
Parkfairfax Condominium

A Historic District
Unit Owners Association • Executive Offices
3360 Gunston Road • Alexandria, VA 22302-2133

Discussion Regarding Trash and Recycling Procedures

Currently the Association provides 6 day a week front door pickup for both trash (Mon-Sat) and recycling (Wed). Bulk is picked up curbside twice monthly on the 2nd and 4th Thursdays. To supplement this, we also provide facilities at the maintenance yard. Here we have smaller open containers for both trash and single stream recycling, two open top 40-yard containers for bulk/construction debris and a one open top 40-yard container for brush and landscaping debris. We also provide a larger high sided container for metal and appliances. In essence we are operating like a municipal transfer station. The attached photo was taken on Monday the 9th and clearly shows the amount of debris that we process weekly.

Our annual budget is \$350,071 and based on the first 2 months of the year we are over budget 13.30%, or \$7,791.00. If this trend continues at the same rates, we can expect to end the year close to \$47,000/14% over budget or higher. Although we have limited access to owners with the addition of the swing arm gates, we have noticed an uptick in both bulk trash/appliances and construction debris as more unit owners are renovating. This has also caused staff time spent clearing and cleaning the areas to increase. We now average close to 10 hours weekly which is \$18,200 annually (based on average \$35.00 FTE), plus wear and tear on the tractors.

We have discussed several options here and have recently procured pricing from 3 vendors for the installation of compactor(s). There are more pros then cons to installing these large units. Not only will costs be lowered, but the areas will remain much cleaner, which in turn will lower our staff and equipment costs in the long run and cut down on the rodent population coming up from 4 Mile Run. Units can be purchased outright or leased with full maintenance included. One proposal shows 2 units, one for single stream recycling and the other for larger bulk items. These units will need to be emptied less frequently thus saving on tipping fees. In the end if the Board chooses to act on these, we would eliminate the current set up of the 7 small cans and 2 open tops, leaving the just brush can. We suggest reviewing the attached spreadsheet and proposals for further discussion.

Other changes we are suggesting is to eliminate the metal dumpster entirely. When unit owners have new appliances delivered and installed most suppliers will remove the old appliances. Although the larger bulk compactor can handle large items etc., we feel that renovation debris should also be eliminated from our waste stream. Change the policy to have unit owners' contractors responsible for removal from the property or charge a dumping fee. Either way these two changes alone will also help to lower our tonnage and tipping fees and possibly allow us to recoup some of the current costs.



2019-2020
TRASH/RECYCLING

VENDOR	CURRENT	# Units	\$350,071.00
			2020 app budget

CAPITAL SERVICES

Trash: M-Tu-Wed-Th-F-Sa
Recycle: Wed
guarantee 7am to 11am trash days recycle by 2pm
Bulk included 2nd and 4th Thursdays

CAPITAL SERVICES						
Service	per unit	total	1677	Monthly	Annual	
Trash: M-Tu-Wed-Th-F-Sa Recycle: Wed		\$12.88		\$21,595.57	\$259,146.81	
guaranteee 7am to 11am trash days recycle by 2pm Bulk included 2nd and 4th Thursdays						
Service	number	monthly	Increase 75			
IDS Trash/Brush/Recycling (2) 30 yard open top (aver 2x weekly)	6	\$205.00	8.00	1640.00	1800.00	\$3,440.00
(1) 30 yard brush open top (aver 2x monthly)	8	\$205.00	2.00	410.00	1200.00	\$1,610.00
(7) 8 yard dumpsters (2x weekly) recycling and trash		\$327.00	4.00	1308.00		\$2,642.16
Total Recycling				3358.00	\$7,692.16	\$92,305.92
Total Annual Costs					\$351,452.73	

PROPOSED OPTION 1 RECYCLING COMPACTOR (NES)

CAPITAL SERVICES

Trash: M-Tu-Wed-Th-F-Sa
Recycle: Wed

CAPITAL SERVICES						
Trash: M-Tu-Wed-Th-F-Sa						
Recycle: Wed						
	Service	per unit	total	1677	Monthly	Annual
(2) 30 yard open top (aver 1x weekly average 6 tons)						
(1) 30 yard brush open top (aver 2x monthly)	6	\$205.00	8.00	1640.00	1800.00	\$3,440.00
(3) 8 yard dumpsters (2x weekly) trash	8	\$205.00	2.00	410.00	1200.00	\$1,610.00
		\$327.00	2.00	654.00		\$1,321.08
				per ton		
				\$75.00		\$41,280.00
						\$19,320.00
						\$15,852.96
New 35yd Compactor recycling						
IDS Pick up 1x monthly (EVERY 4-5 WEEKS)	8	\$502.43	12			\$6,029.16
		\$350.00	9			\$6,300.00
new total recycling costs						\$88,782.12
New Annual total						\$347,918.87
annual savings						\$3,533.86

2019-2020
TRASH/RECYCLING

PROPOSED OPTION 2 RECYCLING AND TRASH COMPACTORS
NES

CAPITAL SERVICES

Trash: M-Tu-Wed-Th-F-Sa
Recycle: Wed

Service	per unit	total	1677	Monthly	Annual
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		\$12.88	per ton	\$21,594.73	\$259,136.75
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tons

(2) 30 yard open top (aver 1x weekly average 6 tons)	6	\$205.00	8.00	1640.00	1800.00	\$3,440.00	\$41,280.00
(1) 30 yard brush open top (aver 2x monthly)	8	\$205.00	2.00	410.00	1200.00	\$1,610.00	\$19,320.00

New 35yd Compactor recycling

IDS Pick up 1x monthly (EVERY 4-5 WEEKS)

New 35yd Compactor Trash

IDS Pick up 1x monthly (EVERY 4-5 WEEKS)

	8	\$502.43	12			\$6,029.16	
		\$350.00	9			\$8,550.00	
	8	\$502.43	12			\$6,029.16	
		\$350.00	9			\$8,550.00	

new total recycling costs

\$81,208.32

New Annual total

\$340,345.07

annual savings

\$11,107.66

PROPOSED OPTION 3 RECYCLING AND TRASH/BULK COMPACTORS
Compactor Rental Group

CAPITAL SERVICES

Trash: M-Tu-Wed-Th-F-Sa
Recycle: Wed

tons	Service	per unit	total	1677	Monthly	Annual
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			\$12.88	per ton	\$21,594.73	\$259,136.75
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\$75.00

(1) 30 yard brush open top (aver 2x monthly)	8	\$205.00	2	\$410.00	\$1,200.00	\$1,610.00	\$19,320.00
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New 35yd Compactor recycling

IDS Pick up 1x monthly (EVERY 4-5 WEEKS)

New 40yd Compactor Trash/Bulk

IDS Pick up 1x monthly (EVERY 4-5 WEEKS)

	8	\$1,033.50	12			\$12,402.00	
		\$350.00	12			\$11,400.00	
		\$1,033.50	12			\$12,402.00	
	8	\$350.00	12			\$11,400.00	

new total recycling costs

\$66,924.00

New Annual total

\$326,060.75

annual savings

\$25,391.98

2019-2020
TRASH/RECYCLING

PROPOSED OPTION 4 RECYCLING COMPACTOR (Waste Management)

CAPITAL SERVICES		Service	per unit	total	1677	Monthly	Annual
Trash: M-Tu-Wed-Th-F-Sa				12.877		\$21,594.73	\$259,136.75
Recycle: Wed							
		HAULS		tons	per ton		
(2) 30 yard open tops (aver 8x hauls monthly)		8	\$148.00	\$1,184.00	6	3600	\$57,408.00
(1) 30 yard brush open tops (aver 2x hauls monthly)		2	\$148.00	\$296.00	6	900	\$14,352.00
(3) 8 yard dumpsters (2x weekly) trash		4	\$327.00	\$1,308.00			\$15,696.00
New 35yd Compactor recycling			\$494.00		12		\$5,928.00
Waste Management Haul (mandatory pick up 1x monthly)			\$501.00		12		\$6,012.00
new total recycling costs							\$99,396.00
New Annual total							\$358,532.75
annual savings							-\$7,080.02
Electrical Service (from existing)							
Rush Electric							
3 Phase 30 Amp Line underground							\$5,250.00
TBD							
TBD							
Concrete Pad(s) 35' x 15' 4000psi							
Almo (per pad)							\$5,250.00
Brothers							\$6,000.00
Parkfairfax Staff costs							
	wkly av. Hrs	av. Hrly				Annual Costs	
	10	\$35.00				\$18,200.00	



National Equipment Solutions, LP

136 West Lancaster
Avenue, Suite 11
Paoli, PA 19301
410-707-3489

QUOTATION
NESQ29#44

Sell To:

Parkfairfax Condominium
Mark Miller
3360 Gunston Road
Alexandria, VA 22302
United States

Phone: 703-998-6315

Fax:

Ship To:

Parkfairfax Condominium
Alonzo Alexander
1200 W. Glebe Road
Alexandria, VA 22302
United States

Phone: 703-498-0267

Fax:

Details:

Terms: NET 10 DAYS
Delivery: 4-5 Weeks ARO
Date: 7/18/19

Expiration: 8/2/19

NES Contact: Chris Blake

Net Price Qty. Ext. Net Price

Self-Contained Compactor - 265XP-35 Precision Series

1

Controls in Face of Panel, Precision Guided Ram, Complete UL System, 6' Remote Power Unit, TEFC Tri-Volt Motor, Full Gasketed Door, Wastec Rated, ANSI Z.245.2 Compliant

Color TBD

3 Phase Voltage TBD

RH Side Feed

Hyd. Plumb RH

Guardian Control System

1

(AMS) Automatic Maintenance Scheduler

1

Multicycle Timer

1

Low Temperature Oil, Pour Point 20 F

1

NEMA 4 Rated Control Panel

1

100% Full Light

1

Controls in Face of Panel

1

UL/CUL Listed, WASTEC Rated

1

6' Remote Power Unit with Weather Cover

1

Warranty - 5 Yr Structural , 2 Yr Part, 1 Yr Labor

1

Doghouse-fully enclosed, single door, frame & locking hasp

1

Magnetic door interlock switch - mounted

1

Run steel hydraulic pipes / electric with QD's to doorend

1

Controls on 15' Remote Pendent - Replaces controls in face of panel

1

Weather Cover for Remote Pendent

1

Guide rails - 5' with stops

1

Option 1 - New Equipment Purchase

Total: \$27,489.80

Delivery & Installation Included
Excludes all applicable tax

Option 2 - New Equipment Rental

36 Months	\$1,004.85	48 Months	\$753.64	60 Months	\$570.94	72 Months	\$502.43
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Rental Terms: Excluding all applicable tax. No purchase option. No money down,
Includes delivery, installation and routine maintenance.
Payments may be tax deductible.

Shipping Instructions: *Load with hopper toward cab*

Installation Instructions: *Factory Authorized Installation*

Special Instructions:

*Compaction Equipment:
All Freight & Labor included is Non-Union unless otherwise noted. Required concrete pad, electrical disconnect, permits and removal of all existing equipment by others.
Concrete Pad Requirements: 10' wide x 35' long. Minimum 3,000 PSI wire mesh reinforced, 6" thick.
Electrical disconnect must be installed and energized prior to scheduled installation date or return trip charge will apply.
72 hrs notice required to reschedule deliveries and installations or return trip charges will apply.
Factory authorized installation & start up.
Quotation excluding all applicable tax, FOB manufacturer.
Due to daily fluctuations in the steel market, quoted prices above are subject to confirmation by written acknowledgement at the time order is placed.*

Orders are subject to Company acceptance, standard factory warranty, and NES terms and conditions.

