\$275.00/unit for 4 treatments.

Bees

\$225.00/nest

Termite:

\$125.00/inspection and report (Will be deducted from

treatment invoice.)

Additional units/weekly

\$25.00/unit/visit

Wood Destroying.

Will be quoted upon Inspection.

Bed bugs and Fabric infestations

Will be assessed and quoted accordingly.

Sanitation and disinfectant

Will be quoted accordingly.

Mold treatment and remediation

Will be assessed and quoted accordingly.

Please indicate acceptance of this proposal by signing, dating, and including an authorized purchase order reference where applicable. This proposal is good for sixty days.

#### MATAR CHEMICAL GROUP

Submitted by: Joe S. Matar	Accepted by:Signature of authorized purchaser.
	Date





# MATAR TERMITE & PEST CONTROL INDUSTRIALISTS-HEALTH-PROPERTY PROTECTORS & PEST CONTROLERS CONSULTANTS-FORMULATORS-CHEMICAL APPLICATORS

January, 14th 2024

Parkfaifax Condominium 3360 Gunston Rd. Alexandria, VA 22302

Re: Rodent and Pest Control

Dear Sir

Matar Termite & Pest Control appreciates this opportunity to serve and protect your property.

Please find the enclosed proposal to upgrade the level of rodent and Pest control throughout the property. Kindly review the attached Agreement to determine if the proposed submittal meets your requirements and addresses all of your specific questions and/or concerns.

Should you have any questions relative to this agreement, its terms and conditions, proposed coverage's, prices, or any other special requirement, please do not hesitate to call me at your earliest convenience at (703) 671-1170.

We appreciate your consideration of our proposal.

Sincerely, MATAR GROUP, LLC

Joe S. Matar Chemist Toxicologist

#### PEST CONTROL SPECIFICATIONS





# MATAR TERMITE & PEST CONTROL

# INDUSTRIALISTS-HEALTH-PROPERTY PROTECTORS & PEST CONTROLERS CONSULTANTS-FORMULATORS-CHEMICAL APPLICATORS

The Rodent & Pest Control Program that has been designed for you will be accomplished by rendering an (A) Initial Treatment and (B) Preventive Control Program. Each phase is designed to accomplish specific objectives and to complement one another.

#### A. Initial Treatment

The objective of the initial treatment is to eliminate all existing infestation and to upgrade the level of pest control throughout the property, giving special attention to all pest entry points. Emphasis will be made to control these infestations at their source and deter migration to other areas. Three follow-up visits will be performed within 14 days of the initial visit to maintain pressure on pest populations.

#### B. Preventive Control Program.

Matar Group will provide a Weekly Preventive Control Program. The features of this program are listed below.

- 1. Respond to any special service request within 48 hours of notification.
- 2. Perform preventive treatments in all requested areas on a weekly basis.
  - a. Reapplication of baits, where applicable
  - b. Removal of deceased mice from traps if any
  - c. Replacement of monitors as needed.
- 3. Fill out a service voucher to verify observations, services performed and provide product usage information.
- 4. Alternative treatments (baits and green products) are available upon request.

#### TERMS AND CONDITIONS

#### Pest Covered

As a matter of understanding, regular pest control services provide inspections and treatments for the control of rodents, cockroaches, Ants, spiders, crickets, millipeds, centipedes, earwigs, It is understood that other pests (wood destroying insects, blood feeding insects, moths, and bees) will be treated and eliminated at additional charge.

#### Liability

Matar Group's liability for property damage is limited to such damage as is caused by the negligence of the company or its employees.

#### Service Results

Results of services rendered are strictly relative to and dependent upon cooperation given by the client as to the sanitary conditions, maintenance, and/or accessibility of the building or premises and/or prompt reporting of pest sightings by the client. The client agrees to cooperate with Matar Group in whatever reasonable manner is necessary to facilitate treatment and control.





# MATAR TERMITE & PEST CONTROL INDUSTRIALISTS-HEALTH-PROPERTY PROTECTORS & PEST CONTROLERS CONSULTANTS-FORMULATORS-CHEMICAL APPLICATORS

#### Length of Agreement

Service agreements are binding for both parties for one (1) year. During this time, Matar Group agrees to provide service as described in the Pest Control Specifications section of this proposal at no increase in charges or fees. The client agrees to maintain service for one (1) year and pay all invoices within 30 days. The agreement will continue after (1) year on a month-to-month basis.

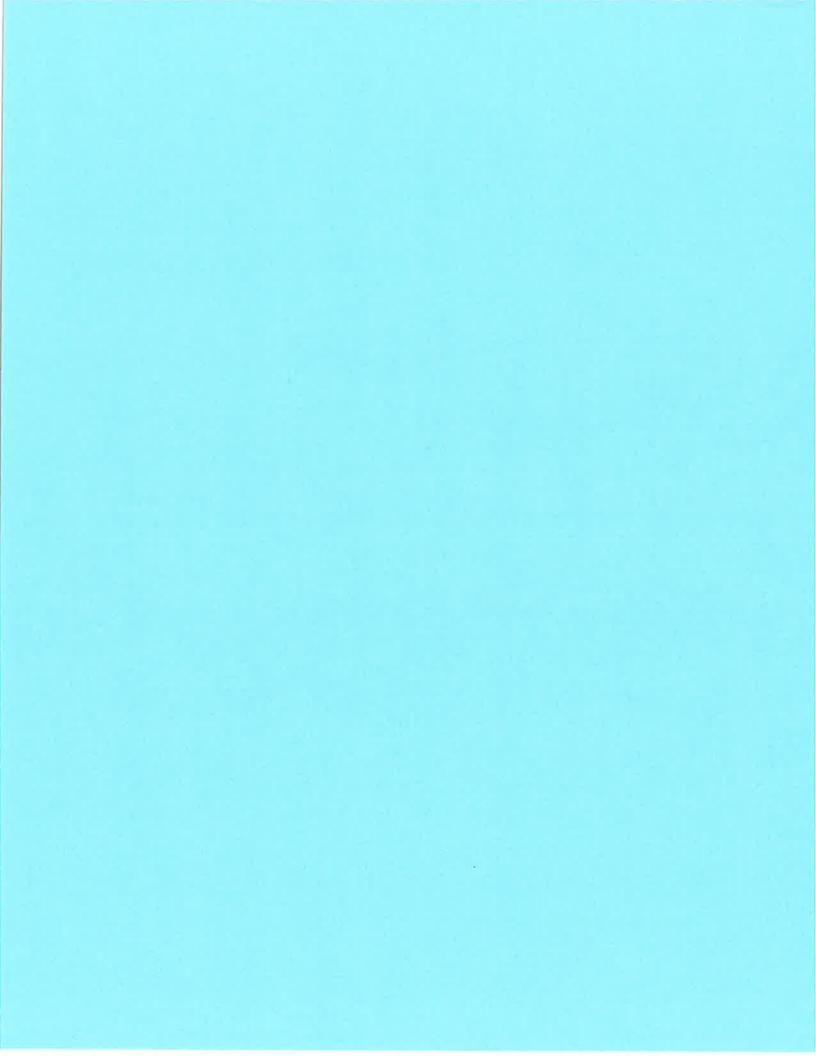
#### **Emergency Schedule**

This proposal includes free emergency service during normal working hours. Normal working hours are Monday through Friday from 9:00 am to 5:00 pm. If requests for additional service require response at times other than Matar Group's normal business hours, there will be an additional fee.

#### Product Usage

All products anticipated for use are EPA approved and will be applied in strict accordance with label directions and restrictions where applicable.







