## **Truck Purchase Discussion**

Management recommends the purchase of a truck to replace Truck 3. Truck 3 was removed from our fleet in 2016 because it required \$3,000 in repairs and was 16 years old. The truck purchase would come from Reserve line item 5.086 (\$45,000) in the 2018 budget.

Dealership	year	Make	Model	plow	cost	
Page Chevrolet	2017	2017 Chevy	2500HD	NO	\$39,945.00 all in quote	
Alexandria, VA				plow add	\$6,000.00 after market	
					\$45,945.00	
Koons						
Silver Spring, MD	2017 Ford	Ford	F-250SD	YES	\$41,707.74 all in/quote	
				6-way		
Academy Ford	2017 Ford	Ford	F-250SD XL	YES	\$42,330.00 all in/verbal	
Laurel, MD				6-way		
Cowles Ford	2017 Ford	Ford	F-250SD XL YES	YES	\$37,251.00 verbal w/ financing	ncing
Woodbridge, VA				Straight blade		
DarCars	2018 Ford	Ford	F-250SD RC YES	YES	\$44,200.00 all in/quote	
				6-way		

MAKE	
Ford	
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PLEASE TITLE	IN

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		21 SV ELIBER	COMPON					OPERATOR'S	OR CHAUFFE	JR'S LICEN	SE NO.	
		PARK FAIRFA	X CONDOM	INIUM		-	SECTION 2					
HPIA	RANCE CO	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			AGENT'S							
	CY NO	A	GENT OR		ADDRE	ss						
	CHVEDATE:	BF	ROKER	A RIESE/ MII	LEAGE		TOEB	MILEAGE			MILEAGE	_
MAK		Y ORDER FOR (	JNE -	R NEW			USED		DI	YEAR		
Ford		F-250		Oxford White				DELIVERED ON C	OD ABOUT	2018		
	BF2B67JEB34397				-38 MBW 4	=:VOLE						_
		FOR EXTENDED SE		BASE PRICE OF VEHICLI ITEMS AS SHOWN ON M	MONRONEY LA	ABEL						
COr	NTRACT,	C	UST INIT.	FREIGHT CHARGE (FO	R NEW VEHI	CLES AS	INCLUDED O	N MONRONEY L	ABEL)			
_			777	~:- C E BB L	25						***	
_				CK SALE PRIC	CE						\$37,822	_
_			P.	LOW PRICE							\$6,073	00
_												
_						DEAL	LER PRO	CESSING C	CHARGE			
						(NOT	REQUIR	ED BY LA	W)		300	00
				VA TAX							\$1,834	11
VA TAGS											\$170	1—
TITLI	ING AND REGISTRATION		SPETIPE	TY INTERESTTEMPOR	RARY TAGS					1		
111.4.		BILITY INSU			ARI IAGS		TOTAL	CASH DELIV	VERED PRIC	E	\$46,200	00
	REBATE	DIDITI I III	16.61.02	11020222							\$2,000	7
S		OR USED CAR TRAI	DE INC AS AT	DDD VICED					1		\$∠,000	00
CREDITS	LESS BALANCE		JE-INO AO AI	PRAISED					-	_		
S			WEDW							-		
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MAK	E	MODEL	TYP		YEAR		TOTAL	CREDITS			\$2,000	$\overline{}$
							BALAN				\$44,200	00
CURF	RENT MILEAGE	LICENSE NO		TITLE NO			COL	OR	ST	ICKER NO		
				Agreement to A								
The between 13 on no Und dealer receiving repairs into an advertis	y or retired judge, with the autive haw of he state of Mary) ter fees, unless awarded by the parties understand that they a not them not specifically examp everse.  Jer Mary land law, a dealer man receives the consent of the buy ning insignias. Also, if a dealer gather than the same seems of the services as necessary to restore the velocities as necessary to restore the velocities.	ribitrator rendering a written d and and the arbitration shall te te arbitrator under applicable le te the basis for compensation a properties of the properties of the properties of the continue for the sale- ty not place on a vehicle an inser- yr in the continuet for the sale- ty places an insignia advertisin aber is required at the request of thicle to its original appearance compensate the buy or for the	iceision with separate kee place in the count law. The arbitrator m is a result of any class trial and class conside greenent. See addition tignia that advertises of the vehicle with the green the country to the puryer to remove at an ocost to the buy myer's consent to place seems to the buy myer's consent to place seems to the buy myer's consent to place seems to the place seems to the place place seems to the place seems to seems to see	e his advertising and to make er, Pinally, the dealer can enter	ss of law. An av I costs and expe You agree that a an award may S S Sign Sisted at The first order, c shall be to signi acknow 16 years deposit. REPRE	ward by the mees shall class-wide be entered atture below bove. Int and back omprise the binding. It is of age or THIS OR THIS OR SENTATI	the arbitrator shall be borne as dete a arbitration of a by either party on the party of the par	I be final and bindin emined by the arbitr a dispute may not be in the highest local, s unsent to buyer(s) to re- order, along with off ent between the parti- nowledges that he/sh is not signed any doe of the terms and has i	ig on all parties to I can into. Each purty sha undertoken and the state, or federal cour receive unsolicited fit her documents signe is affecting this pun te has been given the unments in blank. By received a fully com er is not binding and siNED AND ACCEP	the proceeding. If be responsible to claim arisis, to claim arisis, to before any construction of the cons	The arbitrator shall is for its town attorney ng from a Dispute (so town attorney sements at the fax nu s) in connection with greements or underst review all document order, Purchasser(s) certifies order, Purchasser(s) rehasser(s) certifies ay cancel und recove £R'S AUTHORIZE!	apply the y, expert, known or unber i this tandings s prior e/she is
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		Kyle Robs	son			8	19 VALLE				AIAOLK	
		SALES CONSU			ADDRI	33 34	17 VALLE	I DK				_