<hr/>	<hr/>	<hr/>
Authorized Representative - Print Name & Title	Authorized Signature For Proposal Acceptance	Date



National Equipment Solutions, LP

136 West Lancaster
Avenue, Suite 11
Paoli, PA 19301
410-707-3489

QUOTATION
NESQ2945

Sell To:

Parkfairfax Condominium
Mark Miller
3360 Gunston Road
Alexandria, VA 22302
United States

Phone: 703-998-6315
Fax:

Ship To:

Parkfairfax Condominium
Alonzo Alexander
1200 W. Glebe Road
Alexandria, VA 22302
United States

Phone: 703-498-0267
Fax:

Details:

Terms: NET 10 DAYS
Delivery: 4-5 Weeks ARO
Date: 7/18/19

Expiration: 8/2/19
NES Contact: Chris Blake

Net Price Qty. Ext. Net Price

Self-Contained Compactor - 265XP-35 Precision Series

1

Controls in Face of Panel, Precision Guided Ram, Complete UL System, 6' Remote Power Unit, TEFC Tri-Volt Motor, Full Gasketed Door, Wastec Rated, ANSI Z.245.2 Compliant

Color TBD

3 Phase Voltage TBD

LH Side Feed

QD Side - LH

Guardian Control System

1

(AMS) Automatic Maintenance Scheduler

1

Multicycle Timer

1

Low Temperature Oil, Pour Point 20 F

1

NEMA 4 Rated Control Panel

1

100% Full Light

1

Controls in Face of Panel

1

UL/CUL Listed, WASTEC Rated

1

6' Remote Power Unit with Weather Cover

1

Warranty - 5 Yr Structural , 2 Yr Part, 1 Yr Labor

1

Doghouse-fully enclosed, single door, frame & locking hasp

1

Magnetic door interlock switch - mounted

1

Guide rails - 5' with stops

1

Option 1 - New Equipment Purchase

Total: \$26,242.91

Delivery & Installation Included
Excludes all applicable tax

Option 2 - New Equipment Rental

36 Months

\$960.71

48 Months

\$720.53

60 Months

\$545.86

72 Months

\$480.36

Rental Terms: Excluding all applicable tax. No purchase option. No money down.
Includes delivery, installation and routine maintenance.
Payments may be tax deductible.

Shipping Instructions: Load with hopper toward cab

Installation Instructions: Factory Authorized Installation

Special Instructions:

Compaction Equipment:

All Freight & Labor included is Non-Union unless otherwise noted. Required concrete pad, electrical disconnect, permits and removal of all existing equipment by others.

Concrete Pad Requirements: 10' wide x 35' long. Minimum 3,000 PSI wire mesh reinforced, 6" thick.

Electrical disconnect must be installed and energized prior to scheduled installation date or return trip charge will apply.

72 hrs notice required to reschedule deliveries and installations or return trip charges will apply.

Factory authorized installation & start up.

Quotation excluding all applicable tax, FOB manufacturer.

Due to daily fluctuations in the steel market, quoted prices above are subject to confirmation by written acknowledgement at the time order is placed.

Orders are subject to Company acceptance, standard factory warranty, and NES terms and conditions.

Authorized Representative - Print Name & Title

Authorized Signature For Proposal Acceptance

Date

265XP PRECISION SERIES SELF-CONTAINED COMPACTOR



**Introducing the first ever
Precision Series self-contained
compactor designed and
engineered for performance.**

GUARDIAN CONTROL SYSTEM

- » Automatic maintenance tracking
- » Superior 24 volt controls and NEMA 4 rated enclosure

LARGEST ACCESS OPENING FOR MAINTENANCE / SERVICE

- » Easy to inspect and access cylinders and hoses

PRECISION-GUIDED RAM

- » Glides smoothly above floor on UHMW guides
- » Ram penetrates 7" into container to minimize spring-back

LONGEST STANDARD WARRANTY

- » 5-year structural warranty



Patent Pending

IDEAL FOR:

Supermarkets



Malls



Hospitals



Restaurants



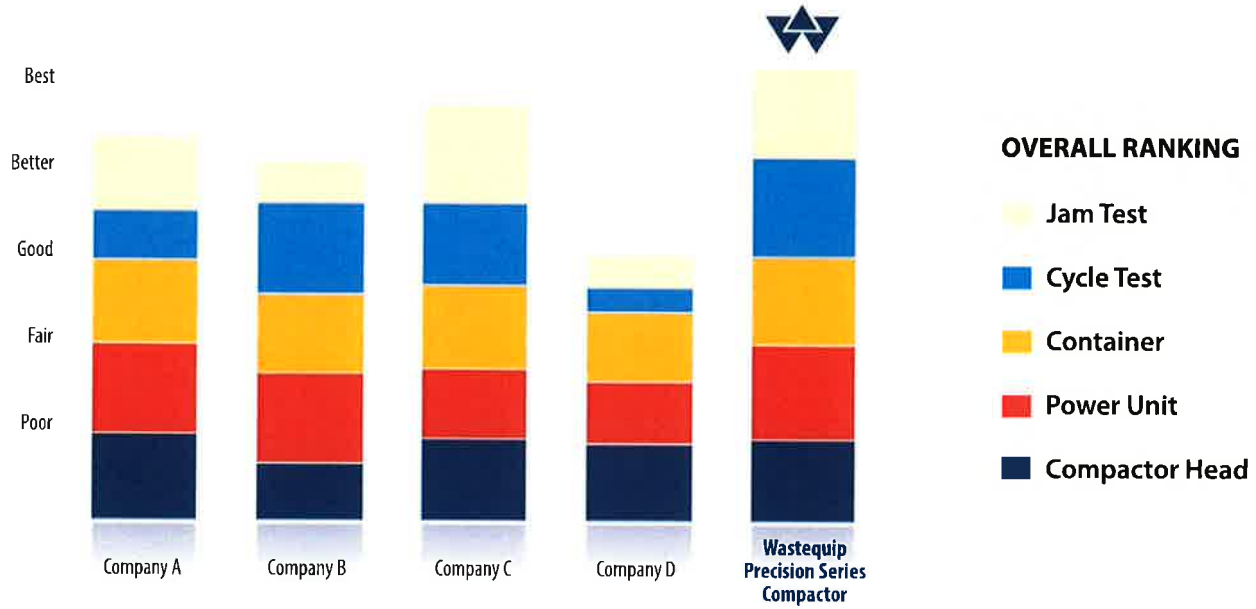
Office Buildings



Retail Establishments



BEST-IN-CLASS BENCHMARK TESTING



TESTING CRITERIA

COMPACTOR HEAD

Ram base, face, floor plate, ram travel, and sidewall

POWER UNIT

Oil reservoir, pressure switch or transducer, directional valve, pump size and PLC

CONTAINER

Capacity, door sheet, side wall, door seal, hinge system and shipping height

JAM TEST

Flex/twist, ram rack and damage

CYCLE TEST

Operation, wear and reliability

FEATURING OUR GUARDIAN CONTROL SYSTEM

Value-Added Standard Features	Wastequip Guardian Control	Competitor A	Competitor B
Power unit runs any brand compactor	✓		
Automatic maintenance alerts	✓		
NEMA 4 rated control panel	✓		
Push button start	✓		
Low temperature oil	✓		✓
Pack-out override	✓		
Watch dog timer	✓	✓	
24 volt controls	✓		✓
Programmable logic controller	✓	✓	✓
Multi-cycle timer	✓	✓	✓
Full light	✓	✓	



PRECISION-GUIDED RAM

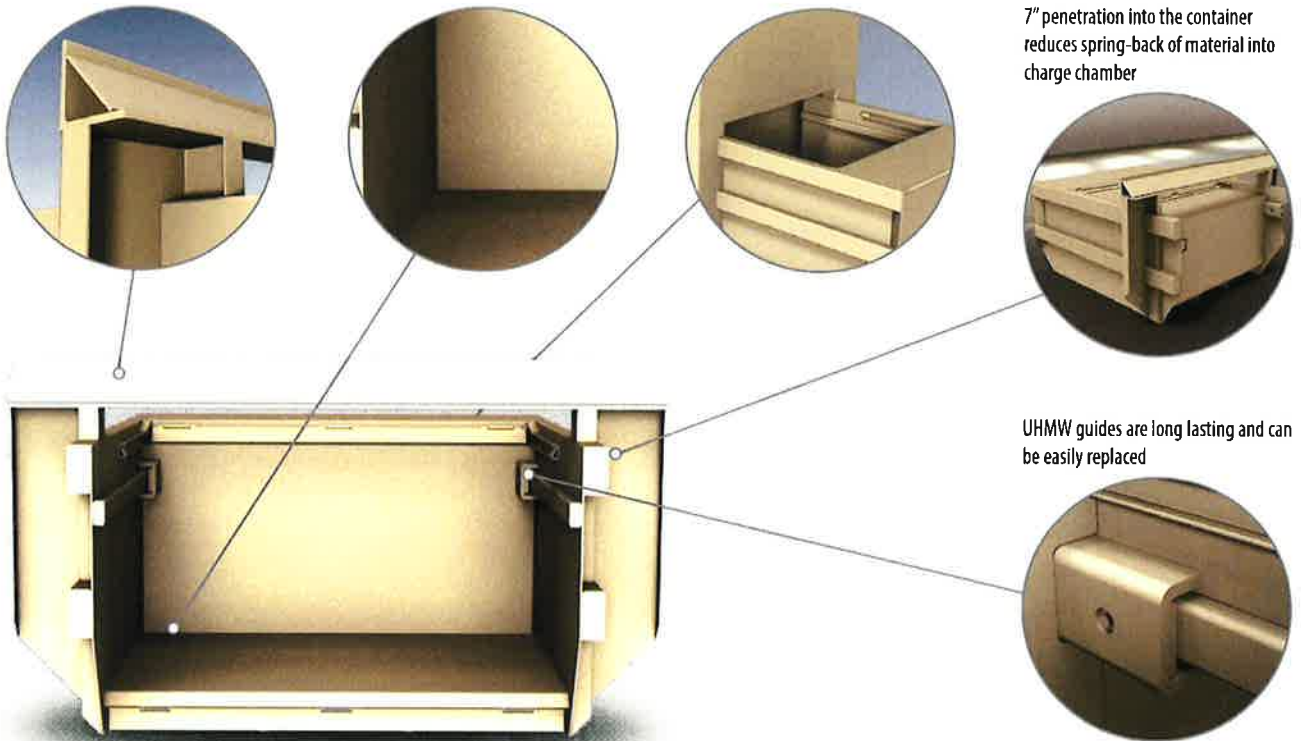
Breaker bar is engineered for increased strength and is designed for additional structural support.

Ram is suspended above chamber floor and glides on near frictionless UHMW guides.

Large 40" X 60" clear top opening is WASTEC rated at 1.48 cubic yards

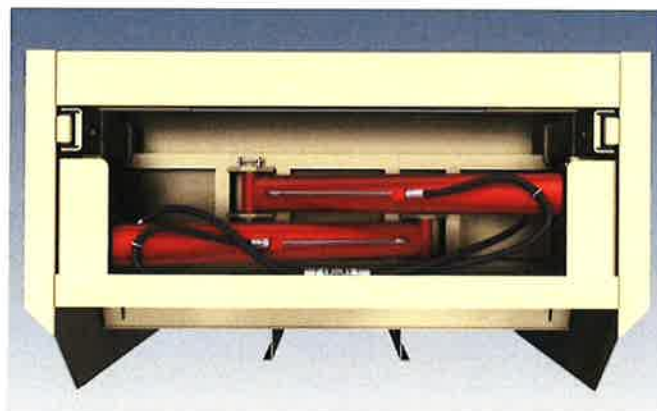
7" penetration into the container reduces spring-back of material into charge chamber

UHMW guides are long lasting and can be easily replaced



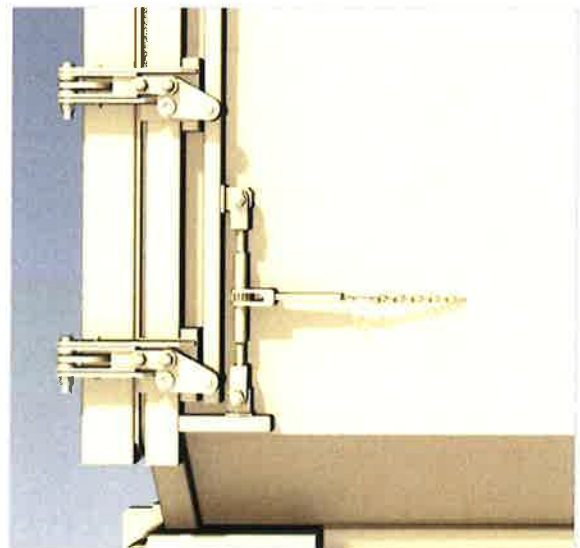
LARGEST MAINTENANCE ACCESS IN THE INDUSTRY

- ▶ Large 49" X 18" access opening
- ▶ Hydraulic hoses are easy to inspect /replace
- ▶ Clean out area designed to drain excessive liquid
- ▶ Up to 33% less time to change cylinders