Date:

August 5, 2025

TO:

PARKFAIRFAX CONDOMINIUM UNIT OWNERS' ASSOCIATION

FROM:

Yolanda Colbert, Office Manager

**N&N** Consulting & Pest Control, LLC

SUBJECT:

September 1, 2025 – August 31, 2026, pest service proposal (Selection A)

# **EXHIBIT ONE**

- 1. **General pest Control treatments:** Ants, roaches, spiders, crickets, mice, and pantry pests for 15 units per service date. Weekly service (Wednesday). \$270 per service
- 2. Laundry rooms, Management and Maintenance offices will be treated on days when 15 units aren't scheduled. No additional fee
- 3. Attics treated by request (if safe for walking). No additional fee
- 4. Termite Inspections are per unit by request.
- 6. Exterior Rodent Control: Cleaning and refilling will be on a basic rotation of 25 stations per week. \$300.00

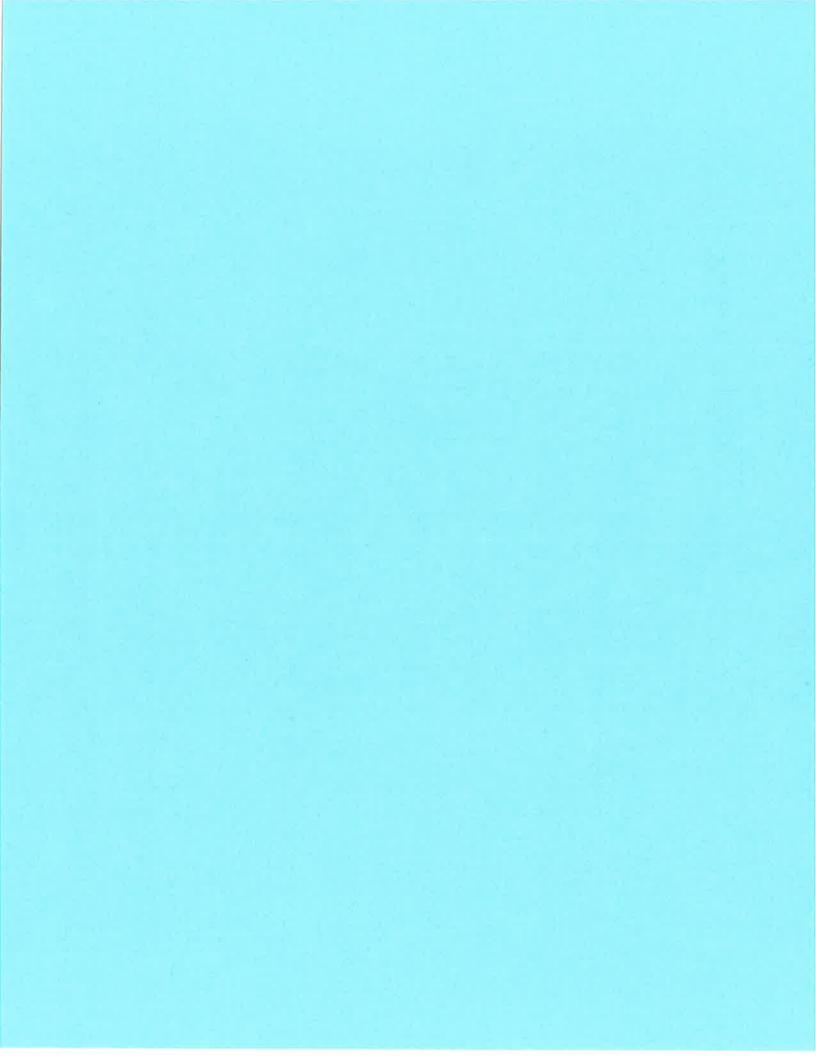
Exterior insect service: 10 exterior services for ants, roaches, and occasional insects. (Spray and granular service) (Tuesday) \$220.00 per service

Weekly Total:	Monthly Total:	Yearly Total:	
\$790.00	3,423.33	\$41,080.00	



# **EXHIBIT TWO**

Service Areas	Cost
General pest Control treatments: Ants, roaches, spiders, crickets, mice, fleas, and pantry pests for 15 units per service date.	Included in the Wednesday Service Fee of \$270.00 per service date
Exterior rodent and insect control: Cleaning and refilling will be on a basic rotation of 25 stations per week.  10 exterior services for ants, roaches, and occasional insects. (Spray and granular service)	Exterior rodent Control: \$300.00 per service Exterior insect Control: \$220.00 per service
Bee Services:	Nest removal: \$150-\$250.00 depending on height. Ground Bees: \$225-300.00 depending on the number of nests.
Termite Inspections: request only	\$50.00 per unit
Bait Station purchased: as needed	\$27-\$33 per station based on merchant price on the purchase date.
Bait Stations Cleaned and refilled	\$12 per station
Dusting exterior holes	\$30 per address/ request





# Commercial General Pest Control

5410 Port Royal Road, Springfield, VA 22151 License #: VA 15753 MD 183795 DC 10607



# Commercial General Pest Control

Proposal valid until Nov. 5th, 2025

# **Prepared For**

#### **Parkfairfax Condos**

Dana Cross 3360 Gunston Road, Alexandria, VA 22302

# **Prepared By**

Connor's Pest Pros Josh Best Phone #: (571) 591-2748

Date and Time: 8/8/2025, 02:24:03 PM

# ABOUT CONNOR'S PEST PROS

Connor's Pest Pros is family-owned and passionate about helping their local community. Eddie Connor has spent his life building Connor's into a trusted and respected leader in the pest control industry. Carrying on the tradition of hard work, professional integrity, and dedication that his grandparents and father had since 1944 with the former Connor's Pest Control company. We work together to improve the business, the industry, and the community. That's why Connor's actively supports many charities and sponsors several youth sports teams in our communities.

Connor's is also a member of supporting associations such as the National Pest Management Association, Virginia Pest Management Association, and National Entomology Scent Detecting Canine Association (NESDCA).

# **SERVICE DESCRIPTION**

## **Rodent Program**

On a typical rodent service, we will:

- · Inspect interior and exterior for entry points.
- · Seal up entry points with exclusion products for a service charge.
- · Show you entry points that would require a handyman or contractor.
- · Bait the exterior with tamper proof bait stations with the use of an anticoagulant bait and or mechanical traps.
- In some instances it may be necessary to use rodent traps baited with peanut butter or other food attractants. By signing this agreement you confirm no one in your home has a nut allergy or other food allergies.
- Rats or Mice may be dying in your home, possibly inside the walls. By signing this agreement you understand there is a risk of an odor. We do offer odor control for additional service charge.

Typical areas that we will investigate would be:

\*Basement \*Crawlspace \*Under the kitchen sink \*Behind the kitchen stove \*Garage \*Attic

To avoid damage to your home or business and to protect our technicians, we will inspect your attic for signs of mice and bait near the entrance, but our technicians are not allowed to climb into your attic unless there is a floor.

# **INSPECTION PHOTOS**



Photo #1



Photo #2



Photo #3



Photo #4



Photo #5



Photo #6



Photo #7



Photo #8



Photo #9



Photo #10



Photo #11



Photo #12



Photo #13



Photo #14



Photo #15



Commercial General Pest Control	Initial/One-Time	Recurring
Commercial Pest Program		
Twice-Weekly Commercial Pest Program Treat community (285 Buildings, 1,684 Units) for general pest control on a twice-weekly basis. Install & service 8 (eight) Exterior Rodent Abatement Stations around perimeter of each building (2,280 Total Stations), servicing Monthly. Twice-Weekly service - 1st service is up to 15 units (as requested anywhere on property. \$25 for each additional unit serviced), 2nd service is for the common areas & exteriors of up to 15 buildings (as requested anywhere on property) for general pest control, including Wasp nests (Up to 3 stories high; Ladders and/or Bee Poles may be required).	\$2,025.00	\$2,025.00/week
Rodent Program		
2,280 Exterior Bait Stations	\$91,200.00	\$ <del>68,400.00/month</del> \$13,680.00/month
Total	\$93,225.00	\$2,025.00/week \$13,680.00/month
Additional Details		
Additional Comments	Treat community (285 Builfor general pest control on sis. Install & service 8 (eigh Abatement Stations aroun building (2,280 Total Station). Twice-Weekly service - 1 units (as requested anywh service is for the common to 15 buildings (as requested erty) for general pest contracts (Up to 3 stories high; Poles may be required).	a twice-weekly ba- t) Exterior Rodent of perimeter of each ons), servicing Month- st service is up to 15 ere on property), 2nd areas & exteriors of up ed anywhere on prop- col, including Wasp
Credit Card Fee	Connor's Pest Pros will chaing payment of money due this Agreement by way of a amount of the fee will be e point two percent (3.2%) of such payment(s).	e and owing under a credit card. The quivalent to three
	Connor's Pest Pros will chaing payment of money due this Agreement by way of a	e and owing under