APPROVED BY	Alexandria	ALEXANDRIA CITY	VA	22302
ATTROVEDBI	CITY	COUNTY	STATE	ZIP
	REG PHONE (703) 998-	6315	BUS,	PHONE
	E-MAII	mmiller@p	arkfairfax.info	

PARKFAIRFAX CONDOMINIUM	Prepared By: HARRY RUBY	JR	For	Prospect:	396611	Date: (	)1/04/2018
Address   E-mail	Guest Information						
Address   (703) 998-6315   Main Phone: Work   Alt. Phone:		INIUM			ex.info		
Trade Information   Year   Make   Model   Color   Mileage	Guest Name		E-m	all			
Trade Information	Address						
Trade Information           Vehicle Information         Color Mileage           MoF13889 New 2017 FORD F-250 SD 1FTBF2B67HEF31974 WHITE 5           Stock Number New/Used         Year Make         Model         VIN         Color Mileage           Sales Offer           Suggested Retail 45,185.00 Market Value 41,700.00 Factory Incentive 3,750.00 37,950.00         Down Payment           Sale Price         37,950.00 00 00 .00           Warranty Protection         0.00 Days to First Payment: 45           Destination Charge SurfaceCARE Vehicle Return Plan License/Registration Processing Fee State Sales Tax         0.00 Days to First Payment: 45		Dhono					
Year         Make         Model         Color         Milleage           Vehicle Information           O0F13889 New 2017 FORD F-250 SD 1FTBF2B67HEF31974 WHITE 5           Stock Number New/Used Year Make Model VIN Color Milleage           Sales Offer           Deal Options (A) - (Finance Quotes)           Down Payment           Term Mo. Pmt         00         .00           Sale Price         37,950.00         Days to First Payment: 45           Warranty Protection         0.00         Days to First Payment: 45           Vehicle Return Plan License/Registration Processing Fee State Sales Tax         300.00           State Sales Tax         1,796.74	Main Phone: Work Ait,	Phone:					
Vehicle Information	Trade Information						
O0F13889         New New/Used         2017 FORD Year         F-250 SD Model         1FTBF2B67HEF31974         WHITE SOLOR         5           Sales Offer         Deal Options (A) - (Finance Quotes)         Mileage           Suggested Retail         45,185.00 41,700.00 41,700.00 7 62,700.00         Term Mo. Pmt 00 .00         Term Mo. Pmt 00 .00           Factory Incentive Sale Price         37,950.00         Days to First Payment: 45           Warranty Protection         0.00         Days to First Payment: 45           Destination Charge SurfaceCARE Vehicle Return Plan License/Registration Processing Fee State Sales Tax         300.00	 Year Make	Model		Color	Mileage		
O0F13889         New New/Used         2017 FORD Year         F-250 SD Model         1FTBF2B67HEF31974         WHITE SOLOR         5           Sales Offer         Deal Options (A) - (Finance Quotes)         Mileage           Suggested Retail         45,185.00 41,700.00 41,700.00 7 62,700.00         Term Mo. Pmt 00 .00         Term Mo. Pmt 00 .00           Factory Incentive Sale Price         37,950.00         Days to First Payment: 45           Warranty Protection         0.00         Days to First Payment: 45           Destination Charge SurfaceCARE Vehicle Return Plan License/Registration Processing Fee State Sales Tax         300.00	V 1.1 7 6 . At.						
Stock Number   New/Used   Year   Make   Model   VIN   Color   Mileage							
Sales Offer           Deal Options (A) - (Finance Quotes)           Suggested Retail         45,185.00           Market Value         41,700.00           Factory Incentive         3,750.00           Sale Price         37,950.00           Warranty Protection         0.00           Destination Charge         1,295.00           SurfaceCARE         0.00           Vehicle Return Plan         0.00           License/Registration         366.00           Processing Fee         300.00           State Sales Tax         1,796.74					F2B67HEF319		