ADJUSTABLE SLIDING HINGE

- ▶ Adjustable sliding hinge draws door in evenly
- ▶ Heavy-duty design and full door seal



265XP PRECISION SERIES COMPACTOR

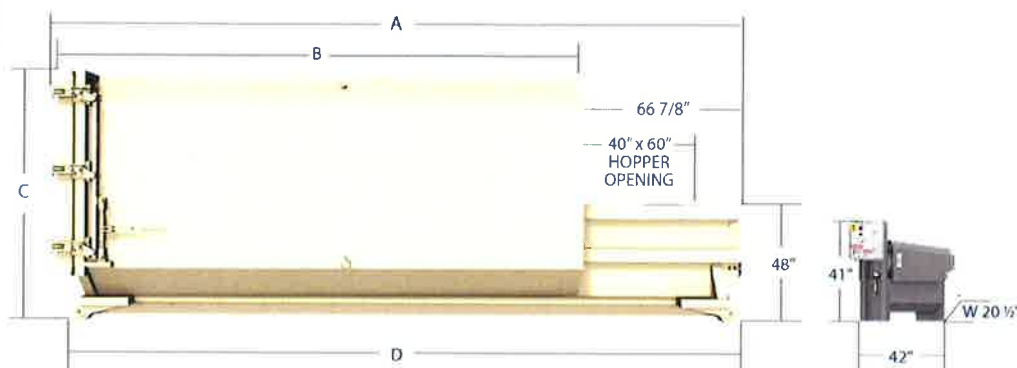
FEATURES

STANDARD

- Precision-guided ram system
- Guardian Control System
- Automatic Maintenance Scheduler (AMS)
- NEMA 4 enclosure
- Controls in panel face
- 5-year structural warranty
- 33-second cycle time
- Full container light
- Low temperature oil
- Multi-cycle timer
- Operational and service manual
- Primed and painted in several colors

OPTIONS

- Advance warning light
- Pressure gauge - color coded
- Controls on remote pendant in lieu of mounting in panel face
- Guide rails with stops
- Oil heater
- Photo electric eye
- Odor control system
- Container lifter
- HT (Hinged Tailgate) models



Compactor Models	265XP model (cu. yds.)	Overall length (A) (in.)	Container length (B) (in.)	Overall height (C) (in.)	Floor length (D) (in.)*	Width (in.)	Weight (lbs.)
	20	188	121-1/8	100	187	102	8,500
	25	218	148-1/8		217		8,850
	30	248	178-1/8		246		9,450
	35	278	208-1/8		277		10,000
	38	299	229-1/8		298		10,500

* Bullnose to bullnose



Replacement parts available online at www.gotoparts.com

SPECIFICATIONS

Charge Box

- Wastequip rating - 2.00 cubic yards
- Wastec rating - 1.48 cubic yards
- Clear top opening - 40" Length x 60" Width

Ram

- 1/4" steel construction with engineered structural reinforcements and precision guided ram system

Compactor Head

- Floor - 3/8" with two 5" channel supports
- Sides - 3/16" side plates with 6" x 3" formed steel stiffener
- Top rail - 6" x 3" formed steel stiffener
- Breaker bar - 6" x 6" x 1/2" angle steel
- Sump - 12" height

Electrical

- Electric motor - 10 hp TEFC (Totally Enclosed Fan Cooled)
- Voltage - 208/230/460, 3 phase, 60 HZ (optional 575V)
- Power box - NEMA 4 rated, UL listed
- Automated cycle operation - turn key switch-ram extends, retracts and stops automatically

Hydraulic Specifications

- Pump - 11.7 gpm
- Ram penetration - 7"
- Cycle time - 33 seconds
- Hydraulic cylinder - (2), cylinder bore - 4"
- Cylinder rod - 2.5"
- Hydraulic oil tank - 20 gallon reservoir
- Power unit location - remote

Hydraulic Performance

- Ram face pressure
 - Normal - 39,800 lbs
 - Maximum - 49,500 lbs
- Ram psi
 - Normal - 25.00 psi
 - Maximum - 31.73 psi
- Operating pressure
 - Normal - 1,850 psi
 - Maximum - 2,300 psi

Container

- 7 gauge floor with 3" channel crossmember
- 6" x 2" x 1/4" tube rails, 36-1/2" I.D. between rails
- Solid steel bullnose and hook at both ends
- 4" diameter rollers, 4-1/2" long
- Length, Width and Height - see chart above

Standard Color Choices*



Colors shown are as accurate as printing allows. The actual color is subject to variation from the printed color sample. Color choices vary by plant location. Please contact your local sales representative for available colors. Custom colors are available upon request and are subject to an additional charge.



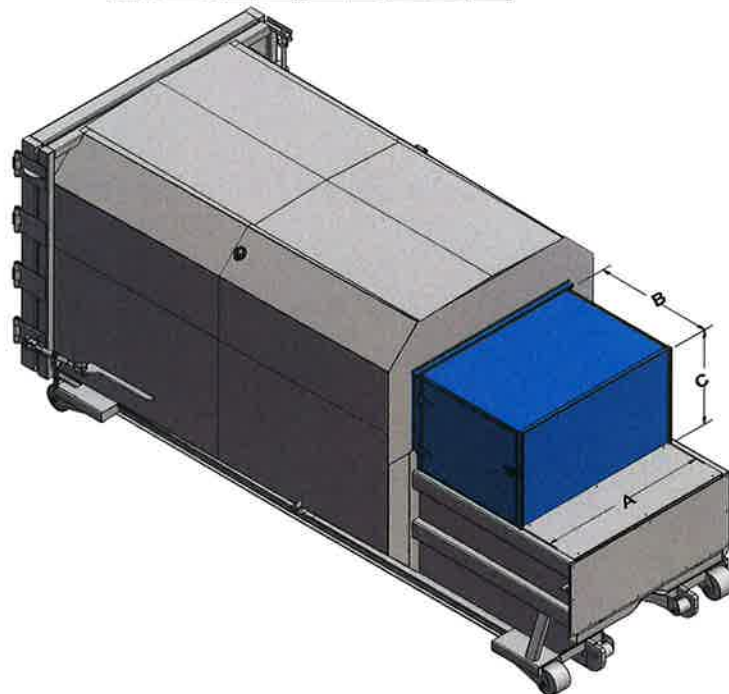
WASTEQUIP®

877.468.9278 · sales@wastequip.com · www.wastequip.com

Wastequip is the leading North American manufacturer of waste and recycling equipment for collecting, processing and transporting recyclables and solid or liquid waste. © Wastequip, August 2015. All rights reserved. Specifications subject to improvement without notice. Equipment displayed should be operated by properly trained personnel. Operators should become familiar with OSHA, ANSI and any other applicable standards or laws for using this equipment. Improper use, misuse, or lack of maintenance could cause injury to people and/or property. Photos used in the literature are illustrative only. We assume no liability or responsibility for proper training/operation of equipment not manufactured by Wastequip. We reserve the right to make changes at any time without notice. Information contained within this literature is intended to be the most accurate available at time of printing.

WQP081-082015

STANDARD DIMENSIONS				
MODEL	STEEL GAUGE	WIDTH (A)	LENGTH (B)	HEIGHT (C)
255HD	12G	61"	35"	34"
265X	12G	61"	44"	34"
365X	12G	73"	62"	34"
245HD	12G	61"	42"	34"
345HD	12G	61"	52"	34"



REF	DXF	Drawn By:	Date:	Weight:	Scale:
		sstrange	7/3/2013	9667.28 #	1/8" = 1'-0"
	Job #:	Revised:	Revision Date:	Drawing Number:	
		A	7/3/2013	C0204	
UNLESS OTHERWISE SPECIFIED: UNITS ARE INCHES AND TOLERANCES: Fractional: $\pm 1/16"$ Angular: $\pm 1^\circ$			Previous Part #: _____ Description: HOPPER SET UP #2		Sheet No. _____ Location ID: _____

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Olympic Compactor Rentals

PO Box 800336
Houston, Texas 77280
Office Ph 616-889-2626

Providing Recycling and Trash Management Solutions That Work!

August 13, 2019

Alonzo Alexander
Parkfairfax Condominiums
1200 W Glebe Rd
Alexandria VA 22302

Compactor Rental Quote

Hello Alonzo:

Thank you for your and Mark's time last week.

Below is the proposal for the two compactor systems we discussed for your facility.

As a reminder, the 'Trash' compactor we are quoting will be large enough and heavy duty enough to dispose and compact living room furniture with an 84" x 60" feed opening and twin 6" cylinders with over 100,000 psi of packing pressure.

Mixed Recy Compactor System - 30 Cu Yd Self-Contained Compactor

30yd Self-Contained Compactor (Model #4260-1-6) Includes Side Feed Hopper With Lockable Safety Interlocked Feed Door (42" x 60" Feed Hopper)

- Door Must Be Closed To Run (OSHA Compliant)
- Key-Lock Controls for Safe Operation & Red Mushroom Emergency Stop Button
- Color-Coded Pressure Gauge to Help Monitor Compactor Fullness
- Automatic Multi-Cycling Ram - Keeps Feed Hopper Clear for Each Next Use
- Breaker-Bar Teeth - Keeps Feed Hopper Clear for Each Next Use

Trash Compactor System - 5 Cu Yd / Industrial High Density Compactor

5 yd Industrial Compactor (Model # 8260-2-6) Includes Side Feed Hopper With Choice of Flared Open Hopper or With Lockable Sliding Barn Door (82" x 60" Feed Hopper)

- Both are OSHA Compliant
- Twin 6" Cylinders that generates over 100,000 lbs of Packing Force
- HD 40yd Receiver Box w/Spring Loaded Retainer Teeth
- Key-Lock Controls for Safe Operation & Red Mushroom Emergency Stop Button
- Color-Coded Pressure Gauge to Help Monitor Compactor Fullness
- Automatic Multi-Cycling Ram - Keeps Feed Hopper Clear for Each Next Use
- Breaker-Bar Teeth - Keeps Feed Hopper Clear for Each Next Use

- continued on Page 2 -

The monthly payment is \$2,067 per month for the above two systems – including delivery, installation and a lifetime warranty on both compactor systems.

All maintenance and break-down service is included – except hauler or user damage.

Attached drawings and photos are examples of the two feed hopper options for the large trash compactor.

As we discussed, I recommend the large mouth 5yd compactor because of the large furniture items you dispose of, so you could eliminate the open top disposal expenses for the bulky items, while maximizing the tonnage in each load to reduce hauling expenses as well.

No Down Payment Required – Just a signature and we deliver and install your compactor systems when you're ready.

The above pricing is based on a 7 year agreement term, with Olympic maintaining ownership and ***all service responsibility of the units for the life of the agreement.***

We hope to continue to be your preferred compactor company for many years to come!

Sincerely,

Scott Glascott.