Credit Card Fees	point two percent (3.2%) of the amount of any such payment(s).
Pests Treated	
Commercial Pest Program	Pests Treated: Ants, Cockroaches, Centipede, Crickets, Spiders, Mice
Rodent Program	Pests Treated: Rats, Mice

amount of the fee will be equivalent to three



#### **SERVICE AGREEMENT**

# **Commercial Pest Program**

1.Terms

The term of this Agreement is for one year. During this time, Connor's agrees to provide service as described above

at no increase in charges. The client agrees to maintain service for the entire year and pay all invoices within 10 days

of completion. The client agrees to pay all invoices as stipulated in this agreement. The client agrees, that upon

default in payment requiring this matter to be turned over to an attorney to pay all reasonable attorney fees and court

costs which may be necessary to collection of amounts due fees due to the Connor's.

2. Ouoted Price:

The prices quoted herin are good for 30 days. Connor's reservers the right to alter or amend the agreement if it is not accepted within 30 days.

3. Upgrade:

Connor's reserves the right to substitute any upgraded materials should they become available.

4. Disturbance of Landscaping:

Although Connor's will exercise reasonable care in installing or removing the stations and providing pest control

service, Customer agrees to hold Connor's and its agents harmless for any minor landscaping blemishes or

damages to plumbing or electrical conduit.

5. Limited Warranty—Retreatment:

CONNOR'S HEREBY PROVIDES CUSTOMERS WITH A LIMITED WARRANTY. ACCORDINGLY, DURING THE

TERM OF THIS AGREEMENT, CONNOR'S SHALL PROVIDE SUCH ADDITIONAL TREATMENT AND MONITORING AS MAY BE REASONABLE AND NECESSARY TO CONTROL PERSISTENT PEST INFESTATIONS. IT IS SPECIFICALLY UNDERSTOOD THAT CONNOR'S WILL NOT BE RESPONSIBLE FOR

ANY PAST, PRESENT, OR FUTURE, DIRECT OR INDIRECT, DAMAGE TO STRUCTURES OR PERSONAL

PROPERTY OF CUSTOMER DUE TO INFESTATION OR REINFESTATION OF INSECT PEST, RODENTS OR

ANY OTHER ANIMAL.

6. Cancellation by Connor's:

Connor's liability under this agreement shall be terminated should Connor's be prevented from fulfilling its

responsibilities under the terms of this agreement by reason of acts of war, natural disaster, or failure of the

Customer to follow written instructions or refuse to provide access to the property under this agreement.

7. Cancellation by Customer:

In the event this Agreement is cancelled prior to the one year term expiration month, Customer agrees to provide a

thirty (30) day written notice of cancellation and pay a cancellation fee of forty-five percent (45%) of the remaining

balance of the service agreement. The obligation of Connor's under this agreement is conditioned upon payment of

the agreement price and failure to pay the same shall cancel this agreement in its entirety and discharge Connor's

of any and all liability, and any amount paid according to the applicable rules and regulations. Please send

cancellation requests by mail or by E-mail (info@connorspestpros.com).

8. Entire Agreement:

This contract and limited warranty constitute a complete recitation of all understandings and responsibilities between

the parties. They may not be altered or changed without the prior written consent of both parties. NO SERVICE

TECHNICIAN IS AUTHORIZED TO MAKE ANY ORAL AGREEMENTS, CONDITIONS, OR STIPULATIONS AND

THE CUSTOMER SHALL ONLY RELY UPON THE TERMS CONTAINED IN THIS WRITTEN AGREEMENT.

9. Validity / Cost of Collection:

This agreement is not valid unless actual work is performed and paid. A service fee of 5% interest may be

added to the unpaid balance over 30 days. If Customer fails to pay for services, this agreement shall terminate

without the privilege of reinstatement, and Connor's shall be released from all liability there under. If collection becomes

necessary, Connor's shall be entitled to recover from Customer an amount equal to Connor's costs and expenses

incurred in collecting past due amounts owing from Customer under this agreement.

# **Commercial Pest Agreement**

The term of this Agreement is for one year. During this time, Connor's agrees to provide service as described above at no increase in charges. The client agrees to maintain service for the entire year and pay all invoices within 10 days of completion. The client agrees to pay all invoices as stipulated in this agreement. The client agrees that upon default in payment, requiring this matter to be turned over to an attorney to pay all reasonable attorney fees and court costs which may be necessary to the collection of amounts due fees due to the Connor's.

2. Quoted Price:

The prices quoted herein are good for 30 days. Connor's reserves the right to alter or amend the agreement if it is not accepted within 30 days.

3. Upgrade:

Connor's reserves the right to substitute any upgraded materials should they become available.

4. Disturbance of Landscaping:

Although Connor's will exercise reasonable care in installing or removing the stations and providing pest control

service, Customer agrees to hold Connor's and its agents harmless for any minor landscaping blemishes or damages to plumbing or electrical conduit.

5. Limited Warranty—Retreatment:

CONNOR'S HEREBY PROVIDES CUSTOMER WITH LIMITED WARRANTY. ACCORDINGLY, DURING THE

TERM OF THIS AGREEMENT, CONNOR'S SHALL PROVIDE SUCH ADDITIONAL TREATMENT AND MONITORING AS MAY BE REASONABLE AND NECESSARY TO CONTROL PERSISTENT PEST INFESTATIONS. IT IS SPECIFICALLY UNDERSTOOD THAT CONNOR'S WILL NOT BE RESPONSIBLE FOR

ANY PAST, PRESENT, OR FUTURE, DIRECT OR INDIRECT, DAMAGE TO STRUCTURES OR PERSONAL

PROPERTY OF CUSTOMER DUE TO INFESTATION OR REINFESTATION OF INSECT PEST, RODENTS OR

ANY OTHER ANIMAL.

6. Cancellation by Connor's:

Connor's liability under this agreement shall be terminated should Connor's be prevented from fulfilling its responsibilities under the terms of this agreement by reason of acts of war, natural disaster, or failure of the customer to follow written instructions or refuse to provide access to the property under this agreement.

7. Cancellation by Customer:

In the event this Agreement is canceled prior to the one-year term expiration month, Customer agrees to provide a thirty (30) day written notice of cancellation and pay a cancellation fee of forty-five percent (45%) of the remaining balance of the service agreement. The obligation of Connor's under this agreement is conditioned upon payment of the agreement price and failure to pay the same shall cancel this agreement in its entirety and discharge Connor's of any and all liability and any amount paid according to the applicable rules and regulations. Please send cancellation requests by mail or by E-mail (info@connorspestpros.com).

8. Entire Agreement:

This contract and limited warranty constitute a complete recitation of all understandings and responsibilities between

the parties and may not be altered or changed without the prior written consent of both parties. NO SERVICE TECHNICIAN IS NOT AUTHORIZED TO MAKE ANY ORAL AGREEMENTS, CONDITIONS, OR STIPULATIONS AND THE CUSTOMER SHALL ONLY RELY UPON THE TERMS CONTAINED IN THIS WRITTEN AGREEMENT.