Suggested Retail         45,185.00         Down Payment           Market Value         41,700.00         Term         Mo. Pmt           Factory Incentive         37,950.00         00         .00           Warranty Protection         0.00         Days to First Payment:         45           Destination Charge         1,295.00         Days to First Payment:         45           Vehicle Return Plan         0.00         0.00         License/Registration         366.00           Processing Fee         300.00         State Sales Tax         1,796.74         1,796.74	Stock Halliber Hely osed Fee	iii iidke	Tioder	7114			
Market Value         41,700.00         Term         Mo. Pmt         00         .00           Sale Price         37,950.00         Days to First Payment:         45           Warranty Protection         0.00         Days to First Payment:         45           Destination Charge         1,295.00         Days to First Payment:         45           SurfaceCARE         0.00         0.00         0.00           Vehicle Return Plan         0.00         <	Sales Offer			Deal Option	s (A) - (Finan	ce Quotes)	
Market Value         41,700.00           Factory Incentive         3,750.00           Sale Price         37,950.00           Warranty Protection         0.00           Destination Charge         1,295.00           SurfaceCARE         0.00           Vehicle Return Plan         0.00           License/Registration         366.00           Processing Fee         300.00           State Sales Tax         1,796.74	Suggested Retail		45,185.00	Down Pavmen	t		
Sale Price       37,950.00       00       .00         Warranty Protection       0.00       Days to First Payment: 45         Destination Charge       1,295.00         SurfaceCARE       0.00         Vehicle Return Plan       0.00         License/Registration       366.00         Processing Fee       300.00         State Sales Tax       1,796.74		8					
Warranty Protection  Destination Charge SurfaceCARE Vehicle Return Plan License/Registration Processing Fee State Sales Tax  Days to First Payment: 45  Days to First Payment: 45		<u> </u>		00	.00		
Destination Charge       1,295.00         SurfaceCARE       0.00         Vehicle Return Plan       0.00         License/Registration       366.00         Processing Fee       300.00         State Sales Tax       1,796.74	Sale Price		37,950.00				
Destination Charge       1,295.00         SurfaceCARE       0.00         Vehicle Return Plan       0.00         License/Registration       366.00         Processing Fee       300.00         State Sales Tax       1,796.74		9					
SurfaceCARE         0.00           Vehicle Return Plan         0.00           License/Registration         366.00           Processing Fee         300.00           State Sales Tax         1,796.74	Warranty Protection		0.00	Days to First P	ayment:	45	
Vehicle Return Plan         0.00           License/Registration         366.00           Processing Fee         300.00           State Sales Tax         1,796.74	Destination Charge	A	1,295.00				
License/Registration         366.00           Processing Fee         300.00           State Sales Tax         1,796.74	SurfaceCARE		0.00				
Processing Fee         300.00           State Sales Tax         1,796.74	Vehicle Return Plan	3	0.00				
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Unpaid Balance 41,707.74	Unpaid Balance		41,707.74				2
	41						"
Buyer Approval Date Management Approval Date	Buyer Approval	Date		Management A	Approval		 Date