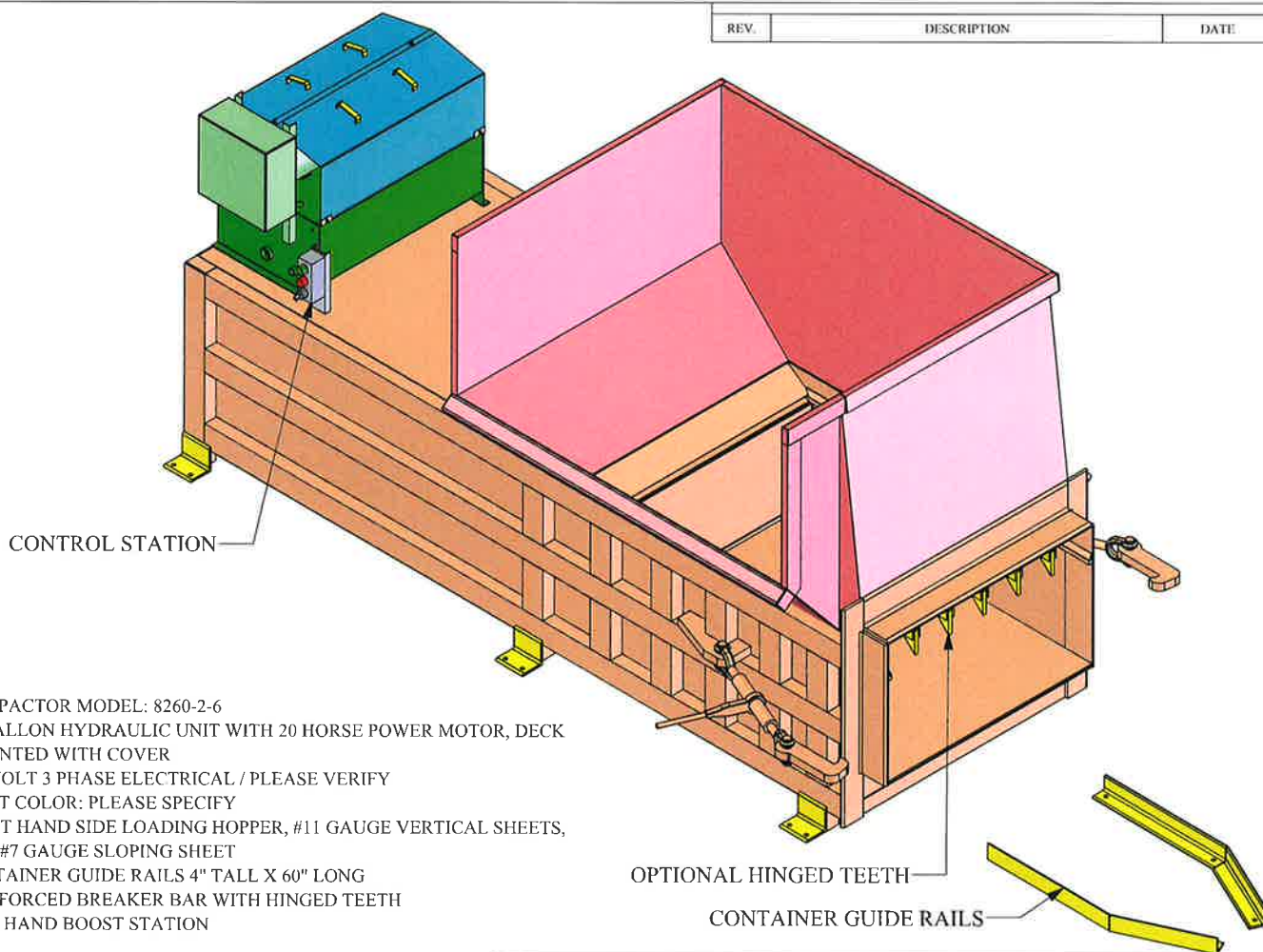
NOTE: Please allow a 5 to 6 week lead-time from receipt of a fully executed new rental agreement to set-up and install the compaction equipment. Customer to provide the factory specified concrete pads and 3 phase electrical service up to the compactor.

Note: Monthly rate does not include any applicable sales tax.

Attached:

- Sebright "Heavy Weight" Brochure with the 8260-2-6 Compactor Model
- Sebright SC-4260 Self Contained Brochure
- Sebright Spring Loaded Retainer Teeth Brochure
- Sales Layout Sketches showing flared open hopper option
- Photos of sliding barn door hopper option

REV.	DESCRIPTION	DATE
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NOTES:

1. COMPACTOR MODEL: 8260-2-6
2. 93 GALLON HYDRAULIC UNIT WITH 20 HORSE POWER MOTOR, DECK MOUNTED WITH COVER
3. 460 VOLT 3 PHASE ELECTRICAL / PLEASE VERIFY
4. PAINT COLOR: PLEASE SPECIFY
5. RIGHT HAND SIDE LOADING HOPPER, #11 GAUGE VERTICAL SHEETS, AND #7 GAUGE SLOPING SHEET
6. CONTAINER GUIDE RAILS 4" TALL X 60" LONG
7. REINFORCED BREAKER BAR WITH HINGED TEETH
8. LEFT HAND BOOST STATION

PRINTED DATE AND TIME: 5/30/2018 2:04 PM DATE: 2018-05-30 DRAWN BY: PF SHEET 1 OF 4

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TOLERANCE
(UNLESS SPECIFIED)
FRACTIONS: ±1/16"
XXIN: ±0.025"
ANGLES: ±0°10'

TITLE: SALES LAYOUT

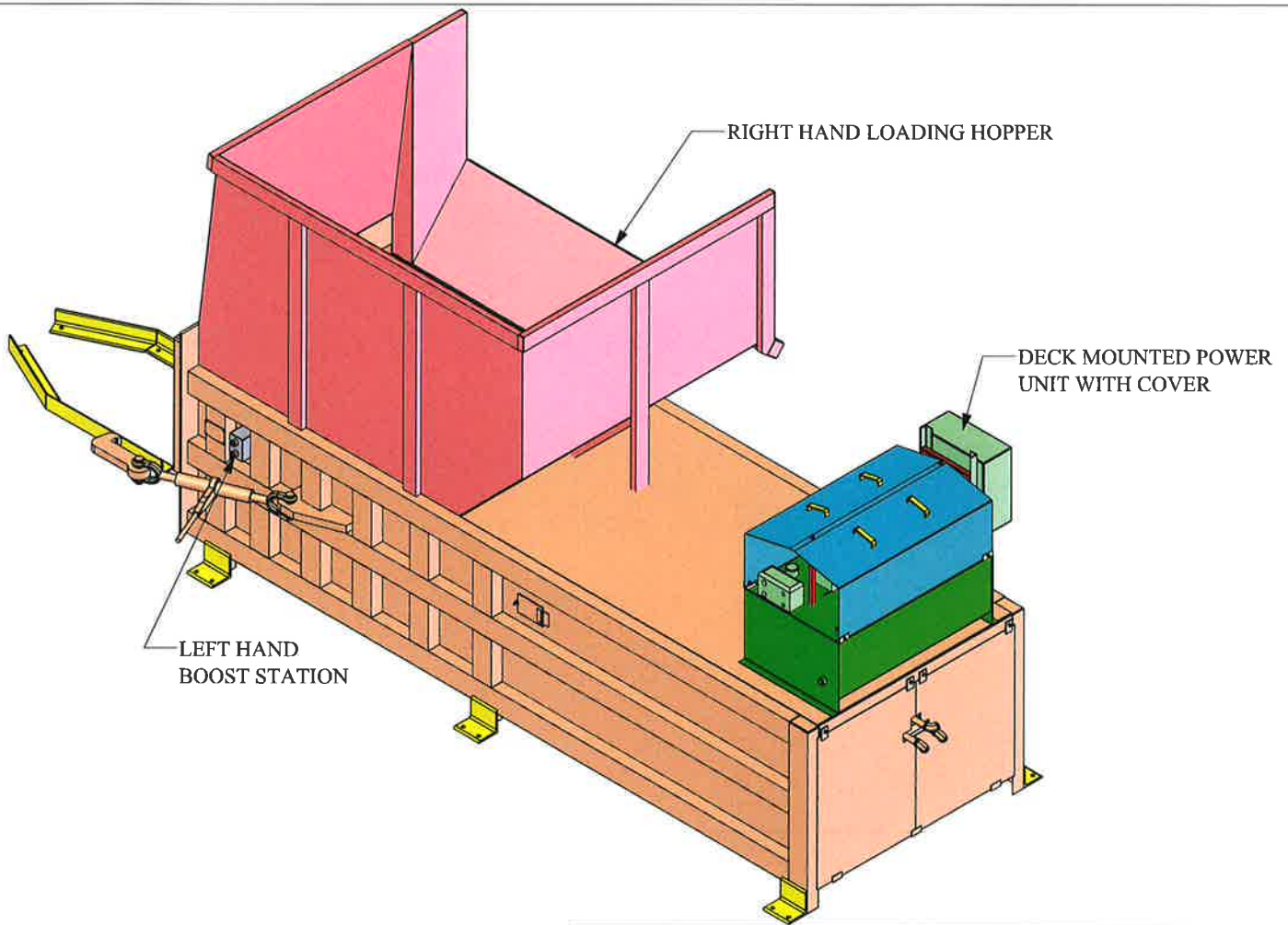
SEBRIGHT PRODUCTS INC.

127 N. WATER ST. HOPKINS, MI 49328
PH 269-793-7183 / www.sebrightproducts.com



CONTAINER CODE

WEIGHT: 128 LBS. SHEET: A
MATERIAL: 11853-GENERIC



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TOLERANCE:
UNLESS SPECIFIED:
FRACTIONS: $\pm 1/16"$
XXS: ± 0.015
ANGLES: ± 0.10

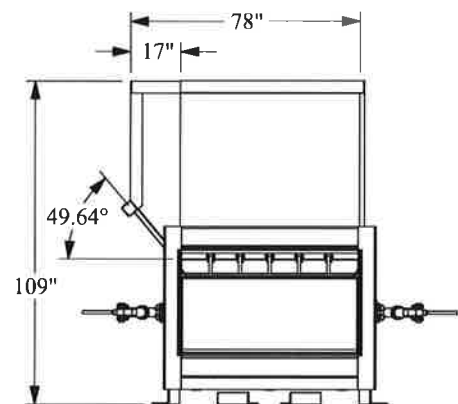
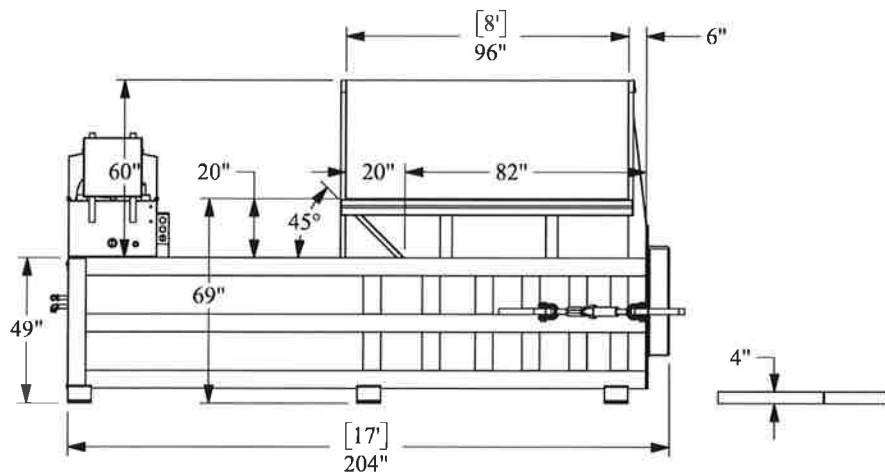
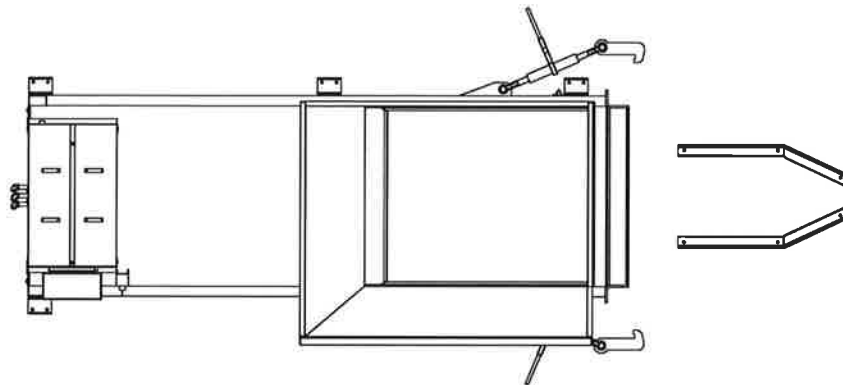
SALES LAYOUT

SEBRIGHT PRODUCTS INC.
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FIGURE SCALE
DRAWN: LHM TO WT: 1.29 SHEET SIZE: A
MATERIAL: 11853-GENERIC