9. Validity / Cost of Collection:

This agreement is not valid unless actual work is performed and paid. A service fee of 1-1/2% interest may be added to the unpaid balance over 30 days. If Customer fails to pay for services, this agreement shall terminate without the privilege of reinstatement, and Connor's shall be released from all liability there under. If collection becomes

necessary, Connor's shall be entitled to recover from Customer an amount equal to Connor's costs and expenses incurred in collecting past due amounts owing from Customer under this agreement.

# **Rodent Program**

Connor's Pest Pros will charge a fee for accepting payment of money due and owing under this Agreement by way of a credit card. The amount of the fee will be equivalent to three point two percent (3.2%) of the amount of any such payment(s).

# **Terms and Conditions Pest 365**

#### 1. Upgrade:

Connor's reserves the right to substitute any upgraded materials should they become available.

# 2. Disturbance of Landscaping:

Although Connor's will exercise reasonable care in installing or removing the stations and providing pest control service, Customer agrees to hold Connor's and its agents harmless for any minor landscaping blemishes or damages to plumbing or electrical conduit.

# 3. Limited Warranty—Retreatment:

CONNOR'S HEREBY PROVIDES CUSTOMER WITH LIMITED WARRANTY. ACCORDINGLY, DURING THE TERM OF THIS AGREEMENT, CONNOR'S SHALL PROVIDE SUCH ADDITIONAL TREATMENT AND MONITORING AS MAY BE REASONABLE AND NECESSARY TO CONTROL PERSISTENT PEST INFESTATIONS. IT IS SPECIFICALLY UNDERSTOOD THAT CONNOR'S WILL NOT BE RESPONSIBLE FOR DIRECT OR INDIRECT DAMAGE TO STRUCTURES OR PERSONAL PROPERTY OF CUSTOMER DUE TO INFESTATION OR REINFESTATION OF INSECT PEST, RODENTS OR ANY OTHER ANIMAL.

# 4. Cancellation by Connor's:

Connor's liability under this agreement shall be terminated should Connor's be prevented from fulfilling its responsibilities under the terms of this agreement by reason of acts of war, natural disaster, or failure of the Customer to follow written instructions or refuse to provide access to the property under this agreement.

# 5. Cancellation by Customer:

In the event this Agreement is cancelled prior to the one year term expiration month, Customer agrees to provide a thirty (30) day written notice of cancellation and pay a cancellation fee of forty-five percent (45%) of the remaining balance of the service agreement. The obligation of Connor's under this agreement is conditioned upon payment of the agreement price and failure to pay the same shall cancel this agreement in its entirety and discharge Connor's of any and all liability, and any amount paid according to the applicable rules and regulations. Please send cancellation requests by mail or by E-mail (info@connorspestpros.com).

# 6. Entire Agreement:

This contract and limited warranty constitute a complete recitation of all understandings and responsibilities between the parties and may not be altered or changed without prior written consent of both parties. NO SERVICE TECHNICIAN IS AUTHORIZED TO MAKE ANY ORAL AGREE-MENTS, CONDITIONS OR STIPULATIONS AND THE CUSTOMER SHALL ONLY RELY UPON THE TERMS CONTAINED IN THIS WRITTEN AGREEMENT.

# 7. Validity / Cost of Collection:

This agreement is not valid unless actual work is performed and paid . A service fee of 1-1/2% interest may be added to the unpaid balance over 30 days. If Customer fails to pay for services this agreement shall terminate without privilege of reinstatement and Connor's shall be released from all liability there under. If collection becomes necessary, Connor's shall be entitled to recover from Customer an amount equal to Connor's costs and expenses incurred in collecting past due amounts owing from Customer under this agreement.

# 8. Continuance

The Premier Year Round Pest Management Agreement will automatically renew; no action will be required to continue the program. A notice will be mailed to Customer, with an option to change payment option. If Customer would like to discontinue the agreement, Customer must cancel the agreement. There is no penalty to cancel the program at the end of one year.

#### **Notice**

Warning!! Pesticides can be harmful. Keep children and pets away from pesticide applications until dry, dissipated, or aerated. For more information, please contact Connor's Pest Pros VA 15753 MD 183795 DC 10607 at 8882846968.

Pending Acceptance From

Prepared By

Dana Cross Parkfairfax Condos IP Address: Pending Date and Time: Pending Connor's Pest Pros Josh Best Phone #: (571) 591-2748 Date and Time: 8/8/2025, 02:24:03 PM



#### **SERVICE SCHEDULE**

#### **Commercial Pest Program**

Twice-Weekly Commercial Pest Program

As part of our Weekly service, we will provide you with service weekly.

# **Rodent Program**

2,280 Exterior Bait Stations

As part of our Monthly service, we will provide you with service monthly.



#### **BILLING SCHEDULE**

#### **Commercial Pest Program**

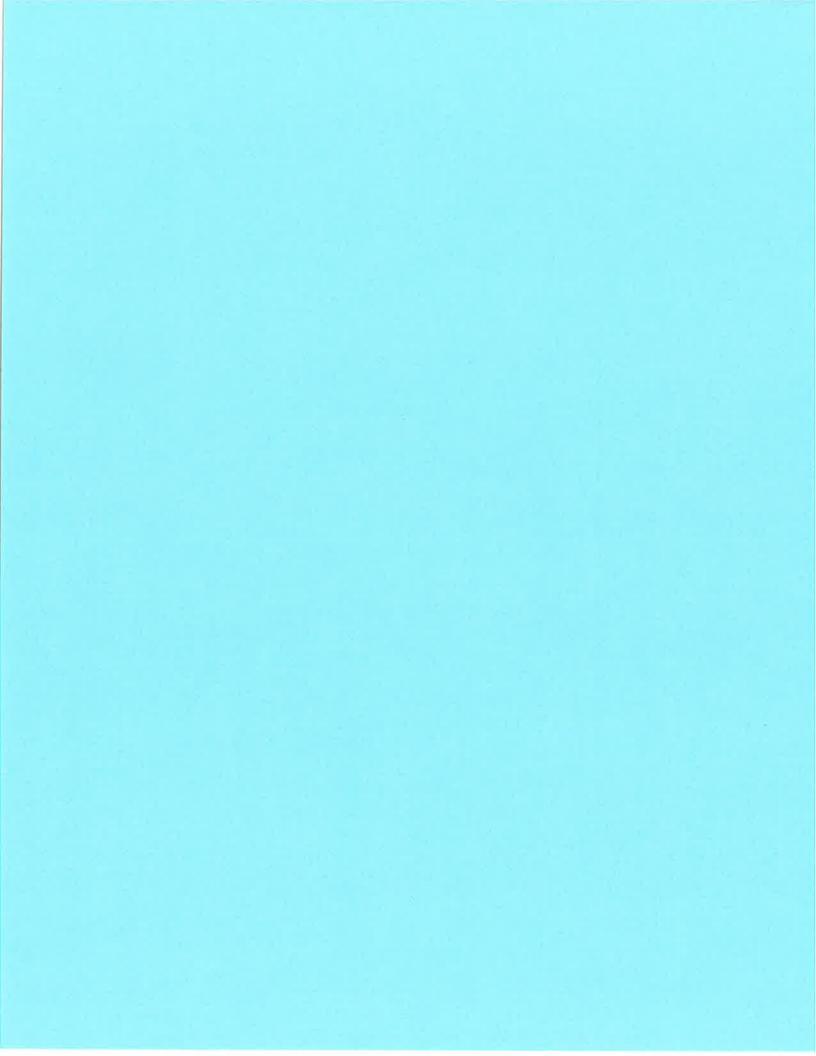
As part of our Commercial Pest Program, you will receive a initial bill of \$2,025.00

You will then be billed \$2,025.00 weekly

# **Rodent Program**

As part of our Rodent Program, you will receive a initial bill of \$91,200.00

You will then be billed **\$13,680.00** monthly



# Ehrlich

Parkfairfax - Interior and Exterior General Pest Control - Quote

PREPARED BY: Yunis Torres Account Executive 2025317879 yunis.torres@jcehrlich.com

TAILORED FOR:
Parkfairfax
Ben Shimiles
3360 Gunston Road
Alexandria, VA, 22302
7039986315
bshimiles@parkfairfax.org

1125 Berkshire Blvd., Suite 150 Reading, PA 19610 https://www.jcehrlich.com/

August 14, 2025

Ben Shimiles Assist Property Mgr Parkfairfax 3360 Gunston Road Alexandria,VA,22302 bshimiles@parkfairfax.org

Dear Ben,

Thank you for the opportunity to share our recommendations in the following service proposal for Parkfairfax. As the industry leader in commercial pest control, Ehrlich will partner with you to protect your brand and the health of your employees, customers, and visitors with a solution designed with your needs in mind.

