

Suggested Motion:

“I move to approve a 1-year pool management Contract beginning March 2019 with _____ Pool Management Company at a 1-year cost of \$ _____ with funds to come from GL 6510.”

High Sierra Pools

\$104,200

Premier Aquatics

*inspected the pools on 12/28 – no proposal submitted

American Pool Service

\$106,670

Vote:

	In Favor	Opposed	Abstained	Absent
Scott Buchanan				
Dan Courtney				
Susan Cox				
Anna Fernezian				
James Konkel				
Rich Moha				
Kathy Schramek				
Nicholas Soto				
Robin Woods				

SWIMMING POOL MANAGEMENT AGREEMENT

WHEREAS, High Sierra Pools Inc. (HSP) offers pool management services for the operation of commercial swimming pools and is an independent contractor; WHEREAS, Client wishes to hire HSP to perform certain specific pool management services for its swimming pool or swimming pools; WHEREAS, this Agreement supersedes any other prior agreements between the parties where those agreements or contracts conflict with the terms of this Agreement; WHEREAS, HSP desires that there be a mutual understanding of the scope and extent of its duties and that the overall relationship between the parties be clearly defined because of the potentially hazardous nature of a swimming pool and because of certain operating constraints; NOW THEREFORE, for good and valuable consideration and subject to the foregoing Recitals, the receipt and sufficiency of which are hereby acknowledged, HSP and Client agree as follows:

SECTION 1. GENERAL SPECIFICATIONS:

OWNER / AGENT	PROPERTY NAME	SWIM FACILITY NAME
KPA Management 6402 Arlington Blvd Falls Church, VA, 22042	Parkfairfax Condominium 3360 Gunston Road Alexandria, VA, 22302	Parkfairfax Martha Custis Drive Pool 1320 Martha Custis Dr Alexandria, VA, 22302
POOL OPERATION HOURS	POOL PERSONNEL	
Main Season: May 25, 2019 - Sep 2, 2019	Lifeguard 146	
Mon 12:00PM-8:00PM	Fri 11:00AM-8:00PM	
Tue 12:00PM-8:00PM	Sat 9:00AM-8:00PM	
Wed POOL CLOSED	Sun 9:00AM-8:00PM	
Thu 12:00PM-8:00PM	Hol 10:00AM-8:00PM	

Weekly Staff Hours: 146

ADDITIONAL INFORMATION

Included at NO Additional Cost: Disinfectant and PH Balancer, Liability Insurance, Area Supervisor, Spring Opening, Test Kits and Summer Reagents, Winterization

Lifeguards will have valid CPR/AED, LFG/First Aid and Pool Operator Certificates. An area supervisor will perform minimum 2 weekly inspections. Lifeguards will arrive 1 hour in advance for cleaning pool and bathrooms. Pool Open May 26th.

PAYMENT SCHEDULE

Due on Jan 1, 2019	\$3,606.96	Due on Jun 1, 2019	\$3,606.96	Due on Nov 1, 2019	\$3,606.96
Due on Feb 1, 2019	\$3,606.96	Due on Jul 1, 2019	\$3,606.96	Due on Dec 1, 2019	\$223.44
Due on Mar 1, 2019	\$3,606.96	Due on Aug 1, 2019	\$3,606.96		
Due on Apr 1, 2019	\$3,606.96	Due on Sep 1, 2019	\$3,606.96		
Due on May 1, 2019	\$3,606.96	Due on Oct 1, 2019	\$3,606.96		