11853-GENERIC



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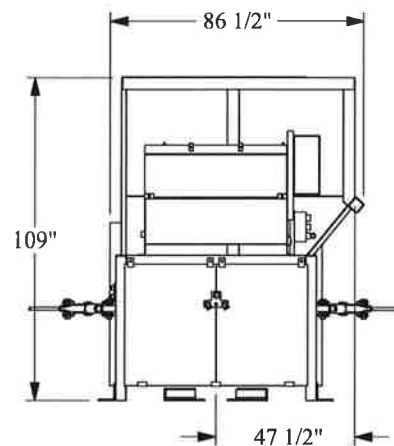
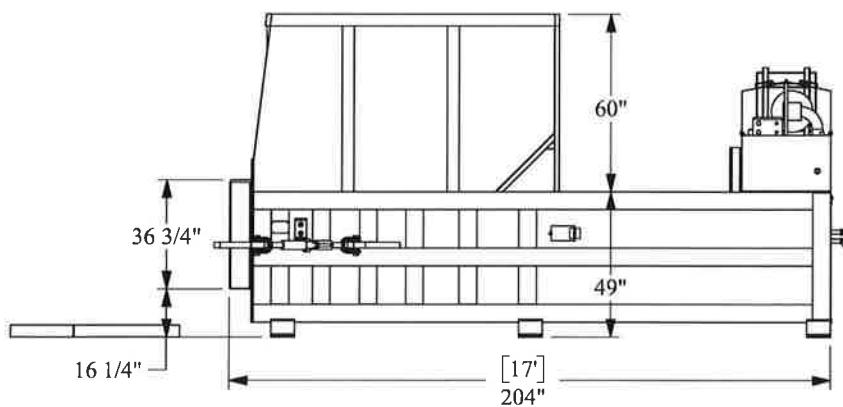
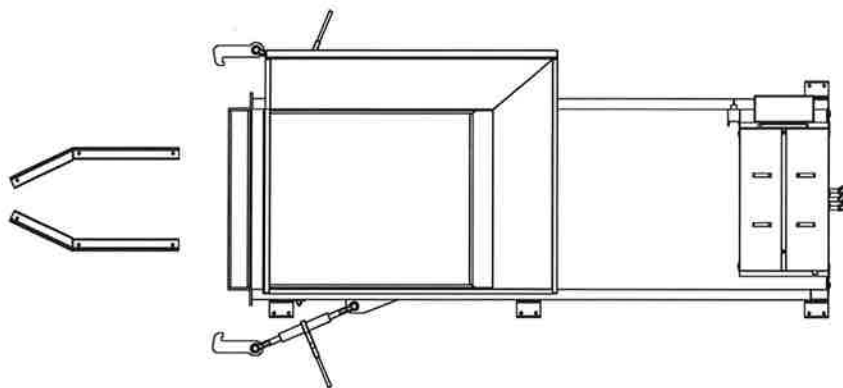
TOLERANCE
(UNLESS SPECIFIED)
FRACTIONS $\pm 1/16"$
XX.XX ± 0.025
ANGLES $\pm 0.10^\circ$

TITLE: SALES LAYOUT

SEBRIGHT PRODUCTS INC.
127 N. WATER ST. HOPKINS, MI 49328
P11 269-793-7183 / www.sebrightproducts.com



CUSTOMER NAME: _____
QUANTITY: 1 DAY: 1-48 SHEET SIZE: A TITLE: 11853-GENERIC
MATERIAL: _____ SER. NO.: _____



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TOLERANCE
(UNLESS SPECIFIED)
FRACTIONS ± 1/16"
XXX ± .005"
ANGLES ± 10°/30

TITLE: SALES LAYOUT

SEBRIGHT PRODUCTS INC.

127 N. WATER ST. HOPKINS, MI 49328
PH 269-793-7183 / www.sebrightproducts.com



EXCHANGE CODE

REVISION (L/R)

SCALE

1:48

SHEET NO.

11853-GENERIC

MATERIAL

ITEM NO.





SEBRIGHT HEAVY WEIGHTS

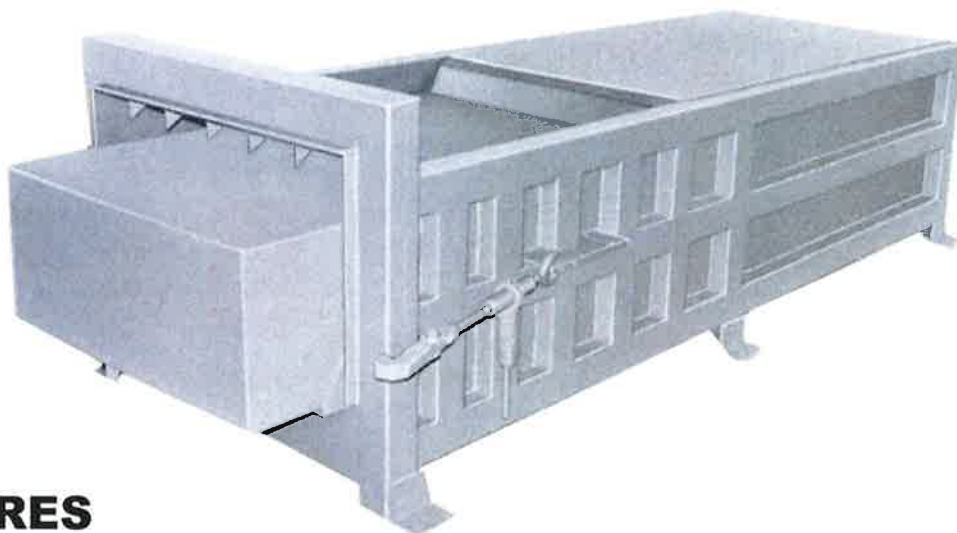
HIGH PERFORMANCE STATIONARY COMPACTORS

Designed and built to meet the demands of industrial and other larger volume applications.

High density can be achieved with the optional twin-cylinder models with forces in excess of 100,000 lbs.



Extra heavy duty frame and ram--heavy structural plate with ship and car channel construction.



STANDARD FEATURES

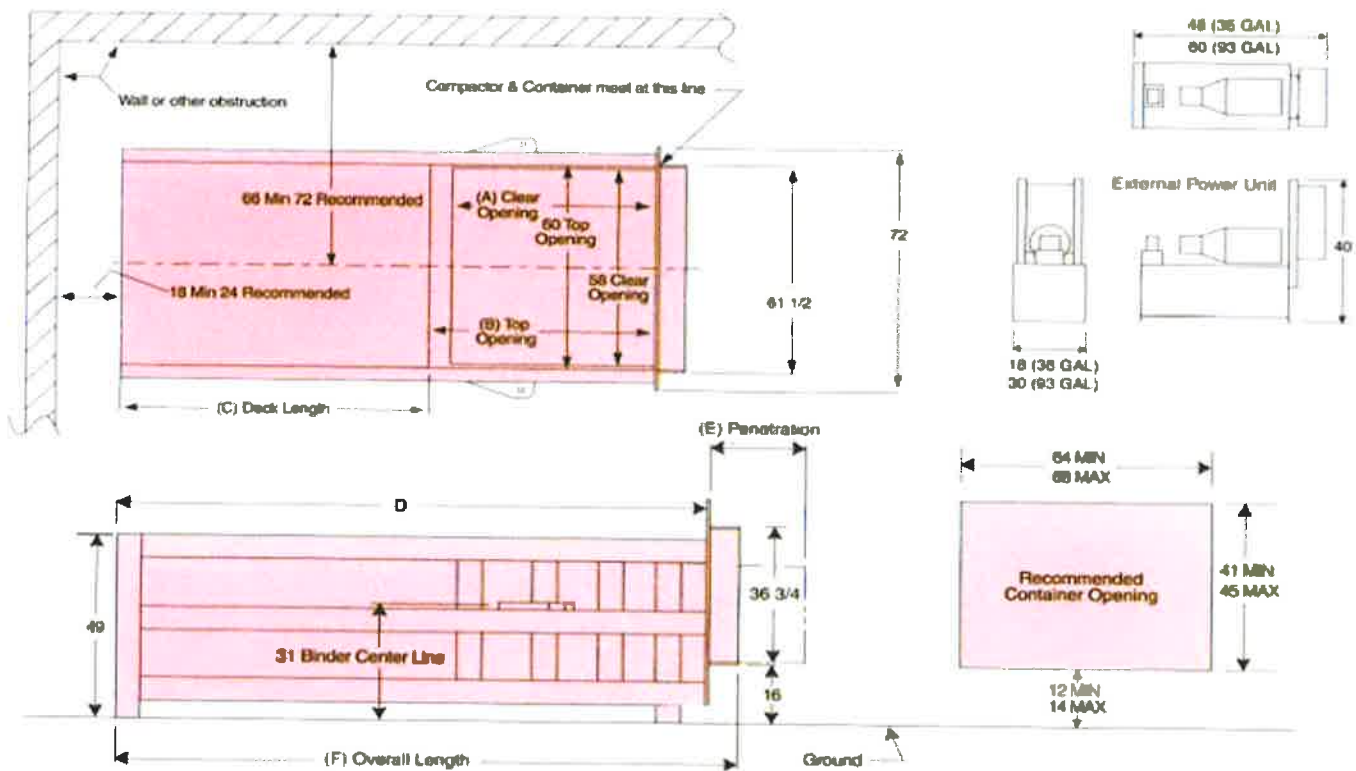
- Abrasive resistant floor (AR 235 alloy)
- U.L. Listed Panel/ANSI 245.2 Compliant
- Large clear top openings
- Large cylinder(s): 6", 7" or (2) 6" design
- Long motor life (Totally Enclosed Fan Cooled, T.E.F.C)
- Remote operator's station with container full light and keylock
- Liquid filled pressure gauge
- Auto cycle; emergency stop; deadman selector switch; multi-cycle
- Container centering guide
- Panel mounted jog controls
- Breaker bar teeth
- Ram position switch; safety retract start
- 6 point Nylatron ram guide system; 3 shoes each side riding on tube
- Generating compaction forces ranging from 56,550 to 113,100 lbs.

CALL TOLL FREE
800-253-0532

Sebright Products, Inc.
127 N. Water St.
Hopkins, MI 49328



THE DENSIFICATION SPECIALISTS



Model Number	"A"	"B"	"C"	"D"	"E"	"F"	CUBIC YARD	MOTOR HP	PUMP GPM	NO. OF CYLS	CYL BORE	CYL STROKE	MAX PSI	RAM FACE SQ IN	RESULTANT RAM FORCE	CYL. FORCE	CYCLE TIME	CU YD HOUR	HYD. RESERVOIR GALS	BASE UNIT WEIGHT (LBS)
6060-XHD2-6	52	60	83	143	15	151	2.6	15	19	2	6	68	2000	1530	74	113,100	76	82	60	9,585
6060-XHDHV-2	52	60	83	143	15	151	2.6	20	30	2	6	68	2000	1530	74	113,100	48	129	93	9,700
6560-XHD-2-6	57	65	83	148	10	156	3	15	19	2	6	68	2000	1530	74	113,100	74	90	60	9,625
6560-XHDHV-2-6	57	65	83	148	10	156	3	20	30	2	6	68	2000	1530	74	113,100	48	142	93	9,740
7460-1-6	66	74	114	188	25	196	4	15	19	2	6	92	2000	1530	37	56,550	51	153	60	10,200
7460-HD-1-7	66	74	114	188	25	196	4	15	19	2	6	92	2000	1530	50	76,960	77	102	60	10,380
7460-2-6	66	74	114	188	25	196	4	20	30	2	6	92	2000	1530	74	113,100	65	121	93	10,800
7460-HV-2-6	66	74	114	188	25	196	4	30	43	2	6	92	2000	1530	74	113,100	45	174	93	10,900
8260-1-6	74	82	114	196	17	204	5	15	19	2	6	92	2000	1530	37	56,550	51	172	60	10,872
8260-HD-1-7	74	82	114	196	17	204	5	15	19	2	6	92	2000	1530	50	76,960	77	114	60	10,975
8260-2-6	74	82	114	196	17	204	5	20	30	2	6	92	2000	1530	74	113,100	65	136	93	11,248
8260HV-2-6	74	82	114	196	17	204	5	30	43	2	6	92	2000	1530	74	113,100	45	195	93	11,348
9860-2-6	90	98	138	236	25	244	6	30	43	2	6	116	2000	1530	74	113,100	57	188	93	13,055
9860-HV-2-6	90	98	138	236	25	244	6	40	55	2	6	116	2000	1530	74	113,100	45	240	140	13,258
10660-2-6	98	106	138	244	17	252	7	30	43	2	6	116	2000	1530	74	113,100	57	204	93	13,166
10660-HV-2-6	98	106	138	244	17	252	7	40	55	2	6	116	2000	1530	74	113,100	45	261	140	13,369

Note: Sebright Power units feature tri-voltage motors, 208/230/460 volt, 3 phase. For 208 volt applications a 10 hp/12 gpm or 15 hp/16 gpm motor and pump combination is recommended. Special power units are also available for 230 volt single phase.