We pride ourselves in our ability to accomplish this effectively with minimal disruption to your operation, enabling you to focus on your business operations and customers. Our team brings the local and national expertise and resources to begin work immediately with Parkfairfax.

If you have any questions or require further information, don't hesitate to contact me.

Sincerely,

Yunis Torres Ehrlich Account Executive

<sup>\*</sup>Treatments and Covered Pests defined in your Plan, Limitations apply, See Plan for details.

## **Investment by Location**

Service Details		
Parkfairfax, 3360 Gunston Road, Alexandria, VA, 22302, US,		
EQUIPMENT	Qua	ntity
Eradico Exterior Rodent Bait Station - Weighted, Black	rior Rodent Bait Station - Weighted, Black 200.00  Total Cost of Equipment \$7,000.00	
Total Cost of Equipment		
ROUTINE MANAGEMENT SERVICES	Initial Service	Price Per Service
EXTERIOR RODENT MONITORING MAINTENANCE - Springfield VA Pest		
Qty of Existing Exterior Devices to Monitor - 0 Service Frequency - Monthly After Hours Service? - No Notes: Initial fee covers equipment installation and removal of all old rodent stations. Stations. Additional station will be install at \$45.00each and maintenance at \$5.00 per month. Replacement of missing or damage station will be charged at \$45.00 each. If we find any station already on place and in good condition to reuse we will maintenance at \$5.00 per station.	\$2,725.80	\$908.60
Total Cost of Setup & Routine Management Services	\$2,725.80	\$908.60

# **Investment Summary**

Location	One-Time Cost	Initial Svc Cost	Avg Monthly Cost
Parkfairfax, 3360 Gunston Road, Alexandria, VA, 22302, US,	\$7,000.00	\$2,725.80	\$908.60
Total Investment for all locations	\$7,000.00	\$2,725.80	\$908.60

See Payment details in Terms & Conditions

## **OUR APPROACH**

Ehrlich uses an **Integrated Pest Management (IPM)** approach to design pest control programs and conduct services. According to the IPM Institute of North America, Integrated Pest Management can be defined as a sustainable, science-based process that uses biological, cultural, physical, and chemical tools to identify, manage and reduce risk from pests combined with pest management tools and strategies in a way that minimizes overall economic, health, and environmental risks.

Our Technicians are trained in the most up-to-date and effective pest control methods, including inspection techniques that enable us to eliminate pests in our initial treatment phase and thus reduce pesticide usage. As a result, fewer pesticide applications are required, allowing for a cleaner and safer environment for you, your employees, and your customers.

## **Experienced Service Personnel**



Our pest control business in North America is supported by 5,000 Service Technicians across the U.S. and Canada dedicated to providing our customers with world-class service. They are experts trained to achieve control of the toughest pest management challenges. They are responsible for monitoring, inspecting, controlling, documenting, and communicating pest issues.





Our Technicians go through the industry's most rigorous onboarding program. Shadowed in their first year by a Certified Field Trainer who ensures they have a contact for asking questions, support, and technical assistance. All of our Technicians are QualityPro, and GreenPro certified as well as individually State Certified Applicators, placing Ehrlich amongst the select group of pest control companies in North America who has achieved both accreditations. That means we are committed to the highest standard of excellence when delivering services and providing customers with reduced risk, comprehensive, and effective pest control services.

#### **Technical Leadership**

Our Technical Team consists of Board Certified Entomologists, Technical Service Managers, Technical Trainers, and Product and Services Specialists strategically placed across North America. They have built their expertise around specific regions, pests, and industries, enabling them to implement best-in-class service protocols to solve even the most challenging pest problems.

#### **Environmental Protection Agency Materials**

All pesticides that Ehrlich utilizes have been registered by the U.S. Environmental Protection Agency (EPA) and will be used in strict adherence with label directions and restrictions where applicable. This safeguards you and your operation against misapplication and unsafe mixing practices and allows the most beneficial usage of each material applied.

#### **Industry Expertise**

With ants, rodents, and cockroaches lurking in office areas, apartments, break rooms, and storage spaces, tenants can quickly be driven away. Count on Ehrlich to handle these pests and maintain high occupancy rates. Our skilled Technicians will collaborate with you to evict these unwelcome guests and ensure your property remains inviting to new customers. As a property manager, you'll also have convenient access to our online pest management system, PestNetOnline, for easy-to-access reporting and program management.

#### **SCOPE OF SERVICE**

#### **Service Specifications**

The specifications and pricing contained herein shall remain valid for 120 days from the original date printed on this proposal for Parkfairfax, according to the following schedule(s), plus tax, where applicable. Ehrlich shall provide the services listed below according to the following schedule, plus tax, where applicable. The annual cost of the service and the frequencies indicated has been amortized to reflect a flat monthly cost for service.

#### Service & Product Descriptions and Plan Detail

#### Service 1 GENERAL PEST CONTROL - CORE SERVICES

#### GENERAL PEST CONTROL MAINTENANCE

During each service, our Technician will complete a thorough inspection of your facility to determine if there is pest activity. Focusing on long-term prevention of pests or their damage, we utilize a combination of techniques such as biological control, habitat manipulation and modification of cultural practices. Pesticides are used only after monitoring indicates they are needed according to established guidelines, and treatments are made with the goal of removing only the target organism. Pest control materials are selected and applied in a manner that minimizes risks to human health, beneficial and nontarget organisms, and the environment. Services may include: Interior Rodent Monitoring Maintenance Exterior Rodent Monitoring Maintenance Exterior Insect Permimeter Treatment Maintenance

#### Plan Limitations and Exclusions:

If additional visits for services under this agreement are necessary to address covered pests within 30 days following a scheduled service visit, such services will be rendered promptly, without additional charge. Service frequency is based on the type(s) of equipment being used. Brand will inspect and apply remediation materials to provide control of the following pests: For customers under this Standard Pest Control Agreement, the following are Covered Pests: Roof Rats, Norway Rats, House Mice, Cockroaches (German, American, Oriental, Brown-Banded, Wood, and Smokeybrown), Ants (Pavement Ants, Odorous House Ants, Argentine Ants, Field Ants, and Larger Yellow Ants), Ground Beetles, Silverfish, Earwigs, Centipedes, Millipedes, House Crickets, and Spiders (excluding the Brown Recluse [Loxosceles reclusa] and Black Widow [members of genus Latrodectus]).