Contract Price \$39,900.00

EXTRA SERVICES*

OPTIONAL YEARS*

* Initial each to approve; each billed separately, each priced per year

* Initial to extend Swimming Pool Management Agreement at listed price



HIGH SIERRA POOLS
The Leader In Swimming Pool Management

00125-0044
PREPARED BY: RADEK KACZOR
CELL PHONE: 703-920-1750
EMAIL: RADEK@HIGHSIERRAPOOLS.COM

SWIMMING POOL MANAGEMENT AGREEMENT

WHEREAS, High Sierra Pools Inc. (HSP) offers pool management services for the operation of commercial swimming pools and is an independent contractor; WHEREAS, Client wishes to hire HSP to perform certain specific pool management services for its swimming pool or swimming pools; WHEREAS, this Agreement supersedes any other prior agreements between the parties where those agreements or contracts conflict with the terms of this Agreement; WHEREAS, HSP desires that there be a mutual understanding of the scope and extent of its duties and that the overall relationship between the parties be clearly defined because of the potentially hazardous nature of a swimming pool and because of certain operating constraints; NOW THEREFORE, for good and valuable consideration and subject to the foregoing Recitals, the receipt and sufficiency of which are hereby acknowledged, HSP and Client agree as follows:

SECTION 1. GENERAL SPECIFICATIONS:

OWNER / AGENT	PROPERTY NAME	SWIM FACILITY NAME
KPA Management 6402 Arlington Blvd Falls Church, VA, 22042	Parkfairfax Condominium 3360 Gunston Road Alexandria, VA, 22302	Parkfairfax Lyons Lane Pool B 3717 Lyons Lane Alexandria, VA, 22302
POOL OPERATION HOURS	POOL PERSONNEL	
Main Season: May 25, 2019 - Sep 2, 2019	Lifeguard 107	
Mon POOL CLOSED	Fri 12:00PM-8:00PM	
Tue 12:00PM-7:00PM	Sat 11:00AM-8:00PM	
Wed 1:00PM-8:00PM	Sun 11:00AM-7:00PM	
Thu POOL CLOSED	Hol 11:00AM-8:00PM	
		Weekly Staff Hours: 107

ADDITIONAL INFORMATION

Included at NO Additional Cost: Disinfectant and PH Balancer, Liability Insurance, Area Supervisor, Spring Opening, Test Kits and Summer Reagents, Winterization

Lifeguards will have valid CPR/AED, LFG/First Aid and Pool Operator Certificates. An area supervisor will perform minimum 2 weekly inspections. Lifeguards will arrive 1 hour prior to opening for cleaning of the pool and bathrooms. Pool Opens on June 15th.

PAYMENT SCHEDULE

Due on Jan 1, 2019	\$2,657.51	Due on Jun 1, 2019	\$2,657.51	Due on Nov 1, 2019	\$2,724.90
Due on Feb 1, 2019	\$2,657.51	Due on Jul 1, 2019	\$2,657.51	Due on Dec 1, 2019	\$0.00
Due on Mar 1, 2019	\$2,657.51	Due on Aug 1, 2019	\$2,657.51		
Due on Apr 1, 2019	\$2,657.51	Due on Sep 1, 2019	\$2,657.51		
Due on May 1, 2019	\$2,657.51	Due on Oct 1, 2019	\$2,657.51		

Contract Price \$29,300.00

EXTRA SERVICES*

OPTIONAL YEARS*

* Initial each to approve; each billed separately, each priced per year

* Initial to extend Swimming Pool Management Agreement at listed price

SWIMMING POOL MANAGEMENT AGREEMENT

WHEREAS, High Sierra Pools Inc. (HSP) offers pool management services for the operation of commercial swimming pools and is an independent contractor; WHEREAS, Client wishes to hire HSP to perform certain specific pool management services for its swimming pool or swimming pools; WHEREAS, this Agreement supersedes any other prior agreements between the parties where those agreements or contracts conflict with the terms of this Agreement; WHEREAS, HSP desires that there be a mutual understanding of the scope and extent of its duties and that the overall relationship between the parties be clearly defined because of the potentially hazardous nature of a swimming pool and because of certain operating constraints; NOW THEREFORE, for good and valuable consideration and subject to the foregoing Recitals, the receipt and sufficiency of which are hereby acknowledged, HSP and Client agree as follows:

SECTION 1. GENERAL SPECIFICATIONS:

OWNER / AGENT	PROPERTY NAME	SWIM FACILITY NAME
KPA Management 6402 Arlington Blvd Falls Church, VA, 22042	Parkfairfax Condominium 3360 Gunston Road Alexandria, VA, 22302	Parkfairfax Coryell Lane Pool C 3314 Coryell lane Alexandria, VA, 22302
POOL OPERATION HOURS	POOL PERSONNEL	
Main Season: May 25, 2019 - Sep 2, 2019	Lifeguard 115	
Mon 1:00PM-8:00PM	Fri 12:00PM-8:00PM	
Tue POOL CLOSED	Sat 12:00PM-8:00PM	
Wed 1:00PM-8:00PM	Sun 12:00PM-7:00PM	
Thu 12:00PM-7:00PM	Hol 12:00PM-8:00PM	

Weekly Staff Hours: 115

ADDITIONAL INFORMATION

Included at NO Additional Cost: Disinfectant and PH Balancer, Liability Insurance, Area Supervisor, Spring Opening, Test Kits and Summer Reagents, Winterization

Lifeguards will have valid CPR/AED, LFG/First Aid and Pool Operator Certificates. An area supervisor will perform minimum 2 weekly inspections. Lifeguards will arrive 1 hour prior to opening for cleaning of the pool and bathrooms. Pool Opens on May 25th.

PAYMENT SCHEDULE

Due on Jan 1, 2019	\$315.00	Due on Jun 1, 2019	\$3,167.50	Due on Nov 1, 2019	\$3,167.50
Due on Feb 1, 2019	\$3,167.50	Due on Jul 1, 2019	\$3,167.50	Due on Dec 1, 2019	\$3,010.00
Due on Mar 1, 2019	\$3,167.50	Due on Aug 1, 2019	\$3,167.50		
Due on Apr 1, 2019	\$3,167.50	Due on Sep 1, 2019	\$3,167.50		
Due on May 1, 2019	\$3,167.50	Due on Oct 1, 2019	\$3,167.50		

Contract Price \$35,000.00

EXTRA SERVICES*

OPTIONAL YEARS*

* Initial each to approve; each billed separately, each priced per year

* Initial to extend Swimming Pool Management Agreement at listed price



Park Fairfax-A 2019 Pool Management Agreement

PART 1 GENERAL SPECIFICATIONS

American Pool, LLC, operating as American Pool (CONTRACTOR) agrees to manage the Park Fairfax-A swimming facility (OWNER), located at 1117 Martha Custis Drive; Alexandria, VA 22302, from Saturday May 25, 2019 through Monday September 02, 2019 in accordance with the following specifications:

A. POOL HOURS

Operating Hours

	<u>Monday</u>	<u>Tuesday</u>	<u>Wednesday</u>	<u>Thursday</u>	<u>Friday</u>	<u>Saturday</u>	<u>Sunday</u>	<u>Holiday</u>
Open	12:00 PM	12:00 PM		12:00 PM	11:00 AM	09:00 AM	09:00 AM	10:00 AM
Close	08:00 PM	08:00 PM		08:00 PM	08:00 PM	08:00 PM	08:00 PM	08:00 PM

B. PERSONNEL

2 Lifeguard	40.00 hrs/wk
1 Manager	40.00 hrs/wk
1 Relief Guard	26.00 hrs/wk

Total Hours/Week **146.00**

Projected Daily Peak Bather Load: 40

C. COMPENSATION

OWNER agrees to pay CONTRACTOR the total amount of: \$40,490.00

The payments shall be due as follows:

March 01, 2019	\$100.00	July 01, 2019	\$6,648.00	November 01, 2019	\$100.00
April 01, 2019	\$6,649.00	August 01, 2019	\$6,648.00	December 01, 2019	\$100.00
May 01, 2019	\$6,648.00	September 01, 2019	\$6,649.00	January 01, 2020	\$100.00
June 01, 2019	\$6,648.00	October 01, 2019	\$100.00	February 01, 2020	\$100.00

D. SPECIAL NOTES

Contract calls for two (2) guards on duty weekdays and three (3) guards on duty weekends/holidays.