Sebright Products, Inc.
 127 N. Water St., Hopkins, MI 49328
 Phone: 269-793-7183 Fax: 269-793-4022
 Toll Free: 800-253-0532
 www.sebrightproducts.com



Due to product improvements, the manufacturer reserves the right to alter or amend, without notice, any of these specifications and/or dimensions.

All machines and accessories are primer coated and finished painted. Standard color chart is available upon request.

Complete Line of Solid & Wet Waste Handling Equipment Includes:

*Stationary Compactors * Self-Contained Compactors * Precrushers * Hydraulic Dumpers * Densifiers * Construction Compactors
 High Density Extruders * Belt Filter Presses * Conveyors*

copyright Sebright Products, 2005

SEBRIGHT MODEL SC-4260 SELF CONTAINED COMPACTOR



PERFORMANCE
with a ram force exceeding 56,000 lbs.
waste is reduced to a fraction of its
original volume!



The 10 HP power unit is energy efficient featuring only brand name electrical and hydraulic components, along with a 12 gpm pump for high performance and a 36 gallon oil reservoir



The heavy-duty hinge is the strongest on the market place.



The ratchet latch tightens against the door seal and insures a tight seal.



The operator station includes: safety key lock, pull to start, push to stop, full container light, and can be mounted in any convenient location.

The Sebright Model SC-4260 is a compactor and container combined into a single efficient unit that has a built in sump with up to 1100 gallons of liquid retention capacity. Because the Model SC-4260 is designed to reduce in volume refuse that is wet, it is ideal for restaurants, supermarkets, and hospitals as well as any other location where the trash that is generated has a high amount of liquid.

The superior design and high quality workmanship of this unit along with its many built in features makes it your best value on the market today.

Compactor/Leakproof

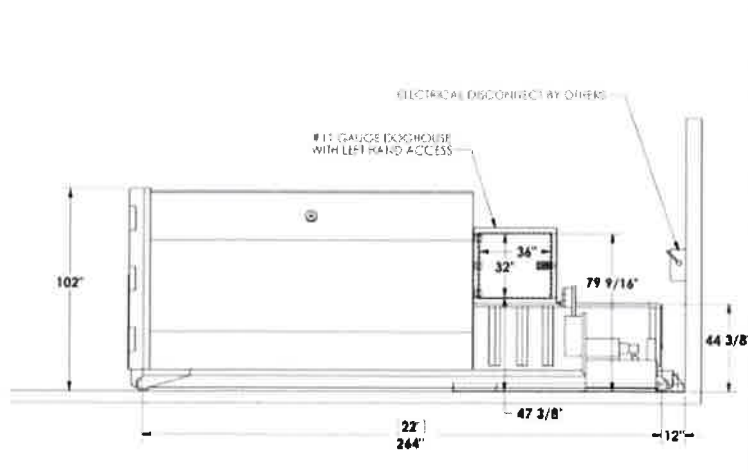
Container - in one unit!

The Densification Specialists

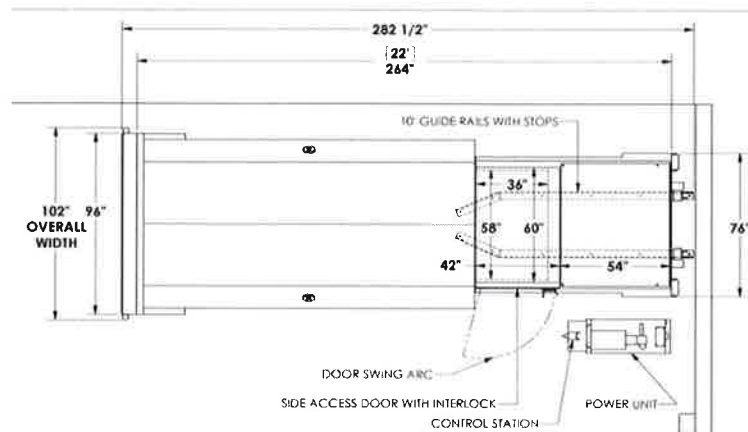


Call Toll Free
1-800-253-0532

Sebright Products, Inc.,
127 N. Water St.
Hopkins MI 49328



NOTE: ALL DIMENSIONS ARE IN INCHES



Model Number	Cu. Yd.	Motor Pump	Pump GPM	No. of Cyls.	Cyl. Bore	Cyl. Stroke	Max PSI	Ram Face Sq. In.	Ram Face PSI	Cyl. Force	Cycle Time	Cu. Yd. Hour	Ind. Criteria Rating	Base Unit Weight (lbs)
SC-4260	2	10	12	1	6	46	2,000	1,560	36.4	56,540	41	108	1.22	9,920

COMPACTOR & CONTAINER SPECIFICATIONS

Model	SC-4260-1-6-16	SC-4260-1-6-18	SC-4260-1-6-20	SC-4260-1-6-22	SC-4260-1-6-24
Total Nominal Cubic Yards	18	22	26	30	34
Compactor & Container - O.A. Length	17'	19'	21'	23'	25'
Container - O.A. Height	102"	102"	102"	102"	102"
Container - O.A. Width	96"/102"	96"/102"	96"/102"	96"/102"	96"/102"
Compactor Loading - Height	44 3/8"	44 3/8"	44 3/8"	44 3/8"	44 3/8"
Compactor Platform - O.A. Width	76"	76"	76"	76"	76"
Compactor & Container - Weight	7,895 lbs.	8,570 lbs.	9,245 lbs.	9,920 lbs.	10,595 lbs.
Remote Power Unit W/Oil - Weight**	700 lbs.*	700 lbs.*	700 lbs.*	700 lbs.*	700 lbs.*

*Weight is approximate

Compactor Container Structural Components

Compactor Floor (Reinforced AR-235-Alloy).....	1/4"	Ram Top (Reinforced).....	1/4"
Compactor Side (Reinforced).....	3/16"	Container Floor.....	3/16"
Breaker Bar (Reinforced).....	L6X6x3/4"	Container Sides & Roof (Reinforced).....	10 ga.
Ram Floor (Reinforced).....	1/2"	Nylatron Guide Shoes.....	Std.
Ram Face (Reinforced).....	1/2"	Container Door (Reinforced).....	10 ga.
Main Rail Tubes.....	6x2x1/4" or Optional 6x2x3/8"		



Sebright Products, Inc
Phone: 269-793-7183 ** Fax: 269-793-4022
Toll Free: 800-253-0532
www.sebrightproducts.com

Due to product improvement, the manufacture, reserves the right to alter or amend, without notice, any of these specifications and/or dimensions.

Complete Line of Solid & Wet Waste Handling Equipment includes:

Stationary Compactors * Self Contained Compactors * Precrushers * Hydraulic Dumpers * Densifiers *
Construction Compactors * High Density Extruders * Belt Filter Presses * Xtractors * Conveyors



Spring Loaded Retainer System

Want to keep your drivers on the road instead of having to clean up spillage during container/ compactor separation?

Then you need the Sebright Products all new Patent Pending

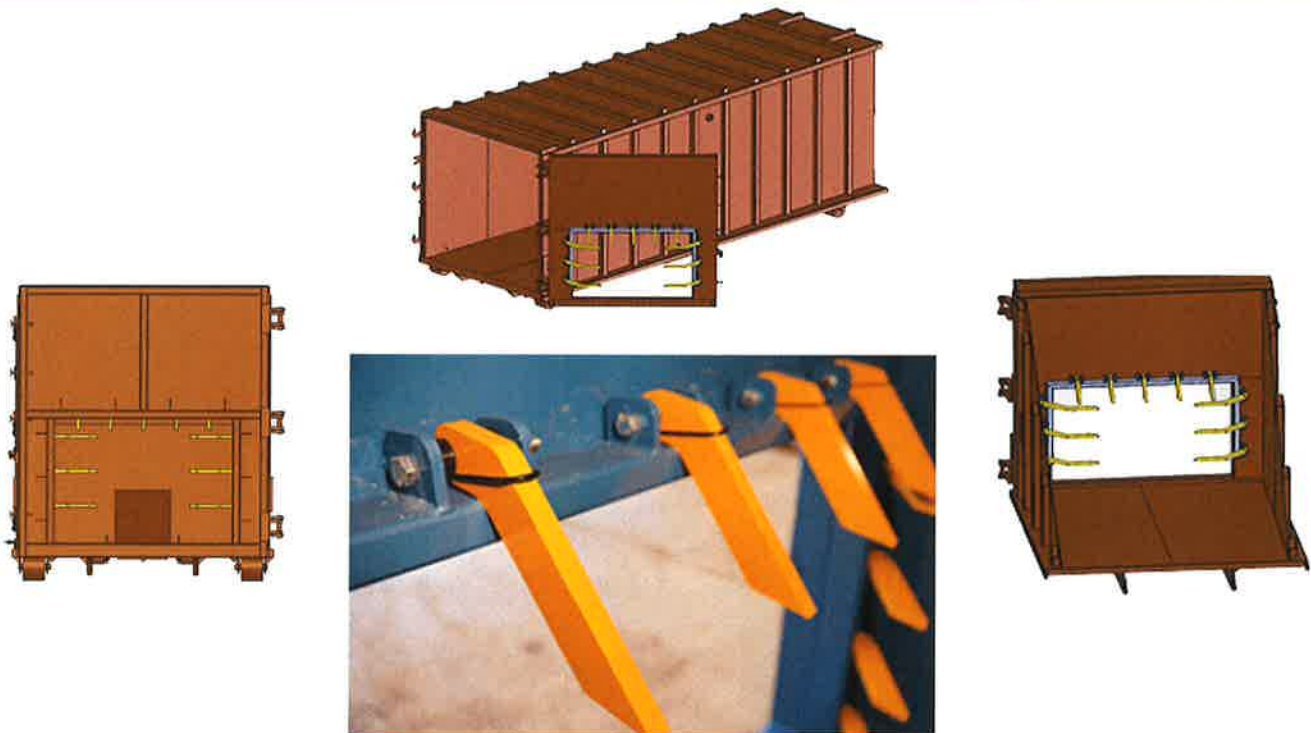
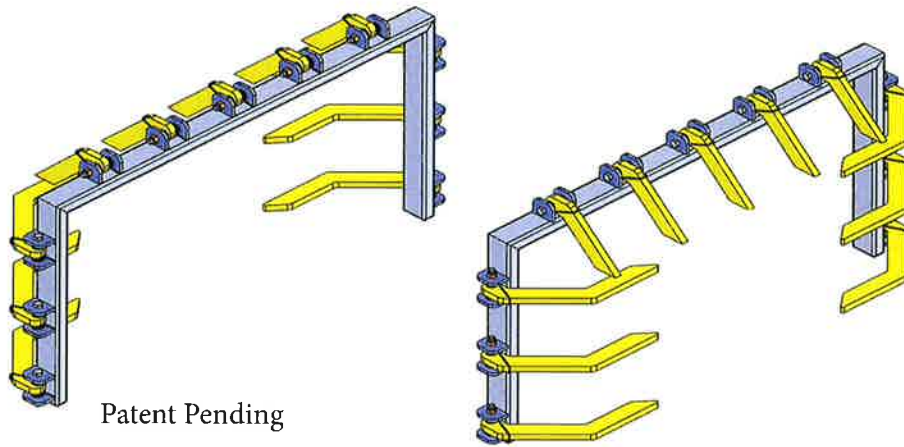
Spring Loaded Retainer System!



Achieve Higher Payloads When Using The Spring Loaded Retainer Teeth With Your Existing Containers!



127 N. Water St., Hopkins, MI 49328
Office: 269-793-7183 --- Toll Free: 800-253-0532



- Retro fit Kits available for existing container fleets**
- Teeth are applicable to all materials
- Able to customize teeth and spacing for specific materials

**It is the end users responsibility to make sure their container door can handle the added weight of the teeth



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While Sebright Products, Inc., strives to make the information provided on processing of your waste or recycling stream, as timely and accurate as possible, the company makes no claims, promises or guarantees about the accuracy, completeness, or adequacy of any of the provided information, and expressly disclaims liability of errors and omissions in the content of the information, or analysis provided to your company. It is solely the responsibility of each recipient of the information Sebright Products, Inc., has provided to satisfy itself as to the accuracy of the information provided by Sebright Products, Inc., and as to the efficacy of the product(s) for the use(s) intended.