## **Investment by Location**

Service Details			
Parkfairfax, 3360 Gunston Road, Alexandria, VA, 22302, US,			
ROUTINE MANAGEMENT SERVICES	Initial Service	Price Per Service	
GENERAL PEST CONTROL MAINTENANCE - Springfield VA Pest			
Qty of Existing Interior Devices to Monitor - 0 Qty of Existing Exterior Devices to Monitor - 0 Service Frequency - Weekly After Hours Service? - No Interior Monitoring Service Frequency - Weekly Exterior Monitoring Service Frequency - Monthly Notes: Service up to 30 units per service for requested and rotation. Exterior of building for ants or any crawling insects upon request or as needed.	\$547.67	\$300.00	
Total Cost of Setup & Routine Management Services	\$547.67	\$300.00	

# **Investment Summary**

Location	One-Time Cost	Initial Svc Cost	Avg Monthly Cost
Parkfairfax, 3360 Gunston Road, Alexandria, VA, 22302, US,	\$0.00	\$547.67	\$1,300.00
Total Investment for all locations	\$0.00	\$547.67	\$1,300.00

See Payment details in Terms & Conditions

#### **Documentation**

Ehrlich places a strong emphasis on communication with designated personnel to ensure proper implementation and ongoing success of the pest management program. That is why, after each service, we will provide you with a documented service report. This report will identify materials used, location of use, pests identified (if any), and any sanitation or structural deficiencies which may exist at the time of service. Our customers will always know what we are doing and will have a written record for future use by Parkfairfax or any local governmental agency with a right to know. Documentation to be furnished by Ehrlich and maintained in conjunction with Parkfairfax in the following format(s):

#### **PESTNETONLINE®**

Ehrlich's proprietary online reporting system will be implemented, providing the following information via a secured, password-protected portal:

- Service reports
- Certificate of Insurance
- Licenses and certifications
- Material usage reports
- Pest activity tracking reports

- Description of the service program
- Pest management device map
- Product labels and safety data sheets
- Structural and sanitation recommendations
- Submit a Question / Request
- Pay your invoice

#### **Additional Services Available**

#### 24 Hour Emergency Response

Should a pest named in our agreement (if applicable) become a problem, Ehrlich offers a 24-hour emergency response. Call 877.875.1865, and we will respond the same day for inquiries received before noon. We will respond by the end of the next business day if you call between noon and 5:00 PM.

#### 24/7 Emergency Pesticide Information

Ehrlich offers a 24/7 emergency pesticide information channel. Should Parkfairfax need technical information during non-business hours, a knowledgeable Ehrlich employee is available to address any questions that might need an immediate response. Call 877.875.1865 for emergency pesticide inquiries.

#### **Quality Assurance Inspections**

Ehrlich conducts periodic Quality Assurance Inspections (Q.A.I.) specifically designed to monitor local service and ensure that it is conducted in a legal, effective and professional manner for all customers. For maintenance programs, this includes annual inspections with key personnel. Reports from these inspections are submitted to the Company's Quality Assurance personnel. Ehrlich may also randomly select clients to contact by phone to ensure satisfaction. Comments during these calls are recorded and included in reports submitted to the Company's Quality Assurance personnel.

#### **TERMS & CONDITIONS**

#### **COMMERCIAL PEST MANAGEMENT MAINTENANCE**

#### THIS SERVICE AGREEMENT SHALL BE SUBJECT TO THE FOLLOWING TERMS AND CONDITIONS:

Agreement. Parkfairfax and Rentokil North America, Inc. d/b/a Ehrlich ("Company") agree to the following terms and conditions in connection with the Services and Plan indicated on this agreement (hereinafter collectively referred to as "Agreement").

Standard of Care. Company will use its professional expertise to determine the products and services appropriate for treatment, and will follow all label and legal requirements. All reasonable care will be used in installing and maintaining the specified services. Company hereby affirmatively disclaims any liability for damage or injury caused by the use of any materials in accordance with the manufacturer label directions. Reasonable care will be taken in applying the treatment, however, the nature of the work is such that Company cannot be responsible for the safety of domestic animals, stains, discolorations, or other damages, except those directly caused by willful negligence on the part of the Company. If, for whatever reason, the Customer is dissatisfied with the service provided, the Customer will provide reasonable notice and allow the Company a period of up to 45 days to remedy the problem to the extent reasonably required.

Customer Responsibilities. Effective service requires the cooperation of the Customer. The Customer, therefore, warrants full cooperation with Company during this Agreement, Customer agrees to maintain premises free from any factor or condition conducive to identified issues and services and following instructions provided. This cooperation includes, but is not limited to, proper garbage handling; repairing structure; not adding chemicals or self-treating in ways that are not part of Service; emptying grease traps, not damaging or turning off equipment, etc. Any damage warranty specified in the Agreement will be voided should the presence of pests or issue be associated with conditions arising from Customer's non-cooperation. Company's failure to alert the Customer to any negative conditions does not after the Customer's responsibility. If Customer is unable to comply with preparation or maintenance requirements, the Company will make determination on site if service can be completed or rescheduled; additional fees may be applied. If the Customer or other occupants of the structure(s), believe they are or may be sensitive to products being used or their odors, or if the Customer or other occupants have consulted with a medical doctor or other healthcare provider, regarding such sensitivity, the Customer must notify Company in writing, in advance of treatment of the structure(s). Company assumes no liability should Customer fail to warn Company of these sensitivities. Company reserves the right, upon receipt of such notification, to deny or terminate services. Any arrangements, costs or inconvenience resulting from the need to evacuate occupants, or other precautions deemed necessary, shall be the sole responsibility of the Customer. The Customer agrees to give Company complete or reasonable access to all areas, as may be required to enable effective service and maintenance, including individual units of multi-unit residential structures and electrical outlets, if needed.

Modification. Any deviation from the requirements outlined that involve extra cost of material and labor will result in extra charges. If conditions require Company to use specialized equipment or products to control the problem(s), Company shall advise the Customer of the additional costs. Due to safety concerns and regulations, Company may be required to use fall protection when Service involves working on the roof of a structure. Fall protection safety equipment includes a number of devices and may include roof anchors, of which Customer will be advised. Some roof anchors are designed to be left on the roof; others are to be removed. If Customer prefers to have anchors removed, this should be discussed with the sales representative before service is performed.

Substructure. Services under this Agreement do not include services to the substructure of the premises. Should substructural treatment be required, additional costs shall apply, of which the Company will advise the Customer.

Moisture, Mold and Mildew. Moisture is a condition found in varying degrees in most structures. Moisture conditions in and around structures can be conducive to a variety of pests and wood destroying insects. Moisture conditions can also provide an environment favorable to the growth of mold, mildew and other fungi. It is the Customer's sole responsibility to direct questions concerning the presence or dispersal of mold, mildew, mold spores or fungi; health-related issues; or indoor air quality to qualified professionals. Company does not possess the knowledge or expertise to identify mold, mildew or fungi that may lower air quality or be injurious to health, nor does it possess the knowledge or expertise to give opinion or recommendation regarding exposure to, or effective remediation of mold, mildew or other fungi (including decay or non-decay) as they might relate to air quality or health related risks. However, Company may provide services to control wood decaying fungus and high moisture conditions in crawl spaces. Company is not responsible for personal injury or property damage resulting from the presence, disruption or dispersal of mold, mold spores, mildew or fungi, even if Company inadvertently causes such disruption or dispersal by its inspection or treatment of pest-related problems. Customer waives and releases Company from any claim or injuries related to mold, mildew or fungal growth.

Warranty. For Equipment and Products, manufacturer warranties apply; there is no further warranty from Company on Products, Equipment or Service. Certain Services may carry limited Company warranty; refer to Service definition.

Right to Subcontract. Company, in its sole discretion, may subcontract or delegate to an affiliate or third party any of its duties and obligations hereunder.

Ownership and Replacement of Equipment. All equipment, devices and components are property of and/or remain property of or under the control of the Company. Company will replace rental devices and components as required, except for those items lost or damaged due to Customer's neglect, in which event, the Customer will be responsible for replacement cost. Company will be granted access to the Customer's location to recover equipment, devices and components at the expiration of this Agreement, or at any time an amount due from the Customer to Company is more than sixty (60) days beyond due date. If Customer terminates an Equipment rental earlier than the term of the Agreement then in effect, Customer is responsible for paying the full amount remaining for rental of devices.

Force Majeure. Company shall not be liable for any delay or failure in performing the services due to any cause beyond its reasonable control.

Insurance. Public liability and property damage insurance against injury to members of the public from accidents that may arise from operations will be carried by Company, and evidence of insurance will be issued to the Customer upon request. Georgia Customers, please note: The Georgia Structural Pest Control Act requires all pest control companies to maintain insurance coverage. Information about this coverage is available from this pest control Company.