# GM Vehicle Locator

**Dealer Information** 

**PAGE CHEVROLET** 

6500 LITTLE RIVER TPKE ALEXANDRIA, VA 22312

Phone: 703-720-4200 Fax: 703-720-4201

1GB0KUEG2HZ366853

Model Year: 2017 Make: Chevrolet

Model: 2500HD Silverado

CK25903-LWB, 4WD, Reg Cab Pickup

PEG: 1WT-1WT Work Truck Preferred Equipment Group

**Primary Color: GAZ-Summit White** 

Trim: H2R-Base Cloth, Jet Black / Dark Ash, Interior Trim Engine: L96-Engine: 6.0L, V-8, SFI, FlexFuel w/ E63 only

**Transmission: MYD-6-Speed Automatic** 

**Event Code: 5000-Delivered to Dealer** 

Order #: VGMSB7 MSRP: \$39,945.00

Order Type: TSP-SVC Commercial Priority Stock

Stock #: N/A

Inventory Status: Available Total Cash Allowance: N/A

#### Additional Vehicle Information

### GM Marketing Information

#### Vehicle Options

**All Options** 

1WT-1WT Work Truck Preferred Equipment

Group

9L3-Spare Tire Delete (SEO)

A31-Power Windows AKO-Glass, Deep Tinted AU3-Power Door Locks B3P-Special Vehicle Sales

C67-Air Conditioning, Manual

DPN-Mirrors, O/S, Wide Load / Trailering, Full Feature

GAZ-Summit White GT5-Rear Axle, 4.10 Ratio

IOB-Radio, 7" Color Screen, Bluetooth, w/ USB

Port

K34-Cruise Control KC4-Cooler, Engine Oil

**KNP-Transmission Cooling System** 

L96-Engine: 6.0L, V-8, SFI, FlexFuel w/ E63

only

NE1-CT/MA/MD/ME/NJ/NY/OR/PA/RI/VT/WA

**Emissions** 

**PCM-Convenience Package** 

QXT-Tires, LT265/70R17, Blackwall, All Terrain TRW-Provision, for Cab Roof Mounted Lamp /

**Beacon** 

U2J-SiriusXM Satellite Radio, Delete

UQ3-Speaker System V46-Bumper, Front, Chrome

**VK3-License Plate Front Mounting Hardware** 

VYU-Snow Plow Prep Package ZW9-Delete: Pick-Up Box

9J4-Bumper: Rear Delete

9L7-Accessory Electrical Switches AE7-Seats: 40/20/40/ Split Front Bench

**AQQ-Keyless Remote Entry** 

AY0-Airbags- Head Curtain, Side Impact BG9-Floor Covering: Rubberized Vinyl, Black