Complete Line of Dry & Wet Waste Equipment Including:

*Stationary Compactors * Self -Contained Compactors * Pre-Crushers * Hydraulic Dumpers * Densifiers * Construction Compactors
 High Density Extruders * Belt Filter Presses * Xtractors * Oil Filter Recycler * X3Cycler * Conveyors * X-Sizer*

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INCLUSIVE PRICING INFORMATION & BREAKDOWN

OPEN TOP & MSW COMPACTOR						
WASTE/SERVICE TYPE	QTY	EQUIPMENT	SERVICE FREQUENCY/TYPE	HAUL / DISPOSAL	USAGE/MONTH	RATE FREQUENCY
C&D Mixed / Cardboard	3	30 YD Open Top	On Call	\$523 per haul up to 5 tons \$75 per ton over 5 tons	\$34	Per Haul/Per Container/Per month
MSW	1	34 YD Compactor	On Call	\$501 per haul up to 4 tons \$75 per ton over 4 tons	\$494	Per Haul/Per month
RECYCLING FRONT LOAD CONTAINER						
WASTE/SERVICE TYPE	QTY	EQUIPMENT	BIN SIZE	SERVICE FREQUENCY/TYPE	SERVICE CHARGE	RATE FREQUENCY
REC	4	Front Load Containers	8 yd	4x/week	\$948	Per Month

OPTIONAL

OPTIONAL RECYCLING COMPACTOR						
WASTE/SERVICE TYPE	QTY	EQUIPMENT	SERVICE FREQUENCY/TYPE	HAUL/DISPOSAL	USAGE/MONTH	RATE FREQUENCY
REC	1	34 Yard Compactor	On Call	\$560 Per Haul up to 4 tons \$96 per ton over 4 tons	\$494	Per Haul/Per Month

- The above pricing is all-inclusive; however, invoices will be broken out with base rates plus fuel/environmental/RCR surcharge.
- Pricing based on minimum 36-Month Agreement. Pricing will be fixed for twelve months with price increases to match the current years CPI in future years (2017 CPI avg 3.4%, 2018 CPI avg 3.2%)
- This proposal is valid for 15 business days.

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Thank you.



9120 DEVELOPERS DRIVE | MANASSAS, VIRGINIA 20109
703.503.9300 IDSTRASH.COM

August 7, 2019
Alonzo Alexander
Park Fairfax

RE: Compactor hauling

IDS is the largest certified construction waste hauling and recycling company in NOVA & DC with 40 trucks and 1,200 roll-off containers. But that's just where our service begins.

IDS opened Broad Run Recycling in January 2008, and together, **we are the first ever C&D Recycling facility to achieve ICSR (Institute for Certification of Sustainable Recyclers) certification by an ISO compliant Third-Party Certification Agency!**

When IDS hauls your debris, we bring it to Broad Run, our state-of-the-art, 26,000 sq. ft. facility. There, we separate the debris from your dumpsters. Up to **75% of the material is recycled**, including **dirt, wood, metal, cardboard, and aggregate**.

- **Minimize land filling.** Landfills emit methane gas, a major contributor to climate change. By minimizing landfill use, fewer "greenhouse gasses" are emitted into the very air we breathe. Less trash in landfills also means a smaller impact on land quality and environmental habitats. *When IDS/Broad Run handles your debris, it is responsibly recycled or used for fuel: either way, you help minimize your operational impact on the environment.*
- **Qualify for LEED® points (as applicable).** Green building is the way of the future and is a competitive edge in today's tight market. *If your organization is participating in LEED certification projects, ask how using IDS/Broad Run can help in achieving valuable certification points.*

We are excited about the value our business offers our community and are proud of the recognition and support we have received from the national Construction Materials Recycling Association (CMRA), who named Broad Run Recycling as the 2009 **"Mixed C&D Recycler of the Year."**

IDS and Broad Run offer more than large-picture benefits, though. While our operational approach certainly sets us apart from the competition, our day-to-day pursuit of excellence and commitment to our customers includes:

- Immediate, live, professional telephone answering service
- Professional, courteous and clean uniformed drivers
- Prompt customer service provided by the company's ownership
- Quarterly customer satisfaction follow-ups



9120 DEVELOPERS DRIVE | MANASSAS, VIRGINIA 20109
703.503.9300 IDSTRASH.COM

The project is located at 1200 West Glebe Road Alexandria Virginia 22305.

- 35yd self contained compactor
- Haul \$285 and Disposal at \$75 a ton
- Proposal valid for 60 days.

Sincerely,

Falco J Bruno

Sales Manager, Industrial Disposal Services, Inc.

Managing Partner, Broad Run Recycling, LLC

(703)930-3728 Cell

fbruno@idstrash.com



AGGREGATE



CARDBOARD



DRYWALL



WOOD



METALS



DIRT

WHY RECYCLE?

Stricter building regulations governing sustainable practices mean LEED certification is more important than ever.

Stay competitive.

Recycle your C&D waste.



BROAD RUN
CONSTRUCTION WASTE RECYCLING



WHAT WE DO

Broad Run Recycling uses the latest technology for the recycling of **construction wastes**.

With a total capacity of up to 1,500 tons per day, our 26,000 square foot facility is capable of **recycling 75% or more** of our customers' average waste stream.

Our goal is to provide our customers with the recycling services they require to meet **LEED certification requirements**.



WHY CHOOSE US?

Because Broad Run Recycling offers:

- A LEED-compliant facility capable of meeting all of our customer's requirements for LEED certification.
- A central location, for service throughout all of Northern Virginia.
- A convenient location, with access off of Route 234 Bypass on all-weather roads.
- Safe and efficient tipping of containers during inclement weather onto our clean, level concrete floor.
- Reduced wait time for disposal at our gate with new "speed pass" style technology for contracted haulers.
- A way to minimize your environmental impact—by recycling your construction waste, we help preserve our region's clean air and water.



Proud member of the US Green Building Council

BROAD RUN RECYCLING



THE PROCESS

1. Trucks weigh in with "speed pass" technology.
2. Trucks tip loads onto plant floor.
3. Excavator lifts waste material on to finger screener feed belt.
4. Items run through initial screens.
5. Small items (8" and less) fall through screens, metal is extracted via magnet, then sent to the de-stoner for mechanical removal of aggregate.
6. 8" and larger items move to manual sorting line.
7. These larger items are sorted then dropped into the appropriate bunkers.
8. Sorted cardboard is baled before removal from facility.



THE RESULT

The recycling capture rate is approximately 75% of incoming waste.

Residual (non-recycled) waste is loaded into trailers for landfill disposal.

In the future, this residual material will be pelletized and used as an alternative fuel source to **CREATE ENERGY!**



BROAD RUN

CONSTRUCTION WASTE RECYCLING

9226 Developers Drive Manassas, Virginia 20109
571.292.5333 | broadrunrecycling.com

respect

for our clients
our employees
our environment

Great Falls, Virginia | photo © ianaphoto.com

Proud member of the US Green Building Council



Printed on 52% recycled paper, made with 15% post-consumer waste (Minimum 50% Recycled Green Seal certified lowest greenhouse gas).

**Brothers Paving
& Concrete Corporation**

9469 Hawkins Drive

Manassas, VA 20109
(571) 606-4513

Company

info@brotherspaving.com

Project Manager

Jacob Banks
jbanks@brotherspaving.com



**Brothers Paving &
Concrete Corporation**

September 03, 2019

Proposal

Parkfairfax Condominium Unit Owners Association / parkfairfax / #017575-1

Client

Alonzo Alexander
Parkfairfax Condominium Unit Owners Association
(703) 998-6508 Office:
Aalexander@parkfairfax.info

Proposal Number

017575-1

parkfairfax

3300 Valley Dr
Alexandria VA 22302



Dear Alonzo Alexander,

Thank you for the opportunity to provide you with a proposal for work on your project.

At Brothers Paving & Concrete we deliver more than just the highest level of quality product in the industry. We also bring our expertise to all areas of asphalt and site concrete construction.

Since 1985 we have specialized in retail, institutional, office, and residential projects, both public and private in Virginia, Maryland and Washington, D.C.

As the area's leading asphalt and concrete contractor, we pride ourselves in our integrity, reliability and commitment to excellence. We work with a wide variety of clients including commercial and industrial property managers, municipalities, government agencies, public schools, and home builders and look forward to providing you with superior client services and unparalleled workmanship.

Below you will find a custom proposal to supply the labor and materials to perform the work as described below. Please note the following exclusions:

- *Testing/Towing*
- *ADA Compliance*
- *Permits*
- *Inspections*
- *Stake out*
- *Removal or relocation of utilities,*
- *Any items as listed on the terms and conditions page.*



Building Better Communities, Together.



Proposal

CONCRETE PAD INSTALL

Install **525** square feet up to **6.00** inch depth

We will furnish and install new concrete material on grade using an air entrained approved concrete mix. The concrete will be floated, troweled, control joints scored, and broom-finished. Expansion joints will be installed as required. After the concrete has set, forms will be removed. We are not responsible for graffiti, tire tracks, animal or human footprints, etc., on finished concrete. Purchaser is responsible to insure all vehicles are removed (towing if required) from the affected areas no later than 7:00 a.m. so that required, safe access to each contracted location is provided to efficiently perform this contract work. In the event actual area is greater than specified and/or depth of existing concrete is greater than above depth inches, price will be increased at a unit price of \$400.00 per additional cubic yard of concrete for additional material. In the event grade adjustments are required or sub-grade is unsuitable, or access is not adequate, Purchaser will pay Contractor \$900 per hour plus equipment, material, and dump fees to prepare site for new sidewalk. If we are mobilized and job is cancelled or rescheduled Purchaser will pay Contractor \$950 mobilization fee per occurrence. Advice From Brothers Paving & Concrete to Protect Your Concrete Surfaces: Do Not use deicers during the 1st year. Never use deicers containing ammonium nitrate or ammonium sulphate. Use plain sand, apply a concrete sealer for protection periodically. **Backfill of any new concrete will not be included in this price.**

Extras

If you wish to increase the strength of the concrete to 4000psi there will be an additional fee of **\$.25** per square foot. Initial _____

Fiber reinforcement can be added to this contract at a price of **\$1.00** per square foot.

Price: \$6,000.00

TOTAL PRICE OF THIS PROPOSAL AS PRESENTED

\$6,000.00



Agreement

The Unit Rates applicable to the categories of work to be performed pursuant to this Agreement are based on the following material costs and published indexes:

(1) **Liquid Asphalt Price Index:** Purchaser agrees to pay Contractor \$.005 per square yard inch for every \$1.00 increase (or portion thereof) in Liquid Asphalt over the posted short ton price as posted on the date of this proposal by Virginia State Asphalt Associations or the Maryland State Asphalt Association. The increase will be based on the location of work and posted index price on the date of proposal vs the highest posted index price within 45 days before or after date work was executed. Rates are posted at VDOT (www.vdot.com) or MDOT (www.mdasphalt.org) websites. Example: $((\text{Increase} * (.005 * \text{syi})) * \text{sq yds})$

(2) **Fuel:** Purchaser agrees to pay Contractor a reasonable fuel surcharge. Example: $((2.5\%)* \text{Invoice Amount from Contractor})$

Purchaser acknowledges that if the above-listed items increase by the date, all work under the contract is completed, the Unit Rates applicable to the categories of work to be performed under the Proposal shall be adjusted. The adjusted Unit Rates shall be committed and paid by Purchaser as though a written change order were approved and signed by both parties. This proposal is subject to the Terms and Conditions attached.

This proposal contains confidential information belonging to the Contractor, which is legally privileged. The information is intended only for the use of the Purchase, individual or entity name above. If you are not the intended recipient, you are hereby notified that any disclosure, copying, distribution or the taking of any action in reliance on the contents of this proposal is strictly prohibited. If you have received this proposal in error, please immediately notify us by telephone and/or email to arrange for the return of the original documents to us.