Limitation of Liability. The Customer agrees that the work provided under this Agreement is not to be construed as Insurance, or as a covenant, guarantee, warranty, or promise of any kind that the Customer is in compliance with any legal guidelines or requirements. Company disclaims any liability or responsibility regarding the practices and operations of the Customer, and bears no responsibility or liability for whether the Customer carries out the recommendations made by Company, and in no event will the Company be liable for consequential, indirect or economic damages. The Customer shall indemnify and hold Company harmless from and against all claims, demands, liabilities, obligations and attorneys' fees or costs brought by any third parties, arising out of, or related to this Agreement, or by failure of the Customer to act in accordance with any requirements in connection with the Services. Company will be responsible for only those damages, claims, causes of action, injuries or legal costs caused by its own direct negligence or misconduct, but then only to an amount not to exceed the annual fees charged under this Agreement.

Animal Disposal. Company will dispose of any trapped wildlife in accordance with the laws and regulations of local governing authorities; however, if Customer requests the release of the animal on his/her property, Company shall not be responsible for, nor guarantee, that the animal will not return to infest or damage the serviced property.

Choice of Law. Any and all disputes, claims or lawsuits related to this Agreement or to the services shall be determined in accordance with the laws of the Commonwealth of Pennsylvania.

Class Action Waiver. Where permitted under the applicable law, Customer and Company agree that each may bring claims against the other only in each Party's individual capacity and not as a plaintiff or class member in any purported class or representative action. Unless Customer and Company both agree, no action, or court of law, may consolidate more than one person's claims or otherwise preside over any form of a representative or class proceeding.

Mandatory Arbitration. Claims, disputes and other matters in question between the parties to this agreement, arising out of or relating to the agreement or warranty, shall be submitted to arbitration by a single, neutral arbitrator.

Intellectual Property. Except as expressly set forth herein, between Company and Customer, each is and shall remain the owner of all Intellectual Property that it owns or controls as of the Effective Date, or that it develops or acquires thereafter. This shall be binding upon all successors of the Customer's business.

Data Security. Company may provide Customer with access to Company's online and digital tools to store service reports and visit history, or other applications that may be developed, to give Customers access to their pest management information, if applicable to the Services in this Agreement. While Company follows standard procedures to secure systems and Customer data, including securing online tools and applications through the use of hashed passwords, HTTPS encryption and a secure data center, Customer confirms and acknowledges that:

- a. Company and/or any of its subsidiaries are not responsible for the integrity or confidentiality of Customer's access credentials. Customers are encouraged to take precautions to secure login ids and passwords.
- b. All usage rights to Company's online or digital tools are immediately discontinued upon the Customer's termination of the Service Agreement.
- c. The Customer agrees to indemnify, defend, and hold Company harmless from any claims arising out of, or connected or associated with the use of Company's online and digital tools, including but not limited to, any claims arising from internet hacking.
- d. This agreement shall be binding upon all successors of the Customer's business.

Refer to Legal Statements and Privacy Policies as posted on online tool Web Sites for additional information.

Third Party and Marketing Disclosure. The Customer agrees to permit Company to use the Customer's name and contact information for sharing with Company's business partners. Company will never sell this data. It is to be used to improve the Customer's experience with Company. Additionally, unless Customer notifies Company otherwise or opts out, Customer agrees to and accepts the receipt of periodic marketing and sales information relating to Company's service offerings.

Anti-Bribery and Anti-Corruption. Each party represents that neither it nor anyone acting on its behalf has offered, given, requested or accepted any undue financial or other advantage of any kind in entering into this Agreement, and that it will comply with applicable laws and regulations pertaining to corruption, compelition and bribery in carrying out the terms and conditions of this Agreement.

Term. Service Agreements shall extend from month to month, with either party having the ability to cancel this Agreement upon 60-days notice to the other party.

**Termination.** Agreements may be terminated by either party with 60 days written notice, providing all accounts are current. See *Ownership and Replacement of Equipment* for further ramification of termination for Services that have *Term* other than month-to-month. In cases of Customer nonpayment or entering bankruptcy or insolvency per the Bankruptcy Code, Company reserves the right to terminate the Agreement upon immediate written notification.

**Pricing.** The initial price for services is set forth in the specifications of this Agreement. Company reserves the right to annually increase the amount charged for the services, which shall be communicated by written notice to Customer, which notice may be by invoice.

Payment. Introductory Service Fees are due upon completion of the service, unless another payment plan is selected on the Agreement. Other corrective service, rental and/or equipment/product fees will be invoiced upon completion/delivery. Subsequent services will be invoiced in accordance with the Agreement and payment plan selected by Customer. If a service date has been mutually agreed upon by Company and the Customer, it will be the Customer's responsibility to pay for service if Company has attempted to render service at the Customer's property. Payments for services are due within thirty (30) days from the date of each invoice. Customer agrees to remit payment in one of the acceptable forms of payment detailed in the Agreement or invoice. In the event full payment is not made within thirty (30) days after invoicing, a finance charge per month will be added to the unpaid balance, up to the maximum allowed by law. Late fee charges may also be applied. Additionally, the Customer is responsible for all collection costs, including reasonable attorneys' fees, for any invoices not paid by the due date. Any check returned for any reason, will result in a fee in the amount charged by Company's bank. All service warranties under this Agreement will be voided should any payment due exceed sixty (60) days. Should it become necessary to temporarily discontinue a periodic service due to causes beyond the Company's control, it is agreed that the periodic payments due under this agreement will be suspended until service is resumed, and that such temporary discontinuation of service will, in no way, breach this agreement.

Fuel/Transportation Surcharge. Like many other companies that are impacted by the price of gasoline, a rise in gasoline prices may necessitate a fuel surcharge. As such, the Company reserves the right to add a fuel surcharge to Customer's invoice for any increase in the cost of fuel as measured above the same time period in the prior year (by the National U.S. Average Motor Gasoline-Regular Fuel Price per Gallon Index reported by the U.S. Department of Energy). The surcharge may be adjusted monthly (up or down) with the price of gasoline.

#### **Acceptance**

Related terms and conditions, diagrams, specification sheets, addendum and/or proposals are integral parts of this agreement and are incorporated herein.

Customer or Company may cancel this transaction at any time prior to midnight on the 3rd business day after the date of this transaction with a full refund of payment.

If Customer selects an automatic payment method, Customer authorizes Company to automatically debit Customer's checking account or credit card, as provided to Company by Customer, in an amount equal to any recurring service charges due to Company under this Agreement within five (5) days of the date such charge becomes due. This authorization will remain in effect until the fifth business day following the Company's receipt from Customer of a written notice to cancel such authorization. Customer understands that cancellation of this authorization does not cancel Customer's obligations under this Agreement. Prices do not include any applicable taxes.

The above Quote and Agreement are hereby accepted in their entirety, including the accompanying Terms and Conditions, which include mandatory arbitration and class action waiver provisions. By signing below, Customer confirms that it has reviewed the terms and conditions applicable to the service(s) purchased and agrees to be bound by them.

for Rentokil d/b/a Ehrlich		for Par	rkfairfax		
Yunis	Yunis Torres		Ben Shimiles		
Representative Printed Name		Representative Printed Name			
Account Executive		Assist Property Mgr			
Title	Date	Title	Date		
Sign	ature	Sign	ature		

STATE-SPECIFIC DISCLOSURES

CALIFORNIA: Supplier shall provide the "Notice to Owner/Tenant" as required by Cal, Bus, & Prof. Code section 8538

GEORGIA: The Georgia Structural Pest Control Act requires all pest control companies to maintain insurance coverage, Information about this coverage is available from this pest control company.

TEXAS: Licensed and regulated by: Texas Department of Agriculture, PO Box 12847, Austin, TX 78711-2847 Phone 1.866.918.4481 Fax 1.888.232.2567.

# **TIMELINE**

Our goal is to make Ehrlich's service an integral part of your business schedule, so we set specific days and times for service in alignment with Parkfairfax needs.