Contract includes:

- 1.) Chemicals (Chlorine, bromine, sodium bicarbonate, soda ash, calcium chloride, reagents, pulsar, HTH, foamout, oxysheen, and clarifier)
- 2.) Test, Bloodborn and First Aid kits
- 3.) Bathhouse/Janitorial cleaning supplies
- 4.) Monthly winter maintenance visits

Owner RFP applies to this contract.

Note: The pool season can be extended beyond Labor Day for the additional fee of \$1,600.00 per weekend (2 Guards on duty; 11am-8pm).



American Pool
Extension of 2019 Pool Management Agreement
Park Fairfax - Pool A

The 2019 Swimming Pool Management agreement will be extended for the 2020** season and the 2021 season at a cost of \$42,690.00** and \$41,890.00 respectively.

The opening and closing dates for 2020** will be May 23, 2020 and September 07, 2020. The opening and closing dates for 2021 will be May 29, 2021 and September 06, 2021.

***** The 2020 season has an extra week of service due to the days Memorial Day and Labor Day fall on (108 days of service instead of the normal 101). 2020 pricing reflects this increase.***

Note: Owner has until 11/1/19 to cancel the 2020 extension, subsequently Owner has until 11/1/20 to cancel the 2021 extension. Cancellation must be received in writing prior to the November 1 dates above.

American Pool, LLC

Owner/Agent

Print Name

Print Name

Date

Date

In order for this pricing to be honored, this extension must be returned with the 2019 signed contract.



Park Fairfax-B 2019 Pool Management Agreement

PART 1 GENERAL SPECIFICATIONS

American Pool, LLC, operating as American Pool (CONTRACTOR) agrees to manage the Park Fairfax-B swimming facility (OWNER), located at 3716 Lyons Lane; Alexandria, VA 22302, from Saturday May 25, 2019 through Monday September 02, 2019 in accordance with the following specifications:

A. POOL HOURS

Operating Hours

	<u>Monday</u>	<u>Tuesday</u>	<u>Wednesday</u>	<u>Thursday</u>	<u>Friday</u>	<u>Saturday</u>	<u>Sunday</u>	<u>Holiday</u>
Open		12:00 PM	01:00 PM		12:00 PM	11:00 AM	11:00 AM	11:00 AM
Close		07:00 PM	07:00 PM		08:00 PM	08:00 PM	07:00 PM	08:00 PM

B. PERSONNEL

1 Lifeguard	25.00 hrs/wk
1 Lifeguard	40.00 hrs/wk
1 Manager	40.00 hrs/wk

Total Hours/Week

105.00

Projected Daily Peak Bather Load: 40

C. COMPENSATION

OWNER agrees to pay CONTRACTOR the total amount of: \$31,890.00

The payments shall be due as follows:

March 01, 2019	\$100.00	July 01, 2019	\$5,215.00	November 01, 2019	\$100.00
April 01, 2019	\$5,215.00	August 01, 2019	\$5,215.00	December 01, 2019	\$100.00
May 01, 2019	\$5,215.00	September 01, 2019	\$5,215.00	January 01, 2020	\$100.00
June 01, 2019	\$5,215.00	October 01, 2019	\$100.00	February 01, 2020	\$100.00

D. SPECIAL NOTES

Contract calls for two (2) guards on duty weekdays and three (3) guards on duty weekends/holidays.

Contract includes:

- 1.) Chemicals (Chlorine, bromine, sodium bicarbonate, soda ash, calcium chloride, reagents, pulsar, HTH, foamout, oxysheen, and clarifier)
- 2.) Test, Bloodborn and First Aid kits
- 3.) Bathhouse/Janitorial cleaning supplies
- 4.) Monthly winter maintenance visits

Owner RFP applies to this contract.



American Pool
Extension of 2019 Pool Management Agreement
Park Fairfax - Pool B

The 2019 Swimming Pool Management agreement will be extended for the 2020** season and the 2021 season at a cost of \$33,690.00** and \$32,990.00 respectively.