Brothers Paving & Concrete Corporation proposes to furnish material and labor to perform the work outlined herein.

Six Thousand, Dollars and Cents (\$6,000.00)

Payment is to be made as follows:

- 50% upon acceptance
- 50% upon substantial completion

This Proposal is valid for thirty (30) days from the date written above.

Sincerely,

Brothers Paving & Concrete Corporation
Jacob Banks, Project Manager
(571) 606-4513
jbanks@brotherspaving.com

Accepted: The above-proposed terms and conditions including price and payment terms are satisfactory and hereby accepted. Brothers Paving and Concrete is hereby authorized to proceed with the work specified.

Purchaser Signature: _____ Title: _____

Printed Name: _____ Date: _____



Terms & Conditions

These Terms and Conditions are by and between Brothers Paving & Concrete Corporation (hereinafter the "Contractor"), and the front-side "Purchaser", (hereinafter the "Purchaser").

- All stone, asphalt, and concrete depths indicated are to be interpreted as average depths prior to compaction. Actual Asphalt Repair depth regardless of depth specified on the front will only go to the stone base or specified depth whichever is less. Drainage is not guaranteed in areas having less than 2% grade.
- If the contract is canceled by Purchaser prior to the commencement of work, Purchaser will pay Contractor twenty percent (20%) of the total contract price. If Purchaser cancels scheduled work within 48 hours of each scheduled work day, Purchaser agrees to pay Contractor \$2,500 mobilization fee per incident.
- Unit prices shall apply to all work performed beyond the original scope if such work can be performed at the same time Contractor is working on site for original items of work. Contractor reserves the right to renegotiate the terms and conditions, including price, if equipment must be moved back to the site to perform additional work. Contractor is under no obligation to perform any extra work. All proposals are based on the existence of workable sub-base layer of at least four (4) inches. It shall not be Contractor's responsibility to check sub-base unless specified and paid for in the contract. Contractor shall not be responsible for consequences of sub-base deficiency or failures, including but not limited to damages or inability to perform work due to poor compaction, underground springs, buried materials, grade failures, etc.
- Each phase of work will be billed upon completion of that phase. Purchaser agrees to pay all invoices within 15 days of the invoice date. All unpaid amounts beyond the due date shall bear interest at the rate of 1.5% per month until paid. If full payment (including aforementioned late charges) has not been received by Contractor within 45 days of substantial completion all of Purchaser's warranty rights hereunder will be forfeited and automatically become void and Contractor shall be excused from further performance of work under this proposal or any other contract with Purchaser and all amounts then due and owing, including retainage, shall become immediately payable.
- The pricing contained herein is based on work being completed within 30 days of the date of this proposal unless otherwise agreed in writing. Terms for doing work after this date may, at Contractor's option, be renegotiated between Contractor and Purchaser. To the extent Contractor has performed work within 30 days of the date of this proposal, Contractor shall be compensated for all such work under the terms and conditions at the price set forth in this proposal, including retainage, together with any costs incurred as a result of Purchaser's delay in completion of the work. Purchaser agrees to compensate Contractor for ALL reasonable costs (and associated overhead and profit) for delays incurred completing the work.
- Purchaser shall not prematurely subject the work to any type of traffic; loads in excess of the design capacity before proper cure, or in a manner which may damage the work. Contractor is not responsible for graffiti, tire tracks, animal or human footprints, etc., on finished concrete/asphalt.
- In the event air temperatures fall below the acceptable range (per Industry standard) for concrete and asphalt products, the Purchaser will incur all costs to maintain the required temperatures. There will be a \$.15 per square foot per day rental fee for blankets used to regulate the temperatures. If heaters are required to maintain certain temperatures there will also be a \$150.00 fee per day, per heater. The minimum acceptable temperatures are 40 degrees Fahrenheit for both concrete and asphalt.
- Although Contractor will endeavor to cooperate fully with the progress of the work, it reserves the right to delay the start of work until the entire area of the job is ready to be poured, paved or sealed. Unless otherwise noted, the total price is based on one move-in and complete access to work areas at the time of move-in. Purchaser agrees to pay Contractor \$2,500 for each additional move-in. The removal of vehicles from the work site is the sole responsibility of the Purchaser. Damage to vehicles left on the work site is the responsibility of the Purchaser. Contractor is not responsible for crackfill that adheres to tires. Contractor is not responsible for overspray on vehicles, curb and gutter, and all structures within 50 feet of the edge of the parking lot and/or area being sealed or treated.
- Contractor shall not be bound to schedules unless agreed to in writing. If no schedule is established, Contractor will undertake work in its normal operating schedule.
- Purchaser shall ensure all existing surfaces be in a condition suitable to receive work to be performed by Contractor. Purchaser shall provide potable water and electrical source at no expense to Contractor. Contractor is not responsible for tire marks on asphalt and/or concrete. Contractor is not responsible for damage to landscaping and sidewalks due to required access by trucks and/or equipment. Contractor is not responsible for damage to existing asphalt pavement due to weak, unstable, non-compacted or wet subbase materials. Contractor is not responsible for damage to surrounding concrete due to vibration of jackhammers and equipment. To the extent that work is dependent upon work of other contractors or subcontractors, Contractor shall not assume responsibility for any defect, deficiency, or non-compliance in such work.
- Purchaser is responsible to obtain all "private" (non-public) utilities, including wells and septic system elements, underground sprinklers systems, electrical wiring, etc. marked by an independent utility locator prior to the commencement of work. All specifications and work estimates are conditioned on all private utilities not being disturbed or changed by modifications to accommodate private utilities not disclosed to Contractor previously. Any damage caused to private lines during construction is the sole responsibility of Purchaser unless previously marked by an independent utility locator. Purchaser is responsible for all damage to existing structures and facilities, including underground facilities caused by equipment necessary to carry out the work. Contractor will not be responsible for construction or material failures or delays in construction caused by any factor beyond its control, including, but not limited to, delays or failures caused by weather, acts of God, delays in transportation, acts of suppliers and subcontractors, acts of the Purchaser, Owner or its separate contractors, fuel or raw material shortages, plant failures, or any other cause beyond its control.
- Unless stated in writing on this proposal, all engineering and testing, subgrade stabilization (undercut), excavation, utilities, adjustment of underground facilities, manholes, water valves, or underground structures, striping, landscaping, permits, bonds, government approvals, damage to existing asphalt and concrete and landscaping shall be Purchaser's sole responsibility. Further, there shall be no warranties, express or implied, in connection with any material or service furnished under this proposal. All consequential damages are excluded. In the event that Contractor retains an attorney to recover amounts due under this agreement, Purchaser agrees to pay all attorney fees, court and of collection costs incurred by Contractor.
- Purchaser will, prior to Contractor leaving the job site, arrange for an authorized representative or agent of the Purchaser to inspect completed Contractor work in the



company of a Contractor representative. Purchasers failure to inspect job site as above will signify acceptance of work performed by Contractor and agreement to pay the bill in full within fifteen (15) days. Purchaser agrees to indemnify, protect, and hold Contractor harmless from any and all damages, expenses and attorneys fees suffered or incurred on account of Purchaser's breach of any obligation or covenant of this proposal.



Almo Construction, Inc.
Page 2 of 2 Proposal #304-19-COMR

General Specifications

- Prior to digging, contractor will contact "Miss Utility" to have all underground utilities located and marked
- Client's management personnel responsible for meeting "Miss Utility" and directing it to the precise work location for markings
- Underground utilities to be removed by others
- We are not responsible for any damage that might occur to underground utilities
- Contractor not responsible for vandalism done on fresh concrete during work or after crew has left the job site
- Backfill edges of new work
- Owner to provide water and electricity, at no charge, for the duration of the project
- Concrete to be no less than 3500 PSI
- Sidewalks and slabs wider than 5'0" will be reinforced with #10, 6" X 6" welded wiremesh or fibermesh
- Finish concrete surface with a medium broom finish
- Sweep job site clean using hand brooms only - **no power washing**
- Haul all **construction related** debris off and dump at an approved landfill
- Concrete work is guaranteed for one year, except for damage caused by de-icing chemicals and/or severe freezing temperatures

Exclusions:

- All permits and related fees - Engineering and stakeouts - Concrete inspections, testing and certifications
- Any costs associated with encountering hazardous materials, rocks and excessive water
- Seeding, sodding or landscaping

Payment Terms:

Full Payment Upon Completion of Work

This proposal may be withdrawn if not accepted within 30 days

We Propose hereby to furnish material, equipment and labor – complete in accordance with the above specifications, for the sum of:	
Five thousand two hundred fifty and 00/100 Dollars	\$5,250.00
	Authorized Signature: _____

Acceptance of Proposal -- The above prices, specifications and attached terms and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

Signature: _____ Neilton A. DeSouza- President

Signature: _____

Date of Acceptance: _____ P.O. #: _____

Almo Construction, Inc.

24908 Evergreen Mills Road
Sterling, Virginia 20166

(703) 661-6040 Fax: (703) 661-6070

PROPOSAL



Salesperson: NA

	Proposal #: 304-19-COMR-	Date: August 29, 2019
To: Attn: Alonzo Alexander Parkfairfax Condominium 3360 Gunston Road Alexandria, VA 22302-2198	Job Site Address: Same Map Coord:	
Phone: 703-998-6315 Fax: 703-998-8764	Phone: 703-578-3427 Fx: 703-578-9785	

Page 1 of 2

Furnish all labor, materials and equipment necessary to complete work specified below:

Scope of Work

Maintenance yard:

Install new concrete pad for new trash compactor size 35' x 15' with 6" thick concrete reinforced with #10 welded wire mesh and #4 rebar 2'0" o.c

Labor and material \$5,250.00

NOTE:

- Concrete mix 4000 PSI



RUSH ELECTRIC CO., INC.
RUSH HEATING & AIR CONDITIONING CO., INC.
5510 FRANCONIA ROAD ■ ALEXANDRIA, VA 22310
POST OFFICE BOX 10376 ■ ALEXANDRIA, VA 22310
PHONE: 703-971-3900 ■ FAX: 703-971-3628

ELECTRICAL
PLUMBING
HEATING
AIR CONDITIONING

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PROPOSAL SUBMITTED TO		PHONE #	DATE
CUST #007951		703 998-6315	August 13, 2019
PARKFAIRFAX CONDOMINIUM		JOB NAME	
UNIT OWNERS ASSOCIATION		PARKFAIRFAX/ALL BUILDINGS	
STREET		JOB LOCATION	
3360 GUNSTON RD		1200 W GLEBE RD	
CITY, STATE and ZIP CODE		ALEXANDRIA, VA	22302
ALEXANDRIA, VA		22302	JOB PHONE #
		703 578-3427	

WE HEREBY SUBMIT SPECIFICATIONS AND ESTIMATES FOR:

Rush Companies to run a new 3-Phase, 30 Amp line approximately 300' from the panel to the new Trash Compactor.

Quote Total (Labor & Material) \$5,250.00

NOTE: Park Fairfax will trench, 120' long X 18" deep, through the driveway from the building/panel location to the Trash Compactor.

FAILURE TO MAKE ANY PAYMENT WHEN DUE IS A DEFAULT AND ALL PAYMENTS BECOME DUE AND INTEREST OF 1.5% PER MONTH WILL ACCRUE. IF PLACED FOR COLLECTION, THE CUSTOMER AGREES TO PAY ALL COSTS INCLUDING LEGAL FEES.

WE PROPOSE HEREBY TO FURNISH MATERIAL AND LABOR — COMPLETE IN ACCORDANCE WITH ABOVE SPECIFICATIONS, FOR THE SUM OF
*****Five Thousand Two Hundred Fifty Dollars and 00 DOLLARS (\$ 5,250.00)
Total payment due upon completion of work.

All material is guaranteed to be as specified. All work to be completed in a workmanlike manner according to standard practices. Any alterations or deviation from above specifications involving extra costs will be executed only upon written orders, and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents or delays beyond our control. Owner to carry fire, tornado and other necessary insurance. Our workers are fully covered by Workman's Compensation Insurance.

AUTHORIZED SIGNATURE

Note: This proposal may be withdrawn if not accepted within

Thirty (30) days

ACCEPTANCE OF PROPOSAL — The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

DATE OF ACCEPTANCE

SIGNATURE

SIGNATURE