#### Location 1:

Service 1	REQUESTED START DATE	MAINTENANCE SERVICE START MONTH
GENERAL PEST CONTROL MAINTENANCE	09/10/2025	September

#### WE ARE PART OF THE RENTOKIL INITIAL GROUP

Wherever in the world your business operates, a Rentokil Initial colleague is there to serve you. With operations in 90 countries, we are the world's largest pest management company.

Our global organization has over 58,000 employees - and nearly half of those are here in North America.

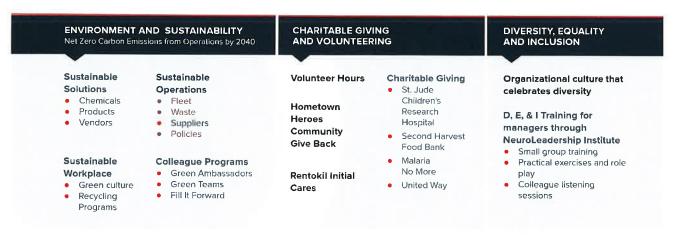


Our commitment starts with you and wraps around the planet. We are proud to serve a diverse array of nearly 5 million customers around the world, from commercial properties to people's homes.

In addition to pest control, Rentokil Initial also operates many other environmental, hygiene, and well-being businesses, ready to support your business for specialty needs: from air purification and hygiene solutions to third-party assessments in retail environments, lake management to government vector control, or washroom services and workwear solutions.

#### CORPORATE AND SOCIAL RESPONSIBILITY

We all play a role in preserving the health of our planet – and at Rentokil, that includes the health of our environment, organization, communities, and colleagues. Rentokil has developed a **Corporate Social Responsibility** plan that includes three key pillars:



# THIRD-PARTY AUDIT EXPERTISE

Ehrlich is proud that our Technical Service Managers are also experts in third-party audit schemes, being available to participate in those third-party agency audits upon request at no additional fee.

Our team continually teaches and certifies our Service Personnel to ensure all applications and procedures are in accordance with industry best practices, requirements, and guidelines of relevant third-party auditors and inspectors.

#### INNOVATION AND TECHNOLOGY

Rentokil companies are committed to providing exceptional customer experiences and pest-free\* environments through innovation – the most effective materials, ground-breaking products, and evolutionary services. Our dedicated innovation hub, The Power Centre in the United Kingdom, is where our experts create powerful solutions to help our customers solve modern-day business challenges through research, technology, and digital transformation.

\*Treatments and Covered Pests defined in your Plan, Limitations apply. See Plan for details.

#### **Connected Solutions**

Rentokil has harnessed the power of the Internet of Things to revolutionize pest control. As the first pest control company to utilize this technology, our portfolio of connected pest control devices brings convenience, efficiency, and cost savings to businesses of all sizes.

#### **PestConnect**

Rentokil designed the PestConnect Portfolio with business customers in mind, to help reduce the health risks posed by rodents, meet stringent public health and regulatory mandates, safeguard customer experience, and protect their brands.

#### **PESTCONNECT DEVICES**



MULTI RODENT TRAP CONNECT (MRT)



**DUAL AUTOGATE CONNECT** 

#### PestConnect features and benefits:

- 24/7 monitoring
- Real-time alerts
- Proactive action
- Rapid response
- Cost-efficient
- Secure system
- Environmentally responsible
- Third-party audit compliant
- Integrated with PestNetOnline

We know information security is paramount. PestConnect devices do not have cameras or microphones and do not record anything in your environment. The PestConnect control panel operates on its own secure network, separate from your facility's Wi-fi or phone lines.

Explore PestConnect technology: https://www.rentokil.com/us/digital-pest-control/pestconnect/

#### **Business-Enhancing Products**

In addition to our connected technologies, Rentokil is also committed to advancing long-utilized, effective tools of the pest control trade through evolutionary change.

#### Lumnia

Worldwide, flies pose an incredible risk to humans, food, livestock, and goods. To combat that risk and protect your employees, customers, and brand from the dangers of flies, Rentokil has developed Lumnia, our revolutionary insect light trap range.

Utilizing high-attraction LED lamps, Lumnia catches more flies while reducing power consumption. With several energy modes, these modern insect light traps can save up to 79%\* in energy costs when compared to equivalent units on the market, and their long-lasting LED lamps have a bulb life of up to four years\*\*. To meet the standards of high-dependency customers, Lumnia can also encapsulate insects to prevent blow-out and fragmentation, which is common with traditional insect light traps.

\*Findings based on calculations of Lumnia Compact vs average competitor units using traditional fluorescent tubes over a 5-year period based on product life cycle using the U.S. Environmental Protection Agency's Greenhouse Gas Equivalencies Calculator.
\*\*4-year lamp life based on manufacturer testing of Lumnia LED lamps; lifespan percentage based on available competitor claims as of October 2023.





#### Lumnia Range features and benefits:

- Versatile models to fit any business
- 4 energy modes
- Open-close design for efficient servicing
- Reduces carbon footprint
- UL-approved for compliance

Discover how Lumnia is lighting the way in fly control: https://www.rentokil.com/us/lumnia/

#### **Committed to Advancements**

Rentokil continues to innovate new ideas and connected technologies, helping our customers stay one step ahead of pests. As we have been since our founding, Rentokil is committed to advancements in pest control to stop pests from interrupting your business.

#### **MEMBERSHIPS AND ASSOCIATIONS**

#### **COMMERCIAL PROPERTY**



BOMA (Building Owners and Managers Association)

#### **FACILITY MANAGEMENT**



IFMA (International Facility Management Association)

#### **MULTIFAMILY**



CAI (Community Associations Institute)



NAHMA (National Affordable Housing Management Association)

NAA (National Apartment Association)

#### **OUR SOLUTIONS**

#### **Pest Control Services**



#### **BED BUGS**

Our Bed Bug Treatment provides a rapid response to bed bug issues, eliminating infestations and providing ongoing protection with the industry's most comprehensive warranty.



#### **BIRDS**

Protect your business from the damage and disruption birds cause with our humane, effective integrated bird management solutions.



#### **CRAWLING INSECTS**

Using targeted applications, we eliminate existing crawling insect infestations and prevent new ones through monitoring and exclusion.



#### **FLYING INSECTS**

Protect against flying insects with a variety of Rentokil solutions including our powerful range of energy-saving Lumnia LED insect light traps.



#### **RODENTS**

Halt disease-carrying rodents in their tracks with our proprietary remote digital monitoring PestConnect devices, inspections, exclusion services, and more.



#### STORED PRODUCT INSECTS

Protect your food storage from these destructive pests with Rentokil's integrated solutions that include glue boards, species-specific pheromone traps, and furnigation.



#### **TERMITES**

Termites can cost billions in property damage annually. Rentokil's comprehensive programs provide the coverage that you need to protect your brand.

#### **Specialized Services**



#### **AIR PURIFICATION**

Provide clean air people can trust with air purification solutions from our Ambius division.



#### DISINFECTION

Show employees and customers that you prioritize their health with a comprehensive disinfection program to reduce pathogens on surfaces.



#### **DRAIN LINE**

Increase drain line flow capacity, reduce small fly breeding sites, mitigate drain odors, and reduce costs of grease pumping with our drain line services.



#### **FUMIGATION**

Whether it's a container, silo, or other bulk product areas, Ehrlich can safely perform fumigation to help you protect the safety and quality of your materials and products.



#### **ODOR MANAGEMENT**

Enhance your Ehrlich experience by neutralizing odors. Our cost-effective odor management solutions are ideal for trash rooms or other problem areas.



#### **VEGETATION MANAGEMENT**

Our full-service vegetation management programs remove excess vegetation on your property, increasing curb appeal, enhancing security, and reducing pest harborages.

# **Reporting & Documentation**



#### **PestNetOnline**

This secure, always-available online pest data management system provides real-time data, reports, trends, and insights to help you drive decisions.