The opening and closing dates for 2020** will be May 23, 2020 and September 07, 2020. The opening and closing dates for 2021 will be May 29, 2021 and September 06, 2021.

***** The 2020 season has an extra week of service due to the days Memorial Day and Labor Day fall on (108 days of service instead of the normal 101). 2020 pricing reflects this increase.***

Note: Owner has until 11/1/19 to cancel the 2020 extension, subsequently Owner has until 11/1/20 to cancel the 2021 extension. Cancellation must be received in writing prior to the November 1 dates above.

American Pool, LLC

Owner/Agent

Print Name

Print Name

Date

Date

In order for this pricing to be honored, this extension must be returned with the 2019 signed contract.



Park Fairfax-C 2019 Pool Management Agreement

PART 1 GENERAL SPECIFICATIONS

American Pool, LLC, operating as American Pool (CONTRACTOR) agrees to manage the Park Fairfax-C swimming facility (OWNER), located at 3314 Coryell Lane; Alexandria, VA 22302, from Saturday May 25, 2019 through Monday September 02, 2019 in accordance with the following specifications:

A. POOL HOURS

Operating Hours

	<u>Monday</u>	<u>Tuesday</u>	<u>Wednesday</u>	<u>Thursday</u>	<u>Friday</u>	<u>Saturday</u>	<u>Sunday</u>	<u>Holiday</u>
Open	01:00 PM		01:00 PM	12:00 PM	12:00 PM	12:00 PM	12:00 PM	12:00 PM
Close	08:00 PM		08:00 PM	07:00 PM	08:00 PM	08:00 PM	07:00 PM	08:00 PM

B. PERSONNEL

1 Lifeguard	37.00 hrs/wk
1 Lifeguard	40.00 hrs/wk
1 Manager	40.00 hrs/wk

Total Hours/Week

117.00

Projected Daily Peak Bather Load: 40

C. COMPENSATION

OWNER agrees to pay CONTRACTOR the total amount of: \$34,290.00

The payments shall be due as follows:

March 01, 2019	\$100.00	July 01, 2019	\$5,615.00	November 01, 2019	\$100.00
April 01, 2019	\$5,615.00	August 01, 2019	\$5,615.00	December 01, 2019	\$100.00
May 01, 2019	\$5,615.00	September 01, 2019	\$5,615.00	January 01, 2020	\$100.00
June 01, 2019	\$5,615.00	October 01, 2019	\$100.00	February 01, 2020	\$100.00

D. SPECIAL NOTES

Contract calls for two (2) guards on duty weekdays and three (3) guards on duty weekends/holidays.

Contract includes:

- 1.) Chemicals (Chlorine, bromine, sodium bicarbonate, soda ash, calcium chloride, reagents, pulsar, HTH, foamout, oxysheen, and clarifier)
- 2.) Test, Bloodborn and First Aid kits
- 3.) Bathhouse/Janitorial cleaning supplies
- 4.) Monthly winter maintenance visits

Owner RFP applies to this contract.



American Pool
Extension of 2019 Pool Management Agreement
Park Fairfax - Pool C

The 2019 Swimming Pool Management agreement will be extended for the 2020** season and the 2021 season at a cost of \$36,190.00** and \$35,490.00 respectively.

The opening and closing dates for 2020** will be May 23, 2020 and September 07, 2020. The opening and closing dates for 2021 will be May 29, 2021 and September 06, 2021.

**** The 2020 season has an extra week of service due to the days Memorial Day and Labor Day fall on (108 days of service instead of the normal 101). 2020 pricing reflects this increase.**

Note: Owner has until 11/1/19 to cancel the 2020 extension, subsequently Owner has until 11/1/20 to cancel the 2021 extension. Cancellation must be received in writing prior to the November 1 dates above.

American Pool, LLC

Owner/Agent

Print Name

Print Name

Date

Date

In order for this pricing to be honored, this extension must be returned with the 2019 signed contract.