DD8-ISRV Mirror, Electro-chromatic G80-Locking Differential, Rear

**GEH-GVW Rating 9,500 LBS** 

H2R-Base Cloth, Jet Black / Dark Ash, Interior

Trim

**JL1-Integrated Trailer Brake Controller** 

K47-Air Cleaner, High Capacity

KI4-110 Volt Electrical Receptacle, In Cab

KW5-Alternator, 220 AMP MYD-6-Speed Automatic

NZZ-Underbody Shield

PYN-Wheels: 17" Steel

SFW-Back-Up Alarm Calibration (SEO)

**U01-Roof Marker Lamps** 

**UE1-OnStar Communication System** 

V22-Grille: Chrome Surround

**V76-Recovery Hooks** 

VV4-Onstar 4G LTE Wi-Fi Hotspot

**YK6-SEO Processing Option** 

**ZY1-Paint, Solid** 

Oil type	-	15W-30	5W-30	5W-30	5W-30	5W-20	0W-20	5W-30	5W-30	5W-30	5W-30	0W-20	0W-20	5W-30	5W-20
Sfty Insp	5/18	5/18	12/18	6/18	7/18	5/18	12/18	11/18	7/18	12/18	8/18	5/18	12/18	7/18	1/18
Tag Exp	FEB' 18	MAY' 18	MAR'18	DEC' 18	Jun'18	Jul" 18	DEC' 18	oct'19	Jul' 18	Aug' 18	FEB'18	MAY'18	MAY'18	JUL'18	MAR'19
Tag	JMZ8672	TX 41-73	JDN 7141	TU 86 029	mp F258 84	VBZ-2859	XSW 2487	YLE 4745	XPA 4426	PKFX12	JJX 1102	XJN 9602	XJN 9603	XPA 4420	VEZ 7366
purch date	2/9/04	4/28/10	3/18/03	11/22/02	5/26/10	10/14	11/14/08	. 00/L/8	2/10	11/9/98	2/9/04	4/29/10	4/29/10	5/10	3/15
Features	ladder rack	12' bed; 3-	ladder rack	stake,	V8 & tow	ladder rack	ladder rack		V8 & tow		ladder rack			V8; 4 wd;	ladder rack
Color	white	white	white	white	white	white	white	white	white	white	white	white	white	white	white
Model	Express Van	dunp	G150	C-35	CC 1500	Ford Van	Тасота	S-10	Express van	S-10	Express Van	Тасота	Tacoma	CK 2500	Ford Van
FY sch	FY13 I	FY19	FY14	FY14	FY19	FY23	FY17	FY13	FY19	FY13	FY15 I	FY19	FY19	FY19	FY24
*NIN	1GCFG15X6411 <b>09564</b>	JALB4W16597400335	1GCEG15X3311 <b>85088</b>	1GBJC34U83E140626	1GCPCPEA3AZ232251	NM0LE6E75E1151518	STENX22N79Z636594	1GCCS1456YK279425	1GCZGFBA2A1116792	1GCCS194XWK253505	1GCFG15X5411 <b>09653</b>	5TENX4CN8AZ707297	5TENX4CN0AZ704927	1GC3KVBG9AF158043	NM0L.S6E72F1177908
Disposition	ok	ok	ok	ok	ok	ok V	ok	ok	ok	yo	ok	new- lands	new- clng	new- carp	new
Mileage	44941	36749	38629	14020	29295	14456	40997	52192	23869	51129	37955	15265	25795	21233	9403
Make	Chev	Isuzu	Chev	Chev	Chev	Ford	Toyo	Chev	Chev	Chev	Chev	Toyo	Toyo	Chev	Ford
Year	2004	2009	2003	2003	2010	2014	2009	2000	2010	1998	2004	2010	2010	2010	2015
Crew	Ext	Land	Pntr	Land	Plmb	Plmb	Ext	Clng	Plmb	Land	Pntr	Land	Clng	Сагр	PLMB
No.	01	02	04	92	90	07	80	10	11	12	13	41	51	16	17